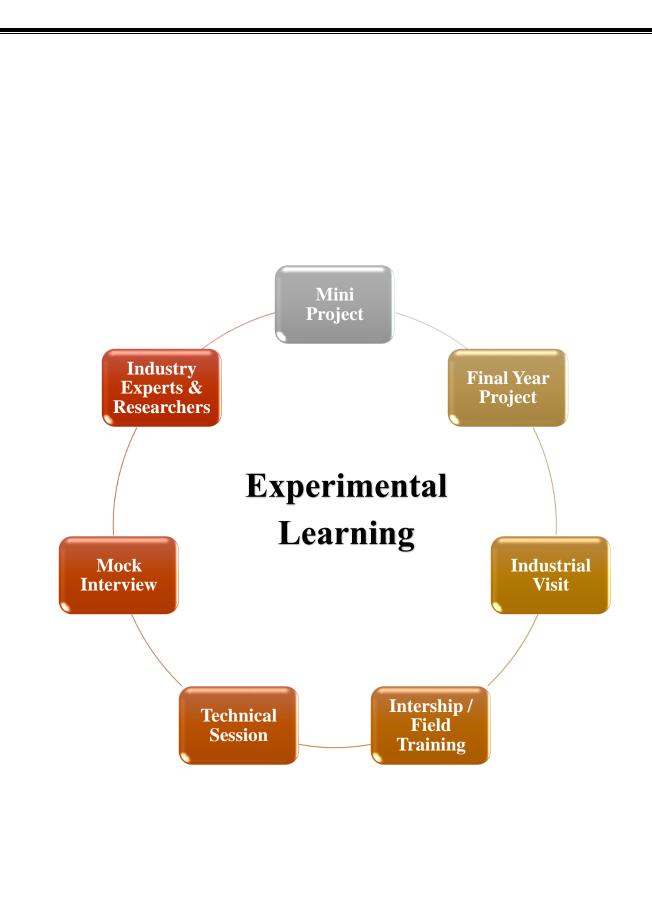
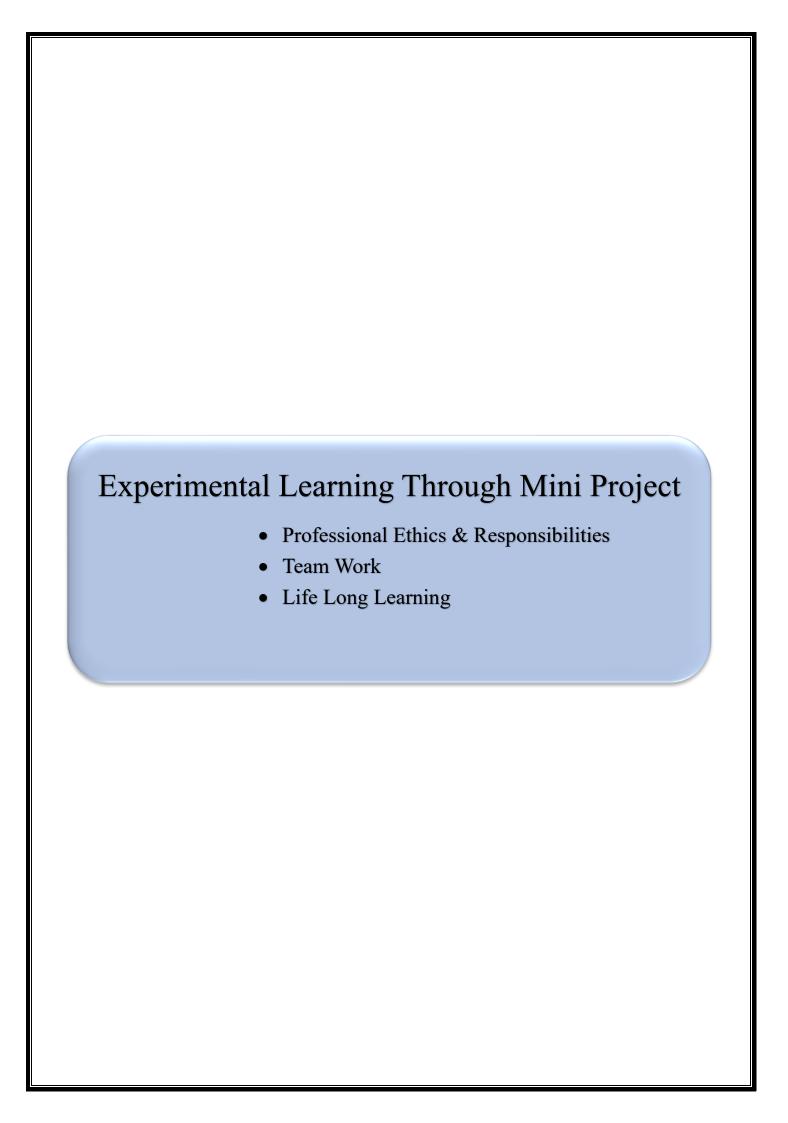
	2.3.1
Learni	nt Centric Methods, Such As Experietial ng, Participative Learning And Problem Methodologies Are Used For Enhancing Learning Experiences





#### Punyashlok Ahilyadevi Holkar Solapur University, Solapur



Name of the Faculty: Commerce & Management

CHOICE BASED CREDIT SYSTEM

**Syllabus: Bachelor of Business Administration** 

Name of the Course: B.B.A. II (Sem.- III & IV)

(Syllabus to be implemented from w.e.f. June 2020)

		STRUCTURI					MME UND	ER CBCS PATTERN: June anagement	2019			
		Semester	Ш					Semester IV	7			
	Subject Code	Subjects	Credits	UA	CA	Total Marks	Subject Code	Subjects	Credits	UA	CA	Total Marks
1	CC 6	Research Methodology-I	4.00	40	10	50	CC 6	Research Methodology-II	4.00	40	10	50
2	CC 7	Foundation of Human Skills-I	4.00	40	10	50	CC 7	Foundation of Human Skills-II	4.00	40	10	50
3	CC 8	International Business-I	4.00	40	10	50	CC 8	International Business-II	4.00	40	10	50
4	CC 9	Entrepreneurship Development & SME-I	4.00	40	10	50	CC 9	Entrepreneurship Development & SME-II	4.00	40	10	50
5	CC 10	IT for Management-I	4.00	40	10	50	CC 10	IT for Management-II	4.00	40	10	50
6	SEC 1	Mini Project – I	4.00	30	20	50	SEC 1	Mini Project – II	4.00	30	20	50
							SEC 2	Environmental Studies	0.00			
_			24			300			28			300
		SE						are compulsory. Subject- Environmental Studi	es)			

#### S.P. Mandali, Pune Prin. K.P Mangalvedhekar Institute of Management, CareerDevelopmentand Research

#### Notice for Mini Project BBA II

Date :-01/04/2022

All the students of BBA II are hereby informed that submit their Mini Project, to the Mr. Nadargi Vighnesh on or before 23/4/2022 for Academic Year 2021-22 in hard and soft format.

Exam Coordinator

Orpand\_ Mrs.SnehalA.Pathak

Mrs. SavitaP. Vaidya

Mr. Pramod D. Vaidya

Director i/c

	100	
Date		

#### S.P. Mandali, Pune

#### Mangalvedhekar Institue Of Management, Solapur

Class - BBAII SEM IV (20-21)

Subject:- Final Time table for Mini Project Completion

Date :- 10/02/2021

Completion of Project			
Area,Product & Topic finalisation			
Finalisation of Questionnaire			
Complete Survey & Chapter I,II			
Complete Chapter III			
Complete Chapter IV ,V &VI			
Submit rough Hard copy to guide			
Submit final soft copy with correction to guide			
	Area,Product & Topic finalisation  Finalisation of Questionnaire  Complete Survey & Chapter I,II  Complete Chapter III  Complete Chapter IV ,V &VI  Submit rough Hard copy to guide		

Submit binded final Hard copy at 11am on 10th March 2021

Note-

No Submission after 10/03/2021

Director

### S.P. Mandali Mangalvedhekar Institute of Management BBA II SEM IV MINI PROJECT -II

	Roll.No.	Student Name	Guide Name	Sign of Faculty
1	1203	Alwal Vyankatesh Yallappa		
	1359	Yerguntala Amit Nagnath	Mrs.Neurgoakr	AXIX bank
1	1260	Zunjur Raman Vitthal		71
2	1215	Dhotre Premkumar Adshok	Mrs.Neurgoakr	Patanjali tooth paste
	1227	Kavaddevi Yashraj Anil		
4	1201	Adam Shriyansh ganesh		
3	1232	Kota Vinit Prabhakar		
T	1236	Maheshwar Navin Shrikant	Mrs.Neurgoakr	Mobile
	1243	Naik Rushikesh Jitendra		
1	1241	Mulla Uzair Hazrat	i en e	(4)
4	1210	Bomdyal Ritika Rakash		· Constitute
	1234	Lande vaishnavi Sitaram	Mrs.Neurgoakr	LG Microwave oven
	1272	Atkare Uttara		To minorate over
F	1276	Nikita Achugatla		•
1	1237	Manthen Rohit Umakant	1 1	
Т	1274	Gundeti Smitesh	Mr.Nadargi	Dell laptop
	1226	Kanki Rajkumar Chandrashekhar		- эм каркар
+	1206	Bansode Diksha Rajendra	Mr.Nadargi	Revion Cosmatics
	1219	Girgal Lalan Ambadas	3	The treat cosmittees
	1223	Kalantre Vaishnavi Nagnath		
-	1213	Chinta Prem Venkatesh		
	1230	Kompalli Akash Ambadas	Mr.Nadargi	Netflix
	1250	Sangepag vaibhav Shankar		Treetin,
-	1214	Daulatabad Vikas shrikant		
	1239	Mhetre Digvijay Appasha	Mr.Nadargi	Veena World
-	1238	Margam Ritesh Arvind		Testia italia

-	Roll.No.	Student Name	Guide Name	Sign of Faculty
9	1248	Porandla Ruchita Ambadas		
1	1253	Shete Jyoti Prakash	Miss Neetta Kulkarni	kelloggs
1	1257	Yadgiri Vaishnavi Prabhakar		
10	1221	Gurram Aashish laxminarayan		
10	1235	Madda Ajay Santosh		
+	1233	Iviadda Ajay Saintosii	-	
	1242	Musale Abhishek Milind	Miss Neetta Kulkarni	Mac D
_	1271	Takalikar Sasmeer Sajit		
-		1.2		
11	1246	Patel Dhrumil Akash		HI TO SERVICE STATE OF THE SER
	1244	Pamu Rohit Shrinivas	Miss Neetta Kulkarni	SBI
	1268	Mitha Navin		and the transfer
12	1207	Basutkar Paras Utkarsha		
	1226	Vanasi Samaat Ciaish	Mrs.Savita Vaidya	Wondershef cookware
$\dashv$	1225	Kanagi Sameet Girish Adekar Shrinivas R.	IVIIS.Savita Valdya	vvondersner cookware
+	1220			
$\rightarrow$	1220	Gund Vinay Anil		
13	1254	Shinde Sandesh Sandip		
	1273	Rathod Anirudha G	Mrs.Savita Vaidya	Hotel Sarover
	1208	Bhairgond Pratik Virpaksha		
14	1217	Gadage Vinay Shrishail		
-	1249	Puranik Vinayak Revansiddha	Mrs.Savita Vaidya	Bajaj Finserve
	1255	Shinde Sarvesh Mukund		
	1277	Koli Onkar		
15			N. D. A. 1.1.	
15	1222	Jeurkar Mrudula Dattatray	Mrs.Pawar Anjali	Water purifier -Kent
$\rightarrow$	1204	Badewale Sana Ibrahim		
+	1228	Koli Anjali Chandrakant		
16	1265	Doke Navanath G.		
	1267	Chavan Rahul N.	Mrs.Pawar Anjali	ICICI BAnk
	1269	Zakane Ajit Manoj		
17	1205	Balsure Priti Sanjay		14
	1212	Chavare Sakshi Santosh	Mrs.Pawar Anjali	Navneet Note book
	1245	Paricharak Nabha Dayanand	Main and Mijan	THE POOR
		and the same of th		•
18	1202	Adki Shripad Sanjeev		
	1218	Gaddam Saineeraj Shridhar	Mrs.Pawar Anjali	Dominos

N'Michachaul

**Project Coordinator** 

#### S.P.Mandali, Pune

# Prin .K.P.Mangalvedhekar Institute of Management, Solapur

BBA I, III, III

Notice - Regarding submissions of ASSIGNMENT / Project/ Major Project 2021

Date :-4/6/2021

As per New University Circular dated 27/5/2021 BBA,BCA & MBA term end is on 31/7/2021

All the students of BBA are hereby informed regarding submission of internal work as per university guidance to be submitted to respective subject teacher/guidance.(to their e-mail)

Failing to submit will be treated as absent and should not complain on internal marks.

Sr No	Submission	Date
1	Internal ,Assignments, Home Assignments and, Presentation	on or before 15/6/2021
2	Final submission of Project/Mini project and Journal to respective Guide Email of Guide	on or before 15/6/2021



Director



# प्रिं. के. पी. मंगळवेढेकर इन्स्टिट्यूट ऑफ मॅनेजमेंट करिअर डेव्हलपमेंट ॲंड रिसर्च

Approved by AICTE, Govt. of India, Govt. of Maharashtra.

94६-बी, रेल्वे लाईन्स, होम मैदान समोर, सोलापूर-४१३ ००१ 🕜 : (०२१७) २३१७९६४ www.mangalvedhekar.org

पुण्यश्लोक अहिल्यादेवी होळकर सोलापूर विद्यापीठ, सोलापूर संलग्नित्<u>Date - 05/06/2021</u>

# BBA I ,BBA II and BBA III

# TIME TABLE FOR UNIVERSITY PROJECT/ Mini Project and <u>Journal VIVA 2021</u>

Mode- Online -google meet.

Link will be sent on Main group

As per New University Circular dated 27/5/2021 for BBA and Project Viva of PROJECT/

#### Mini Project and Journal

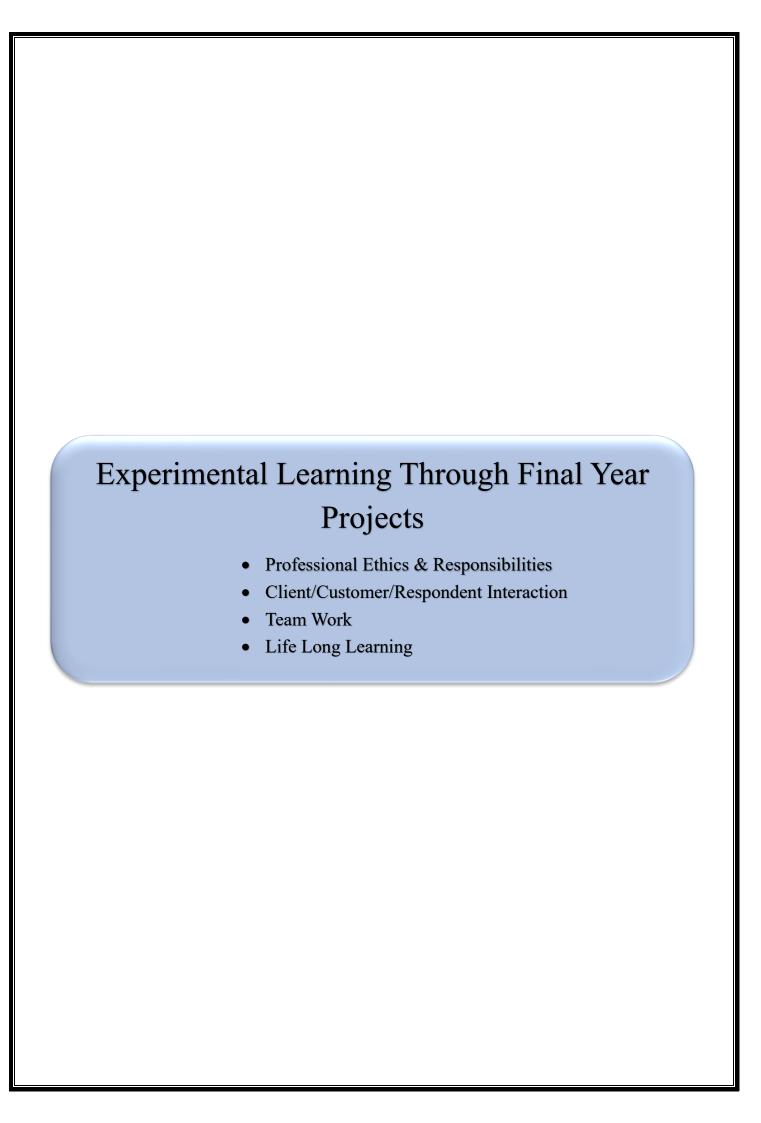
✓ All should submit soft copy to respective guide before viva.

Failing to submit is treated as absent for both Internal and External viva of PROJECT/ Mini Project and Journal

✓ All students should remain present for online viva

Course	<u>Date</u>	Time	
BBA III	28/06/21	10 to 12noon	Individual via with guide
BBA II	29/06/21	10 to 12noon	Group viva with your Guide
BBA I	30/06/21	10 to 12noon	Mrs. Vaidya Savita





## Punyashlok Ahilyadevi Holkar Solapur University, Solapur



Name of the Faculty: Commerce & Management

CHOICE BASED CREDIT SYSTEM

**Syllabus: Bachelor of Business Administration** 

Name of the Course: B. B. A. Part- III

(Syllabus to be implemented from w.e.f. June 2021)

#### STRUCTURE OF BBAHONORS PROGRAMME UNDER CBCS PATTERN: June 2021 Under Faculty of Commerce & Management

		Semester V			Semester VI			
	Subject Code	Subjects	Credits	Marks	Subject Code	Subjects	Credit s	Marks
1	CC 11	Marketing Management-I	4.00	50	CC 11	Marketing Management-II	4.00	50
2	CC 12	Financial Management-I	4.00	50	CC 12	Financial Management-II	4.00	50
3	CC 13	Human Resource Management-I	4.00	50	CC 13	Human Resource Management-II	4.00	50
4	CC 14	Production Management-I	4.00	50	CC 14	Production Management-II	4.00	50
5	SEC 1	Taxation	4.00	50	SEC 1	Project Work	4.00	50
6	DSE 1	Retail Management-I	4.00	50	DSE 1	Retail Management-II	4.00	50
7	DSE 2	Cost and Management Accounting -I	4.00	50	DSE 2	Cost & Management Accounting-II	4.00	50
			24	300			24	300

CC: Core Course: All courses (subjects) are compulsory.

SEC: Skill Enhancement Course (Compulsory Subject- Environmental Studies)

DSE: Discipline Specific Elective: Candidate has to select any one elective subject. (DSE 1 or DSE2)

TOTAL-148	48	52	48		
	BBA - I	BBA - II	BBA - III		

#### S.P. Mandali, Pune Prin. K.P Mangalvedhekar Institute of Management, CareerDevelopmentand Research

## Notice for Major Project -BBA III

Date :-01/04/2022

All the students of BBA III are hereby informed that submit their Major Project, to their respective faculty (Guide) on or before 27/04/2022for Academic Year 2021-22 in hard & soft copy format.

Exam Coordinator

Mrs.SnehalA.Pathak

Mrs. SavitaP. Vaidya

Mr. Pramod D. Vaidya

#### Guide Allotment List for BBA III Sem VI for Academic Year 2022-23

Sr.No.	Name of the Student	Project Title	Guide Name
1	SHAIKH IMAM ALI KHWAJA	Rehaviour Towards Parle	
2	SARVADE VINAY SANTOSH	Rehaviour Lowards Honda	
3	SUTAR RIYAJ MUSA	To Study Consumer's Perception Towards TATA Croma In Solapur City	Mrs. Sucheta Bhogade
4	DANDADE YASHRAJ DNYANESHWAR	To Study Consumer's Perception Towards Veedol Grease used acreoss Solapur city	Mrs. Sucheta Bhogade
5	GARDAS VISUKUMAR LAXMINARAYAN	To Study On branding on balagi Products with reference to Balaji Waffers	Mrs. Sucheta Bhogade
6	GHATE ROJER VINOD	To Study Ratio Analysis with reference to SAMSUNG SDI	Mrs. Sucheta Bhogade
7	YADGIRI RUSHIKESH GIRISH	To study Employer Branding Stategies In Chavan Motors In Solapur City	Mrs. Sucheta Bhogade
8	NANDEENI SATISH KOPPA	To Study Analysis of Consumer's Satisfaction Towards Pure EV Bike In Solapur city	Mrs. Sucheta Bhogade

# S.P.Mandali, Pune-30 Prin. K.P Mangalvedhekar Institute of Management, Career Development and Research

#### Notice for Viva - BBA I,II &III

Date:-11/05/2022

All the students of BBA I,II & III are hereby informed that submit their Journal, Mini Project& Major Project, to their respective faculty (Guide) before viva for Academic Year 2021-22inhard& softcopyformat. Vivaschedule shouldbedeclaredasfollows:-

Course	Date	Time	
BBAIII	23/05/22	10.00amto1.00pm 2.00pmto5.00pm	Individualviva
BBAII	24/05/22	10.00amto12.00pm	Groupvivawith Mrs. Anjali Pawar
BBAI	25/05/22	10.00amto2.00pm	Mrs.NeettaKulkarn Mr. Nadrgi

Note:- Before submission of Project do check all your assignments are completed of each subject if not you are not allowed to submit your final major project.

Exam Coordinator

Mrs. Snehal A. Pathak

1101

Mrs. SavitaP. Vaidya

Mr. Pramod D. Vaidya

Shikshan Prasarak Mandali, Pune-30.

## PRIN. K.P. MANGALVEDHEKAR INSTITUTE OF MANAGEMENT CAREER DEVELOPMENT AND RESEARCH

Approved by AICTE, Govt. of India, Govt. of Maharashtra "Affiliated to Punyashlok Ahilyadevi Holkar Solapur University, Solapur"

#### **BBA II and BBA III**

# TIME TABLE FOR UNIVERSITY PROJECT VIVA 2021

Online -google meet.

Link will be send on Main group

Date - 21/01/2021

Course	Date	Time	
вва п	22/01/21	10 to 12noon	Group viva with your Guide
BBA III	22/01/21	12.30 to 3pm	
		Roll no -1301 to 1317	Mrs. Vaidya savita
		Roll No. 1318 to 1332	Mrs. Neurgoakar
		Roll no-1333 to 1348	Mr. Nadargi
		Roll no. 1349 to 1370	Mrs. Pawar

Attendance is compulsory otherwise Noncharband treated as ABSENT

Director

Institute of Management SOLAPUR - 413 001.

# Punyashlok Ahilyadevi Holkar Solapur University, Solapur



Name of the Faculty: Science & Technology

CHOICE BASED CREDIT SYSTEM

**Syllabus: Bachelor of Computer Applications** 

Name of the Course: B. C. A. Part- III (Sem. V & VI)

(Syllabus to be implemented from w.e.f. June 2021)

#### PUNYASHLOK AHILYADEVI HOLKAR SOLAPUR UNIVERSITY, SOLAPUR Choice Based Credit System (CBCS), (w. e. f. June-2021)

Syllabus for B. C. A. – Part III (Science)

Name and Type of the Paper		Title of Paper	Hrs/Wee		Total Marks per paper	UA	CA	Credits
Type	Name		L	P				
		B. C. A III		V				
English	English		4	-	50	40	10	2.0
(Business	(Business							
English)	English)				400		20	4.0
DSE 1 A	Paper IX	Core Java	4	-	100	80	20	4.0
DSE 2 A	Paper X	Visual Programming	4	-	100	80	20	4.0
DSE 3 A	Paper XI	Computer Graphics	4	-	100	80	20	4.0
DSE 4 A	Paper XII	Recent Trends in IT	4	-	100	80	20	4.0
SEC 3	Paper XIII	Linux and Shell Programming	4	-	100	80	20	4.0
	Total (Theo	ory)	24	-	550	440	110	22.0
		B. C. A III 9	Semester V	I				
English	English		4	-	50	40	10	2.0
(Business	(Business							
English)	English)							
DSE 1 B	Paper XIV	Advanced Java	4	-	100	80	20	4.0
DSE 2 B	Paper XV	Dot Net Technology	4	-	100	80	20	4.0
DSE 3 B	Paper XVI	Data Warehouse and Data Mining	4	-	100	80	20	4.0
DSE 4 B	Paper XVII	Cryptography and Network Security	4	-	100	80	20	4.0
SEC 4	Paper XVIII	Advanced Python	4	-	100	80	20	4.0
Total (Theor		orv)	24	-	550	440	110	22.0
			ctical					
DSE 1A &1B	Practical IV	Practical On Core Java and Advance Java	-	5	100	80	20	4.0
DSE 2A &2B	Practical V	Practical on Visual Programming and .Net Technology	-	5	100	80	20	4.0
DSE 3A &3B	Practical VI	Practical on Computer Graphics And DM & DW	-	5	100	80	20	4.0
	Practical VII	Project	-	5	100	80	20	4.0
	Total (Pract	icals)	-	20	400	320	80	16
Grand Tota			48	20	1500	1200	300	60

#### S.P.Mandali Pune -30

# Prin.K.P.Mangalvedhekar Institute of Management Career Development and Research

#### BCA – III Sem -VI 2022-23 Project Guide Allotment List

	BCA-III-2022-23		
Group No	Student Name -	Project Title	Guide Name
1	Shahid Shaikh	Online Shoes Shopping	Mr.Shashank Deshpande
	Harshal Habib		
2	Murtuz Mujawar	Patient Health Care System	Mr.Santosh Kulkarni
3	Samarth Kalshetti	Online Bus Reservation	Mrs. Prarthana Bakshi
	Affan Patel		
	Vaishnavi Rakate	Educational Course Finder	Mr.Suhas G. Kulkarni
4	Teresa Bronkhurst		
5	Prajakta Hiremath	Online Airline Booking Portal	Mr.Santosh Kulkarni

Shikshan Prasarak Mandali, Pune-30

# PRIN. K.P. MANGALVEDHEKAR INSTITUTE CAREER DEVELOPMENT AND RESEARCH OF MANAGEMENT

Approved by AICTE, Govt. Of India, Govt. of Maharashtra
"Affiliated to Punyashlok Ahliyadevi Holkar Solapur University, Solapur"

Date: 2/05/2023 KPM /287 A

Mr.Shashank Deshpande Lemonade Software Developers Solapur

Subject: Request for accommodating our BCA students for doing their final year project work in your company

Dear Sir

We are one of the leading Educational Institute in Solapur. We belong to S.P. Mandali Pune, having rich culture of more than 140 years. In our institute we run M.B.A, B.B.A and B.C.A courses.

B.C.A. final year students are expected to do a project. To gain the industry learning experience, we encourage our students to do the project in company. Hence we request you to accommodate our students in your company for one month project development as per your suitable form. The list of students is as follows.

Sr.No.	Name of the Student	
1	Mr. Shaikh Shahid	
2	Mr. Habib Harshal	
3	Mr. Mujawar Mrutuz	
4	Mr. Kalshetti Samarth	
5	Mr. Patel Affan	
6	Miss. Rakate Vaishnavi	
7	Miss. Bronkhrust Teresa	
8	Mr. Suttraway Madhav	
9	Miss, Hiremath Prajakta	, DE

We look forward to have more associations with your company in future.

Yours

Thanking You

156-B, Railway Lines, Solapur - 413 001

: 0217-2317964

An Associated Member of MVIRDC - World Trade Centre, Mumbai



(Founder)

#### **Lemonade Software Developers**

C-1, Geetadham Bhakti Apartment, Bhavani Peth, Shelgi Naka, Solapur - 413002.

Registration Certificate No: 2131100315838724. UDYAM-MH-32-009005

Mobile No: 87 88 99 88 20.

 ${\bf Software\ Development-Website\ Development-App\ Development-Digital\ Marketing}$ 

Date: 19/06/2023.

(Co-Founder)

#### To Whom Ever It May Concern

	2 % 7	
This is to certify that Mr./Mi	ss. Affan Patel	, Student of
Prin. K. P. Mangalvedhekar Institut	e Of Management Career Development & Research,	Solapur, has
	o at Lemonade Software Developers. The duration for t	
was 1 month. He/She	has successfully completed the project	
"Online Bus Rese	svation System" which was part of the cu	ırriculum for
BCA – III Semester VI.	The state of the s	
		From,
	Lemonade Software	Developers
de Software Developers	,	
b. No 8788998820	WARE DEL	
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Shashank Deshpande	Project Guide Shweta De	supariue

(Project Guide)



C-1, Geetadham Bhakti Apartment, Bhavani Peth, Shelgi Naka, Solapur - 413002.

Registration Certificate No: 2131100315838724. UDYAM-MH-32-009005

Mobile No: 87 88 99 88 20.

Software Development – Website Development – App Development – Digital Marketing

Date: 19/06/2023

#### To Whom Ever It May Concern

7	his is	to certify	that Mr./M	iss. H	anshal	Habib		, s	student c
Prin. k	C. P. I	Mangalvedh	ekar Institu	te Of N	lanagement Car	eer Developme	nt & R	esearch, So	lapur, ha
succes	sfully	completed t	the internsh	ip at Ler	monade Software	e Developers. Th	ne durat	tion for the	internshi
was	1	month.	He/She	has	successfully	completed	the	project	entitle
-0	ali	ne sh	oes s	Shop	ping	" which wa	s part	of the curri	culum fo
		nester VI			. 0				

From, Lemonade Software Developers

emonade Software Developers

Mob. No 8788998820

Shashank Deshpande

(Founder)

Driver

Project Guide (Project Guide) Deshpande



C-1, Geetadham Bhakti Apartment, Bhavani Peth, Shelgi Naka, Solapur - 413002.
Registration Certificate No: 2131100315838724. UDYAM-MH-32-009005

Mobile No: 87 88 99 88 20.

Software Development – Website Development – App Development – Digital Marketing

Date: 19/06/2023.

#### To Whom Ever It May Concern

This is to certify that Mr./Miss. Prajakta Hiremath, Student of Prin. K. P. Mangalvedhekar Institute Of Management Career Development & Research, Solapur, has successfully completed the internship at Lemonade Software Developers. The duration for the internship was 1 month. He/She has successfully completed the project entitled "Online Air Ticket Boking System" which was part of the curriculum for BCA-III Semester VI.

From, Lemonade Software Developers

Lemonade Software Developers Mob. No 8788998820

beshpondes.s.
Shashank Deshpande

(Founder)

Project Guide

(Project Guide)

Shweta Deshpande

(Co-Founder)



C-1, Geetadham Bhakti Apartment, Bhavani Peth, Shelgi Naka, Solapur - 413002.

Registration Certificate No: 2131100315838724. UDYAM-MH-32-009005

Mobile No: 87 88 99 88 20.

Software Development – Website Development – App Development – Digital Marketing

Date: 19/06/2023.

#### To Whom Ever It May Concern

This is to certify that Mr./Miss. Samarth Kalshetti, Student of Prin. K. P. Mangalvedhekar Institute Of Management Career Development & Research, Solapur, has successfully completed the internship at Lemonade Software Developers. The duration for the internship was 1 month. He/She has successfully completed the project entitled "Online Bus Research, Solapur, has successfully completed the project entitled "Online Bus Research, Solapur, has successfully completed the project entitled "Online Bus Research, Solapur, has successfully completed the project entitled "Online Bus Research, Solapur, has successfully completed the project entitled "Online Bus Research, Solapur, has successfully completed the project entitled "Online Bus Research, Solapur, has successfully completed the project entitled "Online Bus Research, Solapur, has successfully completed the project entitled "Online Bus Research, Solapur, has successfully completed the internship was 1 month. He/She has successfully completed the project entitled "Online Bus Research, Solapur, has successfully completed the project entitled "Online Bus Research, Solapur, has successfully completed the project entitled "Online Bus Research, Solapur, has successfully completed the project entitled "Online Bus Research, Solapur, has successfully completed the project entitled "Online Bus Research, Solapur, has successfully completed the project entitled "Online Bus Research, Solapur, has successfully completed the project entitled "Online Bus Research, Solapur, has successfully completed the project entitled "Online Bus Research, Solapur, has successfully completed the project entitled "Online Bus Research, Solapur, has successfully completed the project entitled "Online Bus Research, Solapur, has a successfully completed the project entitled "Online Bus Research, Bus Research, Solapur, has a successful the successful the

From, Lemonade Software Developers

nade Software Developers Mob. No 8788998820

Shashank Deshpande

(Founder)

Project Guide (Project Guide) SHED Co-Founder)



C-1, Geetadham Bhakti Apartment, Bhavani Peth, Shelgi Naka, Solapur - 413002.

Registration Certificate No: 2131100315838724. UDYAM-MH-32-009005

Mobile No: 87 88 99 88 20.

Software Development – Website Development – App Development – Digital Marketing

Date: 19/06/2023.

#### To Whom Ever It May Concern

This is to certify that Mr./Miss. Shalid	Chailbh Student of
Prin. K. P. Mangalvedhekar Institute Of Management Cal successfully completed the internship at Lemonade Softwar was 1 month. He/She has successfully	reer Development & Research, Solapur, has
"Conline Shoes Shopping BCA-III Semester VI.	" which was part of the curriculum for
	From,
	Lemonade Software Developers

monade Software Developers; Mob. No 8788998820

beshpades. S. Shashank Deshpande

/F------

(Founder)

Project Guide

(Project Guide)

hweta Deshpande

(Co-Founder)



C-1, Geetadham Bhakti Apartment, Bhavani Peth, Shelgi Naka, Solapur - 413002.

Registration Certificate No: 2131100315838724. UDYAM-MH-32-009005

Mobile No: 87 88 99 88 20.

Software Development - Website Development - App Development - Digital Marketing

Date: 19/06/2023.

#### To Whom Ever It May Concern

This is to certify that Mr./			, Student of
Prin. K. P. Mangalvedhekar Instit	ute Of Management Car	reer Development & R	esearch, Solapur, has
successfully completed the interns	hip at Lemonade Softwar	e Developers. The dura	tion for the internship
was 1 month. He/She	has successfully	completed the	project entitled
" On line Course	finder.	" which was part	of the curriculum for
BCA - III Semester VI.			

From,

**Lemonade Software Developers** 

nonade Software Developers Mob. No 8788998820

Shashank Deshpande

(Founder)

Project Guide

(Project Guide)

na Deshpande

(Co-Founder)

# S.P.Mandali Pune -30

Prin.K.P.Mangalvedhekar Institute of Management Career Development and Research

# B.C.A. – III sem VI - 2022-23 Project Submission List

Name of the Student		Date :
		Student Signature
	Online Shoes Shopping	Shiph. s. M.
	Online Shoes Shopping	AlSHabib
	Sucha Care	Men
		4/
Affan Patel		
		The state of the s
Teresa Drenkhurst	Educational Course Finder	Brenchurst
D . 1.1 H. 11	01: 1:1: 01: 01:	(D) lue
	Affan Patel Vaishnavi Rakate Teresa Brenkhurst	Shahid Shaikh Online Shoes Shopping Harshal Habib Online Shoes Shopping Murtuz Mujawar Patient Health Care Samarth Kalshetti Online Bus Reservation Affan Patel Online Bus Reservation

Shikshan Prasarak Mandali, Pune-30

# PRIN. K.P. MANGALVEDHEKAR INSTITUTE OF MANAGEMENT CAREER DEVELOPMENT AND RESEARCH

Approved by AICTE, Govt. Of India, Govt. of Maharashtra
"Affiliated to Punyashlok Ahilyadevi Holkar Solapur University, Solapur"

Date: 24/06/2023

#### **Notice**

All the Students of BCA III((Year 2022-23) are hereby informed that the External University Viva Voce on Major Project (SEM VI) will be conducted on 27/06/2023 from 9:00 am to 12:00 pm

Bring your hard copy of project and soft copy in C. D. Students should carry 2 hard embossed copies 1) College Copy 2) Student Copy

#### Note:-

- · All Students should compulsory attend the External Viva Voce
- All Students should be present at schedule time and complete uniform
- · All Student Should maintain discipline.
- All Students should submit continuous evaluation book at the time of Viva

Practical coordinator

HOD

Director i/c



156-B, Railway Lines, Solapur - 413 001 :

: 0217-2317964

An Associated Member of MVIRDC - World Trade Centre, Mumbai



C-1, Geetadham Bhakti Apartment, Bhavani Peth, Shelgi Naka, Solapur - 413002.

Registration Certificate No: 2131100315838724. UDYAM-MH-32-009005

Mobile No: 87 88 99 88 20.

Software Development – Website Development – App Development – Digital Marketing

Date: 19/06/2023.

#### To Whom Ever It May Concern

This is to certify that Mr./Miss. Va	ishnavi Rakate	, Student of
Prin. K. P. Mangalvedhekar Institute Of Mar successfully completed the internship at Lemo	The state of the s	
was 1 month. He/She has "Coline Colorse fine BCA-III Semester VI.	successfully completed the	project entitled of the curriculum for
	Lemona	From, de Software Developers
nonade Software Developers	- SOE	

Lemonade Sottware Developed Mob. No 8788998820 -

Shashank Deshpande
(Founder)

Project Guide (Project Guide)

Myeta Deshpande



Lemonade Software Developers
C-1, Geetadham Bhakti Apartment, Bhavani Peth, Shelgi Naka, Solapur - 413002.
Registration Certificate No: 2131100315838724. UDYAM-MH-32-009005

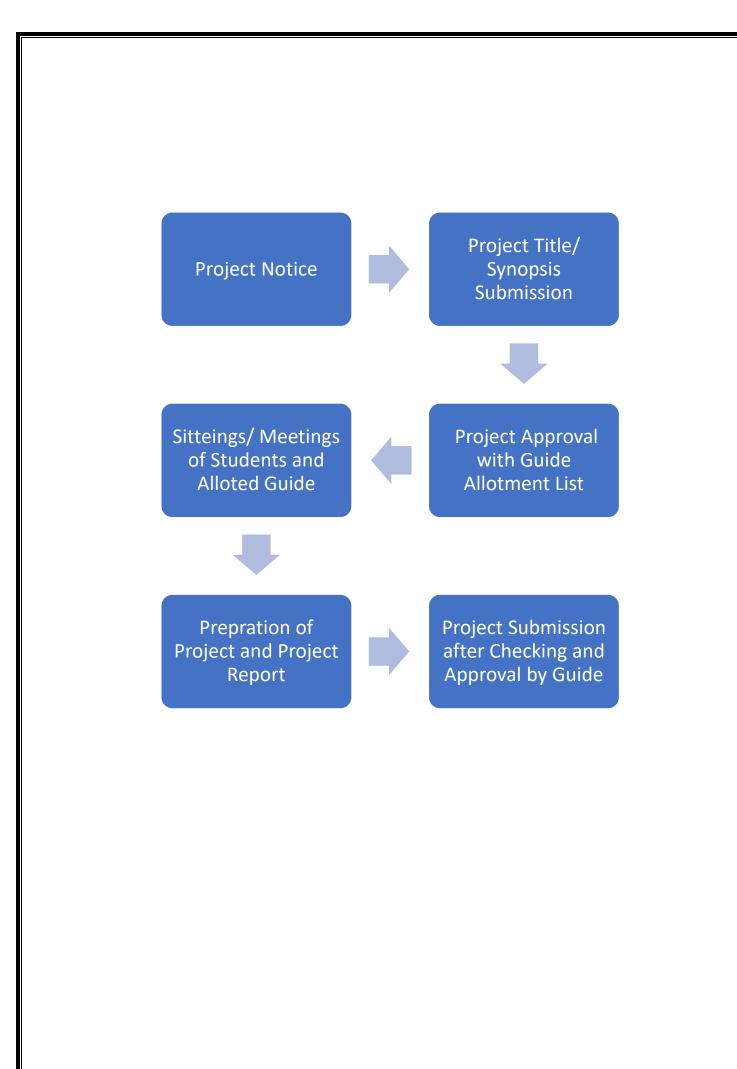
Mobile No: 87 88 99 88 20.

Software Development – Website Development – App Development – Digital Marketing

Date: 19/06/2023.

#### To Whom Ever It May Concern

This is to certify that Mr./Mis	Affan Patel	, Student of
Prin. K. P. Mangalvedhekar Instituto	5.	looment & Research, Solanur, has
successfully completed the internship	at Lemonade Software Develop	
was 1 month. He/She	has successfully comple	eted the project entitled
"Online Bus Rece	avation System" whi	ich was part of the curriculum for
BCA – III Semester VI.		
DOT III DETICATED VII.		
		From,
		<b>Lemonade Software Developers</b>
ionade Software Developers		
Mob. No 8788998820	1/3	ARE DEL
Edward Land	1 314	1811
Laphan less.	COLUMN IS	B) Route
Shashank Deshpande	Project Guide	Shweta Deshpande
(Founder)	(Project Guide)	Wan * (Co-Founder)



# **Experimental Learning Through Industrial** Visit Professional Ethics & Responsibilities Communication and Observation Planning Life Long Learning

#### S.P. Mandali Pune -30

# Prin.K.P.Mangalvehdekar Institute of Management Career Development and Research

**Activity Report on** 

Visit to Shrujan Foods Ltd. Chincholli MIDC Solapur Visit Organized By: Centre for Startup and Entrepreneurship Cell of KPMIM

Category of Participant: MBA

Name of Speaker- Mr. Kambale

**Date of Event**: 2th June 2022 **Mode-** Offline

Nature of activity – A talk with Mr. Kambale Deputy HR head and visit to Parle

subcontracting unit.

Time: 10am to 1pm Number of Participant: 20 students

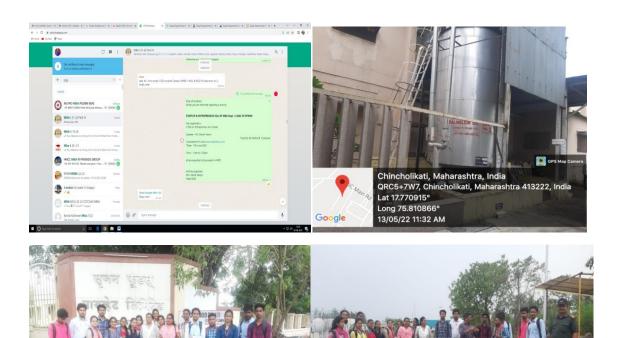
Activity Coordinator- Mrs. Savita P. Vaidya & Mrs. Neetta Kulkarni

**Activity Report** 

Mr Kamble unit head of Shrujan food showed the Parle-G video at their Conference Hall latter he took to visit of a manufacturing unit and explained the process in detail.

SRUJAN FOODS PRIVATE LIMITED is an Indian company incorporated on 01/09/2004 and its registered office address is PLOT NO D8,,M I D C, CHINCHOLI,PUNE ROAD, Solapur, Maharashtra, Shrujan food is a subcontracting unit of Parle-G in the Solapur. only Parle G and Monaco biscuits are a manufactured here. The company provides raw material and all chemical composition of adough required to prepare a biscuits. On the basis of demand and supply the company plan the production schedule, the raw material is supplied from Mumbai ,the company person at Solapur check the quality of the raw material and allow it for manufacturing biscuits. The manufacturing of biscuits follows kneading of the raw material, cutting into the shapes then baking and then drying then packaging into various sizes. At Srujan food 70% are female employees as their more efficient as men. At Shrujan food health checkup, benefits of ESR and scholarship to employees children is provided. As the biscuit baking process requires more temperature Srujan take care of its employees by installing fans and ventilators and exhaust fans at the base level of manufacturing unit. As Srujan manufacturers biscuits they take care of all hygienic conditions the machineries are repaired & maintained on every Wednesday The west biscuits are burnt in the back side of the factory to award food poisoning to human

being and animals the factory has separate wastewater treatment plant at their backside of the unit. Students enjoy this visit by asking a lot of question. Vote of thanks is proposed by Mrs. Savita Vaidya



Activity Coordinator HoD Director i/c

Chincholikati, Maharashtra, India

Lat 17.770102°

Long 75.810156° 13/05/22 11:34 AM

QRC5+7W7, Chincholikati, Maharashtra 413222, India

Chincholikati, Maharashtra, India

Lat 17.771796°

Precisio Long 75.811232° Canoglets Limite 13/05/22 11:43 AM

MIDC Main Rd, Chincholikati, Maharashtra 413222, India

### S.P. Mandali Pune -30

# Prin.K.P.Mangalvehdekar Institute of Management Career Development and Research

# **Activity Report on**

## Industrial Visit to Precision Camshaft Ltd.

Event Organized By: Centre for Startup and Entrepreneurship Cell of KPMIM

Category of Participant: MBA

Name of Speaker- Mr. Sandeep Pichake Public Relation Officer at

**Date of Event**: 2th June 2022 **Nature of activity** – A talk and bakery visit

Time: 10am to 1pm Mode- Offline

Mr.Santosh Kulkarni

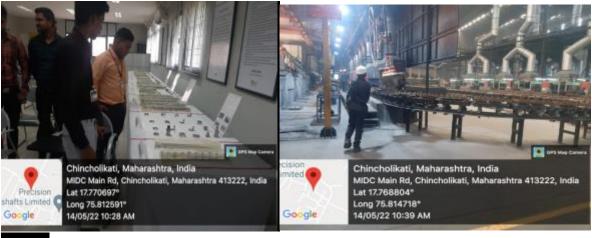
# **Activity Report**

To motivate the entrepreneur courage the industrial visit has been organised to one of the best and biggest unit in Solapur that is Precision Camshaft who has started a journey with a very small forging unit at Ashra MIDC currently. The owner Mr. Yatin Shah is MBA graduate from Solapur who had started this journey with his team. Precision is exporting it's camshaft to various companies like Benz Maruti Suzuki Tata Motors Indian Railway Kiya Audi Renault escort Hyudai. Under the able leadership of Mr Yatin Shah the company has started its journey from 1992 to 2020 with a mission to be a market leader in camshaft manufacturing. The team Precision believed in manufacturing of quality camshaft with minimum rejection and error than the projected one. The plant is fully equipped with highly automatic machineries and well trained staff they mainly focus on training of this staff. As a corporate responsibility they have donated computers solar systems to the nearby ZP schools they provide all the security health checkup to their employees. Their Future plan is to manufacture vehicles on battery currently they have given 6 vehicles to Municipal Corporation Solapur which are under test. In all 2500 employees are working in three shapes with precision camshaft.

Mr. Sandeep pichke PRO of Precision camshaft has made this visit successful by showing a video on manufacturing of camshaft at their Conference Hall. The unit head Mr. Birajdar has explained the procedure and various Technological aspects of camshaft manufacturing in detail.

The vote of thanks is proposed by Mr. Santosh Kulkarni.





**Activity Coordinator** 

HoD

Director i/c

### S.P. Mandali Pune -30

# Prin.K.P.Mangalvehdekar Institute of Management Career Development and Research

# **Activity Report on**

# Visit to Bombay Bakery ,Rly Lines Solapur

Event Organized By: Centre for Startup and Entrepreneurship Cell of KPMIM

Category of Participant: MBA I sem I

Name of Speaker- Dhanjay Hiremath proprietor at Bombay Bekary

**Date of Event**: 2<sup>nd</sup> June 2022 **Nature of activity** – A talk with a Bakery

woner and a bakery visit

**Time**: 10am to 1pm **Mode**- Offline

Number of Participant: 20 students Activity Coordinator- Mrs. Savita P. Vaidya

Mr.Santosh Kulkarni

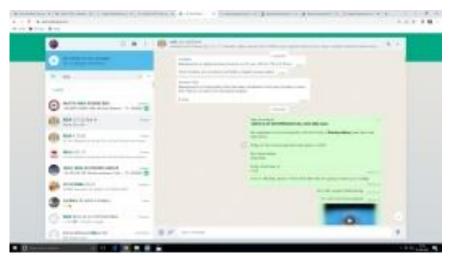
# **Activity Report**

To inculcate entrepreneur spirit, visit to small unit of a bakery nearby railway station is arranged . The visit was planned on 2nd June 2022 at 10:00 a.m. The owner Mr. Dhananjay has explained enter process or manufacturing of bun pastries ,Kharries and bread . The Bakery is 80 years old started by his grandfather , Mr Dhananjay has shifted manufacturing process to machines he has 50 kg kneading machine, and 64 folding kharry machine the breads are sliced through automated bread slicer and packed manually . The baking is done throw two ovens which operate on power and diesel .

After study the demand for pastries and cakes five years back he has started a cake manufacturing with variety of flavors like Vanilla, rabdi, chocolate, pineapple, BlackBerry & custard apple the motive behind his businesses is to manufacture all bakery items without chemicals. He schedule manufacturing for a day only .he does not hold inventory of finished products.

After the sad dismiss of his father and brother he learnt Bakery business. He also worked as a worker with various bakeries in Kolhapur & Pune to learn the actual expertise of bakery items. Being this is a family business and lot of competition it is a big challenge to operate in profitable. As consumer test and preference are changing continuously he believed in offering chemical free product to the consumers. He offered in a innovative product first time in Solapur like dabeli bun, wheat bread &wheat pizza base.

Student Have student where motivated by the interactive session with lot of question answers Vote of thanks is proposed by Mrs Savita Vaidya







### S.P. Mandali Pune -30

# Prin.K.P.Mangalvehdekar Institute of Management Career Development and Research Activity Report on

# Visit to Manu Alloys and Casting Pvt. Ltd.Chincholli MIDC Solapur

Event Organized By: Centre for Startup and Entrepreneurship Cell of KPMIM

**Category of Participant**: MBA

**Date of Event-** 13<sup>th</sup> May 2022 **Nature of activity** – A talk and Visit to casting Unit

Time: 12.30pm to 2pm Mode- Offline

Number of Participant: 20 students Activity Coordinator- Mrs. Savita P. Vaidya

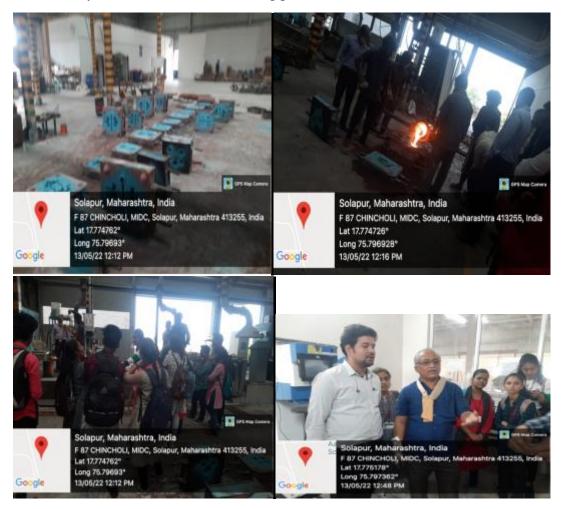
Mr.Santosh Kulkarni

# **Activity Report**

Manu Alloys and Castings, is one of India's leading manufacturers and suppliers of Ferrous and Non-Ferrous valve castings and machinery components. Manu Alloys offers a wide range of steel and stainless steel castings, specializing in WCB "CF8, CF 8M, CF3, CF 3M" and the nonferrous alloys particularly in Nickel Aluminum Bronze (Naval Specs) along with all grades of Gun Metals. In both these categories, we make valve castings – Butterfly Valve, Body and Disc, Ball Valve, Body and Adaptor, Globe Valve and Wear plates with a monthly capacity to manufacture 80 MT Ferrous & 10 to 15 MT Non Ferrous castings. The company which has grown strategically today offers finished products such as Aluminum Bronze AB1 / AB2 (BS 1400 / ASTM B148 / NAVAL Specs), Phosphor Bronze- PB1/ PB2 / PB3/ PB4, Gumetal, LG series, DIN series, All ASTM Duplex Steel Grades and Austenitic Steel (CF3M). In a nutshell they are a one-stop shop for all casting products up to 120 Kg single piece casting. The unit head of Manu Alloy Mr. Kulkarni has thoroughly explained how the ferrous and non ferrous castings are prepared as per the customer requirements the designs are taken by the customer and at Manu alloy casting is done before boring the temperature of material play a very Vital role otherwise there may be problems in the quality the rejected materials are again recycled non fears castings are used by shipping Industries specifically the customers of Manu alloy are Forbes Marshall Meson valves India Private Limited Koel Khadki Private Limited.

He also explain various computerized machines which checks the quality of casting which works like a X-ray machine.

The vote of thanks is proposed by Mr Abhishek Deshpande. Student enjoyed this visit because they have seen the actual casting process and hot iron.



**Activity Coordinator** 

HoD

Director i/c

### S.P. Mandali Pune -30

# Prin.K.P.Mangalvehdekar Institute of Management Career Development and Research

# **Activity Report on**

# Visit to Bombay Bakery ,Rly Lines Solapur

Event Organized By: Centre for Startup and Entrepreneurship Cell of KPMIM

Category of Participant: MBA I sem I

Name of Speaker- Dhanjay Hiremath proprietor at Bombay Bekary

**Date of Event**: 2<sup>nd</sup> June 2022 **Nature of activity** – A talk with a Bakery

woner and a bakery visit

Time: 10am to 1pm Mode- Offline

Mr.Santosh Kulkarni

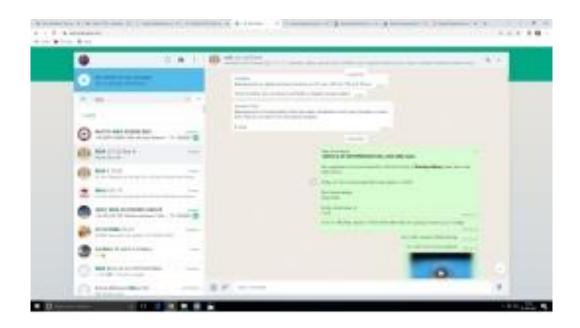
# **Activity Report**

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Activity Coordinator HoD Director i/c

# **Experimental Learning Through Internship** Professional Ethics & Responsibilities Communication Team Work and Work Culture Dealing with Real Life Situations Life Long Learning

# Punyashlok Ahilyadevi Holkar Solapur University, Solapur



Name of the Faculty: Commerce & Management

CHOICE BASED CREDIT SYSTEM

**Syllabus: Master of Business Administion** 

Name of the Course: M.B.A. Part- II (Sem. III & IV) (Syllabus to be implemented from w.e.f. June 2021)

# Punyashlok Ahilyadevi Holkar Solapur University, Solapur

# MBA Part II Syllabus (CBCS) w.e.f. 2021-22

Semester III						Semester IV						
Paper No.	Subject	Weekly Theory	Internal Marks	Univ. Exam Marks	Total Marks	Paper No.	Subject	Weekly Theory	Internal Marks	Univ. Exam Marks	Total Marks	
17	Strategic Management	04	20	80	100	25	Business Ethics & Corporate Governance	04	20	80	100	
18	Management Accounting	04	20	80	100	26	Quality Management	04	20	80	100	
19	Entrepreneurship Development	04	20	80	100	*27	Elective I - Paper III	04	20	80	100	
20	Project Report & Viva		50	50	100	*28	Elective II - Paper-III	04	20	80	100	
*21	Elective I - Paper I	04	20	80	100	*29	Elective I - Paper IV	04	20	80	100	
*22	Elective II - Paper-I	04	20	80	100	*30	Elective II - Paper-IV	04	20	80	100	
*23	Elective I - Paper II	04	20	80	100	*31	Elective I - Paper V	04	20	80	100	
*24	Elective II - Paper-II	04	20	80	100	*32	Elective II - Paper-V	04	20	80	100	

Semester : III	Hard Core	Sen	nester Ex	T /XX/	Con dita							
Code: 303	Project Percent & Visco	Theory	I A	Total	L/W	Credits						
Subject Title	Project Report & Viva	50	50	100	-	4						
Course	<ol> <li>To expose students to the working of any organization and managers.</li> </ol>											
Objectives:	To relate the concepts learnt by the students to the working of the organization.											
	<ol><li>To work on a problem identified by the organization / student and thus understand the practical aspects of the working of an organization</li></ol>											
Course Outcome	<ul> <li>Ability to undertake problems for study and analyse for appropriate inferences and conclusions or suggest solutions for the same.</li> </ul>											
Guidelines:	<ol> <li>The project work shall be for a minimum period of 30 days immediately after II<sup>nd</sup> semester examinations.</li> </ol>											
	<ol><li>Students should join the organization within 15 days from the last day examination.</li></ol>											
	the same	ne organization.										
	<ol> <li>The student should collect a Certificate of Minimum 30 Days Project Work Completion mentioning the period (From to) on the Company's letter Head.</li> </ol>											
	5. The student shall submit the Final Proje	ct Report	as per fo	llowing.								

Shikshan Prasarak Mandali, Pune-30

# PRIN. K.P. MANGALVEDHEKAR INSTITUTE OF MANAGEMENT CAREER DEVELOPMENT AND RESEARCH

Approved by AICTE, Govt. Of India, Govt. of Maharashtra
"Affiliated to Punyashlok Ahilyadevi Holkar Solapur University, Solapur"

Notice for MBAII Project 2022-23

Date:-22/02/2023

All the students of MBAII are hereby informed that submit their 2 copies of Project, to their respective Guide on or before 27/02/2023 for Academic Year 2022-23 in hard bounded and soft format.

\*\*\*\* Note – Those who will not submit the Project will be treated ABSENT FOR INTERNAL AND EXTERNAL VIVA VOCE.

Project Coordinator

HOD (Mgt.)

Director
S.P.Mandall,
Puna
Solarur

156-B, Railway Lines, Solapur - 413 001 : 0217-2317964

An Associated Member of MVIRDC - World Trade Centre, Mumbai



Date: 20th Oct 2022

# TO WHOM IT MY CONCERN

This is to certify that, Mr. Abdul Rehman Gouspak Nadaf a student of PRIN.K.P. Mangalvedhekar institute of Management Career Development & Research has successfully completed his Project/Training for MBA Part-II year 2022-2023 from 10<sup>th</sup> Aug 2022 to 10<sup>th</sup> Sept 2022 in our company with reference to partial fulfillment of the requirements of the M.B.A in Financial management course of Punyashlok ahilyadevi Holkar Solapur University, Solapur.

He has submitted project on To study cash flow statement with reference to Geojit Financial Services limited, Solapur

During training period he found very sincere & hard working to learn new things.

We wish him the very best in all his future endeavors.

Thank you,

For Geojit Financial Servicec limited, Solapur



Amogsidha Mhamane

Branch Manager

GEOJIT FINANCIAL SERVICES LTD

Ground floor shriram bhavan,

Near karur Vsya Bank, Railway lines,

Solapur-413001





Ref: SJSB/P&A/2022-23/6853

Date: 12/09/2022

# CERTIFICATE

This is to certify that, Mr. Abhishek Avinash Deshpande, a bonafide Student of Prin. K. P. Mangalvedhekar Institute Of Management Career Development & Research, Solapur has successfully completed his Summer Internship Programme on the topic "Study Of Employee Job Satisfaction" of Solapur Janata Sahakari

He has submitted his report to us for reference. As per the report given references and conclusions and finding have not been validated by the bank.

During the period of training we found his sincere and hardworking.

For Solapur Janata Sahakari Bank Ltd.,

Senior Officer Admin Department



# CERTIFICATE

This is to certify that Miss. Aishwarya Narayan Vangari successfully completed his 30 days of summer training on "A study on consumer preference for cotton Fabrics with special reference to pulgam textile, Solapur." With pulgam textiles 1468/69/70. Daji peth Solapur. In partial fulfilment of the requirement for the award of Master degree in business Administration (M. B. A.) for the Solapur University, Solapur has been carried out under my guidance

To the best of my knowledge and behalf, the matter presented this project Report.

Yours faitfully

(Pulgam textile)

M/s. PULGAM TEXTILES 1468/69/70, Daji Peth, Solapur-413005. Phone: (0217) 2624146/2747801

# Dream Autoriders India Pvt. Ltd.

Date :- 16/09/2022

### Certificate

This is to certify that Ms.Aishwarya Shriniwas Palli, student of K P Mangalvedhekar Institute of management, Solapur. Completed her project on, "Consumer Satisfaction Towards Honda Activa in Solapur city." During period of 5th August 2022 to 15th September 2022 in our company, During her study period, She was found to be Hard-working, Sincere & honest.

Dream Autoriders India Pvt Ltd

**Authorised Signatory** 

129/18, Plot No. 1, Shrikant Nagar, Jule Solapur Road, Majarewadi, Solapur - 413 004. Ph. 0217-2745000, 2745001 E-mail : dreamautoriders@gmail.com



ESTIN:09AADCJ1945R1ZX
CNNo.:U74120UP2013PTC059685
##509001:2015,14001:2015&45001:2018CERTIFIEDCOMPANY)

B2/1116,DLFMyPad,VibhutiKhand, GomtiNagar,Lucknow,Uttar Pradesh-226010 E-mail: Ph.:+919450207051,8840408262

RefNo:JEPL/NTPC-SOLAPUR/AHP-O&M/LTR-1\349

Date:02.03.2023

# TO WHOMSOEVER IT MAY CONCERN

This is certify that, Mr. Amit MadhukarVidhateis a student of PRIN. K. P. Mangalvedhekar institute of Management Career Development & Research has successfully completed his project / Training for MBA-2 year 2022-2023 from 5th Aug.2022 to 5th Sept. 2022 in our company with reference to partial fulfilment for the requirement of the Master Of Business Administration in Human Resource Management course of PunyashlokAhilyadeviHolkar Solapur University, Solapur.

has completed project on 'Performance Appraisal system' in Solapur NTPC plant.

During this training period he has found very sincere and hard working to learn new things.

We wish him the very best in all his future endeavours.

Thanks&Regards,

Jayanad Engineering Pvt Ltd.

(RAKESH KUMAR YADAV)
TE IN-CHARGE, NTPC, SOLAPUR



# Pethe Foods Pvt. Ltd.

12, Industrial Estate, Hotgi Road, Solapur. Tel. 2742692

ef

Date:

# INTERNSHIP CERTIFICATE

# TO WHOM IT MAY CONCERN

This is to certify that <u>Ms. Ankita Shriniwas Bingundi</u> College Roll Number: <u>2535</u> has successfully completed an internship in our organization from <u>05 August 2022 to 05 September 2022.</u>

She worked in the <u>Finance Department</u> during the internship, and she gained several learnings such as [Learnings/ Internship Take Away] and developed considerable skills, including [Skills/ Competencies Acquired].

Besides showing high comprehension capacity, managing assignments with the utmost expertise, and exhibiting maximal efficiency, he/ she has also maintained an outstanding professional demeanour and showcased excellent moral character throughout the internship period.

I hereby certify her overall work as excellent/good/satisfactory to the best of my knowledge. Wishing her the best of luck in his future endeavours.

Date: 10-09-2022

For, PETHE FOODS PRIVATE LIMITED

Place: SOLAPUR

**Authorized Signatory** 



रिझर्व्ह बँक ला.नं.-यु.बी.डी. महाराष्ट्र/१३८४ पी दि. ३ मार्च १९९७

Neelkanth Co-op. Bank Ltd.

42 - B/3, Samrat Chowk, Budhwar Peth, Solapur - 413002.

नीलकंठ को-ऑप. बँक लि.

४२ - बी/३, सम्राट चौक, बुधवार पेठ, सोलापूर - ४१३००२

Email ID.: ceo@neelkanthbank.com

Ref. No.

Date:

C.E.O. - 2621454/55 Phone Office: 2728105

2725011

# TO WHOM IT MAY CONCERN

This is to certify that, **Mr. Ashish Satish Pradhane** a student of PRIN K. P. Mangalvedhekar Institute of Management Career Development & Research has successfully completed his Project /Training for MBA Part II year 2022 - 2023 from **5th Sept 2022 to 5th Oct 2022** in our company with reference to partial fulfillment of the requirements of the M.B.A. in Human Resource course of Punyashlok Ahilyadevi Holkar Solapur University, Solapur.

He has submitted project on Training & Development.

During training period he found very sincere & hard working to learn new things.

We wish him the very best in all his future endeavors.

Thank you, For, Neelkanth Co-op Bank Ltd.

Mahavir C. Jadhav

C.E.O.





# The Latur Urban Co-Op Bank Ltd, Latur

Late.Ramgopalji Rathi Business Center, Shivajinagar, Latur-413531

Ph.No:-(02382)259503,Fax-02382-255235

Email: -info@laturbank.co.in Website:-www.laturbank.co.in

10B | SOL | 200 | 2022-23

Date . 03/01/2023

# Certificate

This is to certify that **Mr Basavraj Mahesh Sankh**, student of Prin. K.P.

Mangalvedhekar Institute of Management Career Development and Research Center,

Solapur has successfully completed her project titled " A Study of Ratio Analysis"

in "The Latur Urban Co -Operative Bank Ltd. Latur, Branch Solapur. " for the period

from 05/08/2022 to 15/09/2022. While completing the project we have found his to be very
sincere and Hardworking. We wish him success in her future endeavours.

Date: 09/01/2023

Place : Solapur.

Br The Latur U

Br. Manager
The Letur Urban Co-op. Bank Ltd. Latur

Branch Solapur

Snall



Ph. No. (0217) 2735503 / Fax No. 2735566 Email ID:- lb.ho@lokmangalbank.com

Founder Chairman: Subhash Deshmukh

Ref. No HRD 311 2022 -23

Date: 15 | 12 | 2022

# CERTIFICATE

This is to certify that Miss Bhalekar Swati Prbhakar a student of K.P.Mangalvedhkar Institute of Management, Solapur has successfully completed her internship programme from 05.08.2022 To 05.09.2022 on the topic "A Study On Loan Appraisal of Lokmangal Co- Op Bank Ltd, Solapur."

She has submitted her report to us for reference. During the period of training we found her sincere and hardworking.

Rajeshsingh L. Bayas Chief Executive Officer





128, Murarji Peth, near Sevasadan Prashala, Solapur-413001.
Ph. No. (0217) 2735503 / Fax No. 2735566 Email ID:- lb.ho@lokmangalbank.com

Founder Chairman: Subhash Deshmukh

Ref. No HRD 312 2022 -23

Date: 15 / 12 / 2022

# **CERTIFICATE**

This is to certify that Miss Chidgumpi Trishala Mallinath a student of Punyashlok Ahilyadevi Holkar Solapur University, Solapur has successfully completed her internship programme from 05.08.2022 To 05.09.2022 on the topic "A Study On Training And Devlopment of Lokmangal Co-Op Bank Ltd, Solapur."

She has submitted her report to us for reference. During the period of training we found her sincere and hardworking.

Rajeshsingh L. Bayas Chief Executive Officer



Reg. No. SUR/BNK (O) 110/1995-96 RBI Lic. No. UBD MAH 1228 P. Date 4-4-1996 ©: (02183) 235095, 234555 E-mail: madheshbank@gmail.com



# Madheshwari Urban Development Co-op. Bank Ltd., Madha. माढेश्वरी अर्बन डेव्हलपमेंट को-ऑप. बँक लि., माढा

H. O.: Market Yard Shopping Centre, Solapur Road, Madha, Tal. Madha, Dist. Solapur - 413209. (MAH)

164 2022-23

Date: 01/03/2023

### CERTIFICATE

This is to certify that, Miss. Divya Shriniwas Dasari, a bonafied student of Prin. K. P. mangalwedhekar Institute of Management Career Development & Research, Solapur has successfully completed her Summer Internship Programme on the topic "Financial statement Analyses" of Madheshwari Urban Development Co-op. Bank Ltd., Madha.

She has submitted her report to us for reference. As per the report given references and conclusions and finding have not been validated by the bank.

During the period of training we found her sincere and hardworking.

For - Madheshwari Urban Dev. Co-op. Bank Ltd.,

Manager

Dev. Ca. office San Of



#: 08472-329057

# **DELUX AUTO SERVICE**

(Maruti Authorised Service Station)
Near University Sedam Road GULBARGA

Ref. No. 87

Date 93-10-2022

### TO WHOM SO EVER IT MAY CONCERN

This is to certify that Mr.Janmenjay Jaywant Shinde, MBA-2<sup>nd</sup> year student of K.P.Mangalvedhekar institute of Management, Solapur, has completed in plant training in our organization from 05/08/2022 to 05/09/2022.

He found sincere and hard working during the training period. We wish best wishes for his future carrier.

Thanking you,

Yours Sincerely,

For Delux Auto Service

[Vinod K.Suryavanshi]

Owner

Place- Solapur

Date- 03-10-2022



# INTERNSHIP COMPLETION CERTIFICATE



Dated: 12/09/2022

To Whomsover it may concern,

We are pleased to confirm that Miss. Komal Vijaykumar Kalamdane successfully undertook her role as Marketing Intern and completed her Internship for a period of 30 days from 10th August to 10th September 2022.

Whilst her time at our organization, she conducted offline and online marketing survey for clothing products. She ensured to achieve the objective s set out for her and has shown promise in her work.

We would like to wish very best of luck for her future .

Thanking you!

**Yours Sincerely** 

Y.M.BURA MENS WEAR

Address -: BHADRAWATI PETH, SOLAPUR. MAHARASHTRA - 413005



Date: 11th Oct 2022

### TO WHOM IT MAY CONCERN

This is to certify that, Mr. Kartik Parshuram Rapelli a student of student of PRIN. K. P. Mangalvedhekar Institute of Management Career Development & Research has successfully completed his Project/Training for MBA Part – II year 2022 - 2023 from  $10^{th}$  Aug 2022 to  $10^{th}$  Sept 2022 in our company with reference to partial fulfillment of the requirements of the M.B.A. in Human Resource course of Punyashlok Ahilyadevi Holkar Solapur University, Solapur.

He has submitted project on Quality of Work Life.

During training period he found very sincere & hard working to learn new things.

We wish him the very best in all his future endeavors.

Thank you,

For Kothari Agritech Pvt. Ltd.

Akshay Kothari Director – Finance & HR





Website: www.kotharigroupdindia.com

KOTHARI AGRITECH PVT. LTD.

FACTORY: Plot No. 185 to 193, Chandramauli Industrial Co-Operative Estate, Tal. Mohol, Dist. Solapur - 413 213 (MH).

REGISTERED OFFICE: 8516/11, Level 3, Sun Plaza, Subhash Chowk, Murarji Peth, Solapur- 413 001 (MH) Tel: 0217 - 2721490.

Email: info@kotharigroupindia.com CIN: U25203PN2009PTC135094



# Certificate

This is to certify that, Mr. Lagshetti Laxman Jayram, a student of M.B.A.-II Prin.K.P. Mangalvedhekhar Institute of Management, Solapur has, undergone Training Work at RED CHIEF STORE LEAYAN GLOBAL PVT LTD Sadhana Complex, Muraji Peth Near Solapur-413001 successfully, completed his summer internship programme from 10<sup>th</sup> Aug 2022 to 10<sup>th</sup> Sep 2022.

During the period of training, we found his since are and hardworking. We wish him success in his endeavor.

Thanks & Regards,

RED CHIEF STORE

MANAGER RED CHIEF STORE LEAYAN GLOBAL PVT LTD

Shop No. 11 A. Sedhana Complex, Museu Servinear F. et alst warya, Sulapur 413001 4 +91 9595057289 / MI: +91 7705000688 ॥। श्रीसस्याक्तप्रमामस्य महासाजा प्रस्कृतः॥।।।

# SERI SWAYI SAYARTE PLASTIC श्री स्वामी समर्थ प्लॅस्टीक

E-111, Akkalkot Road, M.I.D.C., Solapur. (D) (0217) 23911180, 93262670112

Ref No.

Date:

Date: 25 January 2023

### INTERSHIP CERTIFICATE

This is to certify that Miss. Laya Vishwnath Yaldandi student of "Prin. K.P. Mangalvedhekar Institute of Management Solapur". Studying in second year of Master of Business Administration, Successfully completed his one month internship from 20-December-2022 to 23-January-2023 in "Shri Swami Samarth Plastic Pvt. Ltd." Her internship activity includes "To Study Employees Stress Management at Shri Swami Samarth Plastic Pvt. Ltd. In Solapur city"

During the period of internship program with us she had been found punctual, hardworking & inquisitive.

We wish her every success in his life and career

Best luck in your future.

For Shasswarth Plastic

Authorized signatory



Date: 11th Oct 2022

### TO WHOM IT MAY CONCERN

This is to certify that, Mr. Mahendra Mallinath Vhandrao a student of PRIN. K. P. Mangalvedhekar Institute of Management Career Development & Research has successfully completed his Project/Training for MBA Part – II year 2022 - 2023 from 10<sup>th</sup> Aug 2022 to 10<sup>th</sup> Sept 2022 in our company with reference to partial fulfillment of the requirements of the M.B.A. in Human Resource course of Punyashlok Ahilyadevi Holkar Solapur University, Solapur.

He has submitted project on Training & Development.

During training period he found very sincere & hard working to learn new things.

We wish him the very best in all his future endeavors.

Thank you,

For Kosons Industries.

Akshay Kothari

Director - Finance & HR





FACTORY: B-21 Chincholi MIDC Solapur- 413255 (MH).

REGISTERED OFFICE: Sun Plaza, Level 3, 8516/11, Subhash Chowk,

Murarji Peth, Solapur - 413 001 (MH). Ph.: 0217-2721490.

Email: sales.cables@kotharigroupindia.com Website: www.kotharigroupindia.com



# Shree Sai Traders

**Box Manufacturers** 

Date 10 /11 / 2022

# Certificate

This is to certify that, Mr. Mahesh Ravindra Rachcha, a student of M.B.A.-II Prin.K.P. Mangalvedhekhar Institute of Management, Solapur has, undergone Training Work at Shree Sai Traders A1/A/3 Akkalkot Road Solapur successfully, completed his summer internship programme from 10<sup>th</sup> Aug 2022 to 10<sup>th</sup> Sep 2022.

During the period of training, we found his since are and hardworking. We wish him success in his endeavor.

Thanks & Regards,

SHREE SAI TRADERS
Shree Sai Traders
Proprietor







Ref. No.

Date:

/20

### INTERNSHIP CERTIFICATE

### TO WHOM IT MAY CONCERN

This is to certify that Mr. Mahesh Vyenkatesh Masan College Roll Number: 2548 has successfully completed an internship in our organization from 05 August 2022 to 05 September 2022.

He worked in the Finance Department during the internship, and he gained several learnings such as [Learnings/ Internship Take Away] and developed considerable skills, including [Skills/ Competencies Acquired].

Besides showing high comprehension capacity, managing assignments with the utmost expertise, and exhibiting maximal efficiency, he has also maintained an outstanding professional demeanour and showcased excellent moral character throughout the internship period.

I hereby certify his overall work as excellent/good/satisfactory to the best of my knowledge. Wishing him the best of luck in his future endeavours.

Date: 10-09-2022

For, Solapur Tarun Bharat Media Limited

Place: SOLAPUR

**Authorized Signatory** 



3 20, Industrial Estate, Hotgi Road, Solapur - 413003.

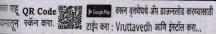
217 - 2600398, 2600498. Fax: (0217) 2600761

nbharat.org

M Editorial

Editorial : starunbharat@gmail.com Accounts : stbmltdac@gmail.com Advertisement : stbmltdadvt@gmail.com

Precision Prints: pricisionprints@gmail.com Vruttavedh: vruttavedhnews@gmail.com







Ref: SJSB/P&A/2022-23/ 11036

Date: 02/01/2023

# CERTIFICATE

This is to certify that Mr. Mayur Prakash Mane, a bonafide Student of K.P.Mangalvedhekar Institute Solapur has successfully completed Intership Programme from 05/08/2022 to 05/09/2022 on the topic of "Assets & Liability Management of Solapur Janata Sahakari bank Ltd."

He has submitted his report to us for reference. The observations and study made in the report was with reference to our Annual Financial Report and the conclusions & findings made in the report are purely dependent on our Annual Financial Report and have not yet been validated by the bank.

During the period of training we found his sincere and hardworking.

For Solapur Janata Sahakari Bank Ltd.,

Milind P. Kulkarni Senior Officer

Ref: SJSB/P&A/2022-23/ 12896

Date: 24/02/2023

# CERTIFICATE

This is to certify that MR.MAYUR RAJSHEKHAR DHULKHEDKAR a bonafide Student of PRIN.K.P.MAGALVEDHEKAR INSITUTE OF MANAEGMENT CAREER DEVELOPMENT AND RESEARCH.SOLAPUR has successfully completed Intership Programme from 16/08/2022 to 16/09/2022 on the topic of "STUDY ON HOME LOAN IN SOLAPUR JANATA SAHAKARI BANK LTD."

The observations and study made was with reference to our Annual Financial Report and the conclusions & findings made in the report are purely dependent on our Annual Financial Report and have not yet been validated by the bank.

During the period of training we found His sincere and hardworking.

MULTI-STATE
SCHEDULED
CO-OP. BANK
SOL PUR.

Madhukar M. More
Junior Officer

🌌 कार्यालय : 'गगनभरारी' शिवस्मारक संकुल, गोल्डफिंच पेठ, स्रोलापूर 413 007. फोन क्र.: 0217-274 1100 ते 06. Email : info@sjsbbank.com office : 'Gaganbharar' Shivsmarak Sankul, Goldfinch Peth, Solapur 413 007. Phone No.: 0217-2741100 to 06. EPABX : 0217 - 2741100 to 06, Fax No.: 2741110

# MARUTI SUZUKI ARENA



# **Internship Certificate**

This is to certify that Mr.Onkar Dilip Patange, From Mangalwedhekar Institute of Managerment Solapur, has undergone Training Work at Chavan Motors Div. (I) Pvt Ltd Nexa), Ashok Chowk, Solapur Under The Training Title Of "A Vocational Industry Training" With Special Reference to Chavan Motors in Solapur.

The duration of the Training was 30 Days (from  $05^{th}$  August , 2022 to  $15^{th}$  September 2022) and completed the same successfully.

During the period of his Training with us, he was found punctual, sincere and hardworking.

We wish him success in his endeavor.

Thanks & Regards,

Chavan Motors Div. (I) Pvt. Ltd.

Authorized Signature





# **Internship Certificate**

This is to certify that Mr. Pankaj Sanjay Patil, From Mangalwedhekar Institute of Managerment Solapur, has undergone Training Work at Chavan Motors Div. (I) Pvt Ltd (Maruti Suzuki), Hotagi Road, Solapur Under The Training Title Of "A Vocational Industry Training" With Special Reference to Chavan Motors in Solapur.

The duration of the Training was 30 Days (from 05<sup>th</sup> August, 2022 to 08<sup>th</sup> September 2022) and completed the same successfully.

During the period of his Training with us, he was found punctual, sincere and hardworking.

We wish him success in his endeavor.

Thanks & Regards,

Chavan Motors Div. (I) Pvt. Ltd.

Authorized Signature



# श्री महावीर अर्बन को-ऑप. बँक लि., सोलापूर

मुख्य कार्यालयः ६०/६१, पूर्व मंगळवार पेठ, सोलापूर-४१३००२. फोन : (०२१७) २६२२९३३, २६२२९४४ चेअसमन २६२६९१० न्यु पाच्छा पेठ शाखाः ३४ अ/५६, न्यु पाच्छा पेठ, कमटम नगर, सोलापूर – ४१३००५. फोन : (०२१७) २६५३०१० मार्केट यार्ड शाखाः डी–६, श्री सिद्धेश्वर मार्केट यार्ड, सोलापूर-४१३००६. फोन : (०२१७) २३७३०१० नवीपेठ शाखाः भगवानदास कॉम्प्लेवस, १ ला मजला, नवी पेठ, सोलापूर-४१३००२. फोन : (०२१७) २६२२९३२ बाशीं शाखाः ३४४१, हनुमान रोड, दुध चौक, बाशीं, जि. सोलापूर. फोन : (०२१८४) २२५९३३

E-mail: mahavirbnk@rediffmail.com

दिनांक: 08/03/२०२3

# **CERTIFICATE**

This is to certify that, Mr. Pavan Balaji Myakal, a bonafide student of Prin. K. P. Mangalvedhekar Institute of Management, Career Development and Research, Solapur has successfully completed his Summer Internship Programme on the topic "A study on Working Capital With Reference to Shri Mahavir Urban Co-operative Bank Ltd., Solapur" in our Bank.

During the period of Internship Programme we found him Sincere and Hardworking.

He has submitted his report to us for reference. As per submitted report, the given references, data, conclusions, findings etc., have not been validated by the bank.

This certificate is being issued upon his request and without any obligations towards our bank.

We wish him success in his future endeavours.

Place: Solapur

Date: 08/03/2023

For, Shri Mahavir Urban Co-op. Bank

Ltd., Solapur.

Authorised Signatory

तिलोकचंद स. निमाणी

• चेअरमन •



Date:-06.03.2023

#### CERTIFICATE

This is to certify that Miss. Priyanka Shrinivas Nakka student of MBA-II Year from PRIN. K.P. Mangalvedhekar Institute of Management, Career Development and Research, Solapur has successfully completed training from 01-12-2022 to 15-12-2022 for the academic year.

During the tenure of her training, we found her to be sincere and hard working. We wish her success in her endeavor.

SOLAPUR

For KIRLOSKAR FERROUS IND. LTD., SOLAPUR PLANT,

AUTHORISED SIGNATURE

Ferrous Industries Limited
Froup Company

washahi, Hotgi Road, Solapur - 413224, Maharashtra, (India) (217) 2600211 (5 Lines) Info@kirloskar.com | Website : www.kirloskarferrous.com



# TO WHOMSOEVER IT MAY CONCERN

This is to certify that MS. RAJPUROHIT CHETANA BHOPALSINGH, the student of K.P.MANGAKVEDHEKAR INSTITUTE OF MANAGEMENT (MIM) SOLAPUR has successfully completed the Summer project titled "TO STUDY ON QUALITY OF WORK LIFE IN KAIZEN SOLAPUR CITY" undertaken from 05<sup>TH</sup> AUG 2022 to 10<sup>TH</sup> SEP 2022.

We wish him all the best for his bright future career.

AIZER MOTORS

**AUTHORISED SIGNATURE** 

# Kalzen Motors

Old Employment Chowk, Railway Line, Solapur - 413 001 Ph.: 23117303, 2317304 E-mail : kaizenhonda@gmail.com Branch : 15/A/1, Raviwar Peth, Akkaikot Road, Near Essar Petrol Pump, Solapur - 6. Tel. : (0217) 2375000



Date: 20th Oct 2022

# TO WHOM IT MY CONCERN

This is to certify that, Mr. Rohit Ashok Gaikwad a student of PRIN.K.P. Mangalvedhekar institute of Management Career Development & Research has successfully completed his Project/Training for MBA Part-II year 2022-2023 from 10<sup>th</sup> Aug 2022 to 10<sup>th</sup> Sept 2022 in our company with reference to partial fulfillment of the requirements of the M.B.A in Marketing Management course of Punyashlok ahilyadevi Holkar Solapur University, Solapur.

He has submitted project on To study consumer attitude towards mutual fund with reference to Geojit Financial Services limited, Solapur

During training period he found very sincere & hard working to learn new things.

We wish him the very best in all his future endeavors.

Thank you,

For Geojit Financial Servicec limited, Solapur

- R

Amogsidha Mhamane

Branch Manager

GEOJIT FINANCIAL SERVICES LTD

Ground floor shriram bhavan,

Near karur Vsya Bank, Railway lines,

Solapur-413001







The Solapur Social Urban Co-op. Bank Ltd. Solapur. دی شولاپور سوشل اربن کو آپریٹیو بینک لمیٹیڈ، شولایور۔

दि सोलापूर सोशल अर्बन को-ऑप. बँक लि., सोलापूर

Raf. No.

Date:

# CERTIFICATE

This is to certify that, Mr. Salar nadeem Ahmed Bilal Ahmed, Roll No.2506, a student of Prin. K.P. Mangalvedhekar Institute of Management, Solapur undergoing project / training for MBA Part II year 2022-23 batch has completed training with our bank from 05/09/2022 to 05/10/2022 during which time he has placed at our Main Branch, Solapur.

Mr. Salar Nadeem Ahmed Bilal Ahmed has submitted his project report on the "The Study of Consumer Buying Behavior".

This certificate is issued without any guarantee or responsibility from the bank or any It's officer's.

Place:

Solapur

Date:

13/02/2023



Manager Incharge The Solapur Social Urban Co-Op. Bank Ltd., Solapur

Siddheshwar Shooping Centre, Shoo No. 18-19, Siddheshwar Peth, Solapur, -413001, Ph. No. 0217-2626211/272364

E-mail ID : solapursocialbank01@gmail.com

headoffice@socialbank1.com

IFSC CODE: HDFC0CSSUCB

की.नं. SUR/PRG (A)/5 दि. १४-११-१९७९



# Shri Swami Samarth Shetkari Wa Vinkari Sahakari Soot Girani Ni. Valsang

Office: Virupaksha Shivdare Nagar, At Post-Valsang Pin: 413228. Dist Solapur

SSSSG/Admin/

/2022-23

Solapur Office: 2329703

Fax: 2320168

Chairman Resi.: 2374940 Valsang Office: 9922258024

: 7722058024

E- mail: samarthspinsancharnet@gmail.com

Date:-17.10.2022

TO WHOM SO IT MAY CONCERN

This is to certify that Miss Sale Swati Laxman D/o Laxman Sale student of MBA from Solapur University, solapur approved by the AICTE. She has successfully completed Two month (i.e. 12 August 2022 to 11 October 2022) internship programmer in our organization Shri Swami Samarth Shetkari wa Vinakari Sahakari Soot Will Nim. Valsang. In this period of internship program she is very punctual, hardworking, polite and very much curious.

We wish her every success in her life.

For Swami Samarth Soot Mill, Valsang

Authorized Signatory





#### TO WHOM IT MY CONCERN

This is to certify that, Mr. Satish Anil Shinde a student of PRIN.K.P. Mangalvedhekar institute of Management Career Development & Research has successfully completed his Project/Training for MBA Part-II year 2022-2023 from 10<sup>th</sup> Aug 2022 to 10<sup>th</sup> Sept 2022 in our Bank with reference to partial fulfillment of the requirements of the M.B.A in marketing management course of Punyashlok ahilyadevi Holkar Solapur University, Solapur.

He has submitted project on 'To study Customer Response Towards Banking Services' with reference Saraswat Bank limited, Solapur

During training period he found very sincere & hard working to learn new things.

We wish him the very best in all his future endeavors.

Thank you,

Branch Manager



# SRUJAN FOODS PRIVATE LIMITED

D-8, MIDC, CHINCHOLI, SOLAPUR - 413 255

srujan.foods@parle.biz srujan\_foods@rediffmail.com

Ph.: 0217-2357571

Date: 15.09.2022

#### CERTIFICATE

This is to certify that Mrs. Shital Gorakh Shingade Student of K.P. Mangalvedhekar Institute of Management, Solapur completed her project on "Study on Problems of Working Women with reference to Srujan Foods Pvt Ltd, Solapur". During the period of 5<sup>th</sup> Aug 2022 to 15<sup>th</sup> Sept 2022 in our factory. During her study period she was found to be hard working, sincere & honest.

We wish her all success in her future endeavor

For Srujan Foods Pvt Ltd'

HR Manager

Solapur Office: 1st Floor, Surana Mkt., Besides Bhagwat Theatre, Solapur - 413001.

(2)

Email: ho@solapursiddheshwarbank.com

जा क.

सोलापूर सिध्देश्वर सहकारी बँक लि., सोलापूर.

मुख्य कार्यालय-२०५, पूर्व मंगळवार पेठ, पहिला मजला, सोलापूर-र

फोन : ०२१७-२७४२९१०, फॅक्स : ०२१७-२६२६८९१

Solapur Siddheshwar Sah. Bank Ltd. Solapur. Head Office: 205, East Mangalwar Peth, Solapur-2. Ph. 0217-2742910, Fax: 0217-2626811

TO JAN 2023

#### Certificate

#### TO WHOMSOEVER IT MAY CONCERN

This is to certify that Mr. Shivaprasad Popat Gabane a bonafide student of Prin.K.P.Mangalvedhekar Institute of Management, Career-Development & Research, Solapur has successfully completed his summer internship Programmer From is 5 August to 20 September 2022 in the topic 'A Study on Asset and Liability Management ' with reference to Solapur Siddheshwar Sahakari Bank Ltd., Solapur.

He has submitted his report to us for reference. As per the report given references and conclusions and finding have not been validated by the Solapur Siddheshwar Sahakari Bank Ltd., Solapur.

During the period of training we found his sincere and hardworking.

We wish him a bright future.

Date - 10/01/2023

Place - Solapur

CHIEF OF

CHIEF OFFICER



Office : 2601541, 2601542 Chairman (Resi.) : 2318115 M.D. (Resi.) : 2603423 Fax No. : 0217 - 2601543

E - Mail : shreesiddhssk@siddheshwarsugars.com Web Site : www.siddheshwarsugars.com

Regd. No. MSCS / CR / 1258 / 2016, Date : 23 / 03/ 2016

# श्री सिध्देश्वर सहकारी साखर कारखाना लि ; कुमठे, सोलापूर

# Shree Siddheshwar Sahakari Sakhar Karkhana Ltd; Kumathe.

Post: Tikekarwadi, Tal: North Solapur, Dist.: Solapur (Maharashtra). Pin: 413224 (Registered Under Multi-State Co-oprative Societies Act-2002)

ANNARAJ D. KADADI

Chairman

SSSSK/HR/ 2 C C/2022-23

Managing Director
Date. /12/2022

# CERTIFICATE

This is to certify that MR. SHRADHA VISHNU MUDHOLKAR a student of K.P. MAGALWEDHEKAR INSTITUTE OF MANAGEMENT CARRIER DEVLOPMENT AND REASERCH, SOLAPUR. studying M.B.A. has successfully completed his project on "INVENTORY CONTROL" in our organization during the period from 05 AUGUST 2022 TO 5 SEPTEMBER 2022 in our Factory.

During the Period of her association with us we found her to be Sincere & Hard working and we appreciate the enthusiasm and keen interest of learning shown by her.

MANAGING DIRECTOR



Date:09.02.2023

# **INTERNSHIP CERTIFICATE**

This is to certify that Mr Shrikant Shrinivas Shriram Kp Mangalvedekar Institute of management Solapur College Roll No. 2146 has successfully completed internship in Bank at Vijapur Road Kubar Complex Solapur Branch for the period 06.1.2023 to 10.02.20223

He worked to study on analysis of profit and loss account statement.



Branch Manager

IDBI Bank Ltd. Private Bank

Regd. No. MSC /CR /216/2004



# Lekmangal

# Multistate Co-Op. Society Ltd., Solapur.

Flot No 94/66, Mitra Nagar, Near Rabbi Research Center, Shelgi, Solapur-413006. Ph. 9923203322

■ E-mail: Imsc.ho.hr2@gmail.com

Website: www.lokmangal.co.in

No. LMCS/HR/1617/2023

Date: 11/3/2023

# CERTIFICATE

This is to certify that M/s. / Mr. / Mrs. Shruti Sambhaji Hakke a Student of K.P.Mangalvedhkar Institute of Management, Solapur has successfully completed her internship programme from 05.08.2022 To 05.09.2022 on the topic "A Study On Recruitment & Selection Process of Lokmangal Multistate Co-Op Society Ltd.Solapur."

She has submitted her report to us for reference. During the period of training we found her sincere and hardworking.



Mr. Prashant R. Ambure

<u>Chief Executive Officer</u>

Chief Executive Officer

Lokmangal Multistate Co-op.

Society Ltd. Solapur.

# **CERTIFICATE**

This is to certify that, Ms. Sonali Prakash Mandwad a bonafide student of Prin. K.P. Mangalvedhekar Institute of Management Career Development and Research, Solapur has successfully completed her Internship Programme on the topic, Study Of Ratio Analysis, Of Solapur Janata Sahakari Bank Ltd.

She has submitted her report to us for reference. As per the report given references and conclusion and finding have not been validated by the bank.

During the period of training we found her sincere and hardworking.

For Solapur Janata Sahakari Bank Ltd.

Senior officer

Branch - Old Kumbhari Road, Solapur.

मुख्य कार्यातयः 'गगनमरारी' शिवल्मारक संकुत, गोल्डफिंच पेठ, सोलापूर ४१३ ००७. फोन क्र.: 0217-274 1100 ते 06. Email : info@sjsbbank.com Head Office : 'Gaganbharan' Shivsmarak Sankul, Goldfinch Peth, Solapur 413 007. Phone No.: 0217-2741100 to 06. EPABX : 0217 - 2741100 to 06, Fax No.: 2741110 lanufacturers of : conoblock & Domestic Pumps penwell Submersible Pumps coess Pumps actor & Coolent Pumps



# TO WHOM SO EVER IT MAY CONCERN

This is to certify that Mr.Suyash Sanjay Shinde, MBA -2<sup>nd</sup> year student of K.P.Mangalvedhekar Institute of Management, Solapur, has completed in plant training in our organization from 05/08/2022 to 05/09/2022.

He found sincere and hard working during the training period. We wish best wishes for his future carrier.

Thanking you,

Yours Sincerely,

For Laxmi Drucken Komponents Pvt. Ltd.

[ Shrinivas V.Gundla ]

Manager P&A

Place - Solapur

Date - 18-10-2022

# **CERTIFICATE**

This is to Certify that, Mr. Swapnil Prakash Mandwad a bonafide student of Prin. K.P. Mangalvedhekar of Management Career Development and Research, Solapur has successfully completed her Internship Programme on the topic, To Study Inventory Management with Reference, Of Gayatri Yarn and Textiles, Solapur.

He Has Submitted his report to us for reference. As per the report given reference and conclusion and finding have not been validated by the Firm.

During the period of Training we found his sincere and Hardworking .

For Solapur Gayatri Yarn and Textiles, Solapur

**Senior Manager** 



# DEVELOP DREAMZ INDUSTRIES PVT.LTD

Sr No. 67 New Sangvi, PUNE-411027 Contact: 9822480786

Date: 11/09/2027

# **INTERNSHIP CERTIFICATE**

This is to certify that Miss. Talat Ara Ab. Latif Shaikh Student of "Prin. K.P. Mangalvedhekar Institute of Mangaement Solapur". Studying in second year of Master of Business Administration, Successfully completed his one month internship from 10 Aug 2022 to 10 Sep 2022 In Develop Dreamz Industries Pvt. Ltd. Her internship activity includes "To Study Employees Strees Management at Develop Dreamz Industries Pvt. Ltd. in Pune City"

During the period of internship program with us she had been found punctual, hardworking & inquisitive.

We wish her every success in his life and career

Best luck in you future.

Regards.

Develop the Bury Industry Pvt Ltd.

Authorise Signatory

Ref: SJSB/P&A/2022-23/ 10 449

Date :- 12/09/2022

# CERTIFICATE

This is to certify that, Ms. Ubale Rajnandini Datta, a bonafide Student of Prin. K. P. Mangalvedhekar Institute Of Management Career Development & Research, Solapur has successfully completed his Summer Internship Programme on the topic "Study Of Three Types of Loans" of Solapur Janata Sahakari Bank Ltd.

She has submitted her report to us for reference. As per the report given references and conclusions and finding have not been validated by the bank.

During the period of training we found her sincere and hardworking.

For Solapur Janata Sahakari Bank Ltd.,

Senior Officer Admin Department

SUR JAMATA OF SU



# CERTIFICATE

This is to certify that Mr. Uday Shriniwas Kanki successfully completed his 30 days of summer training on "A Study on how was your experience before buying a product of TVS Motors PRE SALES SERVICE SYSTEM" with M/S. HNS Auto Consultancy, E-2, MIDC, Akkalkot Road, Solapur. in partial fulfillment of the requirement for the award of Master degree in business Administration (M.B.A.) for the Solapur University, Solapur has been carried out under my guidance.

To the best of knowledge and behalf, the matter presented this project Report.

M/S HNS AUG CONSULTANCY
PROPRIETOR

#### HNS AUTO CONSULTANCY

E-2 MIDC, AKKALKOT ROAD, SOLAPUR ALL TYPES TWO WHEELERS RESELLER CONSULTANT MO NO 9028295825

# MARUTI SUZUKI ARENA



# **Internship Certificate**

This is to certify that Miss. Upadhye Dipti Shrenik, From Mangalwedhekar Institute of Managerment Solapur, her undergone Training Work at Chavan Motors Div. (I) Pvt Ltd (Maruti Suzuki), Hotagi Road, Solapur Under The Training Title Of "A Vocational Industry Training" With Special Reference to Chavan Motors in Solapur.

The duration of the Training was 30 Days (from 05<sup>th</sup> August, 2022 to 08<sup>th</sup> September 2022) and completed the same successfully.

During the period of her Training with us, she was found punctual, sincere and hardworking.

We wish her success in her endeavor.

Thanks & Regards,

Chavan Motors Div. (I) Pvt. Ltd.

Authorized Signature

MOTORS DIV. (I) PVT. LTD. 18, Industrial Estate, Hotgi Road, Solapur - 413 003. Ph.: 0217 - 2606666 chavanmotors.maruti@gmail.com CIN: U34100PN2010PTC135318 GST: 27AADCC8362K1ZB







# नागरी सहकारी पतसंस्था मर्या., सोलापूर.

ाखा : प्रतिक टॉवर, सोलापूर जनता बँक समोर, मेन रोड मोहोळ शाखा मोहोळ. फोन नं.: (०२१८९)- २३४२११ प्रधान कार्यालय : ९४/२९, मंगल प्लाझा, पहिला मजला, जोडभावी पेठ, सोलापूर. फोन नं. (०२१७) २७३५५३७

= अध्यक्ष : मा. सुभाष देशमुख

दिनांक

120

# Certificate

This is to certify that Mr. Vaibhav Babruvan Shinde belong to M.B.A. form Prin. Mangalvedhekar Institute of Management MBA Dep. Solapur was undergoing project report and completed the internship project with bank during this time. They were placed at our office mohol.

The conduct and responsiveness of Mr. Vaibhav Babruvan Shinde during the training period was found to very good. He has prepared a project report on titled. A study of Working capital with special reference to Lokmangal sahkari patsantha maryadit, solapur





S.No.14, Dhadge Industrial Estate, Pune Sinhgad Road, Nanded Gaon, Pune 411 041. Maharashtra, INDIA. Tel: 9260005000, Email: nexgen@nexgenair.com

Date: 11 Oct 2022

#### TO WHOM IT MAY CONCERN

This is to certify that, Mr. Vaibhav Jitendra Lingshetti a student of PRIN. K. P. Mangalvedhekar Institute of Management Career Development & Research has successfully completed his Project/Training for MBA Part-II-year 2022 2023 from 10<sup>th</sup> Aug 2022 to 10<sup>th</sup> Sept 2022 in our company with reference to partial fulfillment of the requirements of the M.B.A in Marketing course of Punyashlok Ahilyadevi Holkar Solapur University, Solapur.

He has submitted project on Training & Development.

During training period, he found very sincere & hard working to learn new things.

We wish him the very best in all his future endeavors,

Thank you,

For Nexgen Hygiene Systems Pvt Ltd

Mr. Shivanand Shelge

Director



Mahavir Urban Co-operative Bank Ltd., Solapur.

ह्य : ६०/६१, पूर्व मंगळवार पेठ, सोलापूर-४१३००२. फोन : (०२१७) २६२२९३३, २६२२९४४ चेअरमन २६२६९१० यु पाच्छा पेठ शाखा : ३४ अ/५६, न्यु पाच्छा पेठ, कमटम नगर, सोलापूर - ४१३००५. फोन : (०२१७) २६५३०१० मार्केट यार्ड शाखा ः डी-६, श्री सिद्धेश्वर मार्केट यार्ड, सोलापूर-४१३००६. फोन : (०२१७) २३७३०१० नवीपेठ शाखा : भगवानदास कॉम्प्लेक्स, १ ला मजला, नवी पेठ, सोलापूर-४१३००२. फोन : (०२१७) २६२२९३२ बाशी शाखा : ३४४१, हनुमान रोड, दुध चौक, बाशीं, जि. सोलापूर, फोन : (०२१८४) २२५९३३

E-mail: mahavirbnk@rediffmail.com

दिनांक:

1202

# CERTIFICATE

This is to certify that, Miss. Vaishnavi Rameshkumar Gawade, a bonafide student of Prin. K. P. Mangalvedhekar Institute of Management Career Development and Research, Solapur has successfully completed her Summer Internship Programme on the topic "A Study on Job Satisfaction of employees with references to Shri Mahavir Urban Co-operative Bank ltd in Solapur" in our Bank.

She has submitted her report to us for reference. As per the report, given references and conclusions and findings have not been validated by the bank.

During the period of Internship Programme we found her sincere and Hardworking. We wish her best luck for her future endeavor.

This certificate is being issued upon her request and without any obligations towards our bank.

Place: Solapur

Date: 12/12/2022

For, Shri Mahavir Urban Co op Bank Ltd.,

Solapur.

Authorised Signatory

तिलोकचंद स. निमाणी • व्हा. चेअरमन •

दिपक ना. मुनोत • चेअरमन •



AAL/Admin/001/2022-2023

16.10.2022

# TO WHOMSOEVER IT MAY CONCERN

This is to certify that Miss. Wadne Swarupa Subhash a student of MBA from solapur university, solapur Approved by the AICTE. She has successfully completed two months (i.e. 15.08.2022 to 15.10.2022) internship program in our organization M/s Aakash Analytical Laboratory Plot No K-13, Chincholi MIDC, Solapur.

In this period of internship program she was punctual, hardworking, polite and very much curious.

We wish her every success in life.

For Aakash Analytical Laboratory

Authorized signatory

CHINCHOLING MIDC

Factory: Plot No. K-13, Chincholi MIDC, Dist. Solapur, Pin Code-413255. Maharashtra, INDIA. Email: aalchincholi@gmail.com

Office: Plot No. 119, Nandanvan Co-op. Hsg. Society, Lane No. 6, Sector 17, Nerul (E), Navi Mumbai-400 706. Tel.: 022-27702297 Index



Date:09.02.2023

# INTERNSHIP CERTIFICATE

# To Whomsoever It May Concern

This is to certify that Mr Yangaldas Yogesh Vyankatesh Kp Mangalvedekar Institute of management Solapur College Roll No. 2118 has successfully completed internship in Bank at Budhwar Peth Solapur Branch for the period 15.11.2022 to 30.12.2022.

He worked to study on analysis of profit and loss account statement.

Regards,

Branch Manager

The Saraswat Co-operative Bank Ltd. (A Scheduled Bank)

॥ श्री सद्गुरु प्रभाकर महाराज प्रसन्न ॥

# SIRISWAMISAMARTI PLASTIC श्री स्वामी समर्थ प्लॅस्टीक

E-111, Akkalkot Road, M.I.D.C., Solapur. () (0217) 2391180, 9326267012

Ref No.

Date: 20/0/2023

Date:

#### INTERSHIP CERTIFICATE

This is to certify that MR.YASHWANT TUKARAM BATTUL student of "Prin. K.P.Mangalvedhekar Institute of Management Solapur". Studying in secondyear of Master of Business Administration, Successfully completed his one month internship from 14-December-2022 to 18-January-2023 in "ShriSwami Samarth Plastic" Her internship activity includes "A STUDY ON PRODUCTION PROCESS OF SHRI SWAMI SAMARTH PLASTIC"

During the period of internship program with us she had been found punctual, hardworking & inquisitive.

We wish her every success in his life and career

Best luck in your future.

Samarth Plastic

atory.

# Certificate from the Garment/organization

Maaie Shree Dhanalakshmi garment private Limited, Solapur

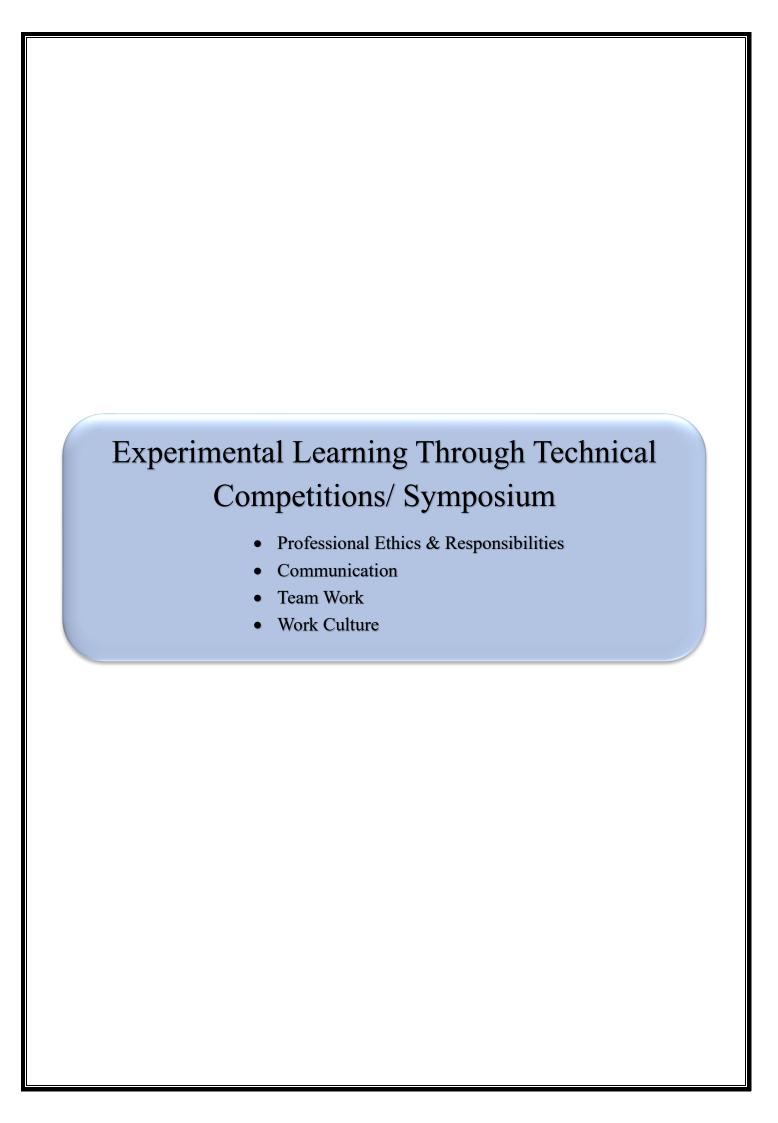
This is to certify that YOGESH RAMCHANDRA DYAWARKONDA son of RAMCHANDRA ADVEPPA DYAWARKONDA Pursuing MBA- II from K.P.MAGALVEDHEKAR INSTITUTE OF MANAGEMENT, SOLAPUR has successfully completed the project report in our organization on the topic titled, "STUDY OF CUSTOMER EXPECTATION AND SATISFACATION AT MAAIE SHREE DHANALAKSHMI GARMENT PVT LTD. 11 October to 30 November 2022 During his project tenure organization/garment, we found him hard working, sincere and diligent person and his behavior and conduct was good. We wish him all the best for his future endeavors.

MAAIE SHREE DHANALAKSHMI READYMADES PVT. LTD. E-96, MIDC, SOLAPUR - 413006

Signature:

Name of Designation of the Guide

Mr Ashok vadnal





Maheshwari Vidya Pracharak Mandal, Pune's Deshbhakt Harinarayan Bankatlal SONI COLLEGE,

(Hindi Linguistic Minority Institute)

Udise No. : 27301300503 Index No. J 24.09.104

105 / 2B, Saiful, Vijapur Road, Solapur - 413 004.

Phone: 0217 - 2341366, 2301366

E - mail : sonicollege@gmail.com ■ Website : www.dhbsonicollege.com

Ref. :

Date: 20/01/2010

To, The Principal,

Mangalvedhekar Istitute of mamt, solopur

Subject:

Invitation to participate in "Soni Inter College Competition 2020".

# Respected Sir/Madam,

We are pleased to announce that DHB Soni College, Solapur is organizing "Soni Inter College Competition 2020" on 23<sup>rd</sup> January 2020 at 10:00 am.

We solicit your kind co-operation in encouraging the students to participate in this competition in large numbers. Please fill in and send the registration form attached herewith before 21st January 2020 to make necessary arrangements. Looking forward for your positive participation.

Thanking you,

**Yours Sincerely** 

Venue: D.H.B. Soni College, Solapur Reporting Time: 10:00 a.m. sharp.

\*One Staff from each college can acompany for this event.

\*Event Planner is attached here with.

2) Technical Test

- 1) Mattr Ruthed
- 2) Impun mushad
- 3) Ashish Tiwari

80k HOD

Compute Dept.



3) 'C' - programming

- 1) Manali Barad
- 2) vishad Type

4) Web- designing

- ) kedar vhankeri
- 2) Verkatesh Magnur

Shikshan Prasarak Mandali, Pune-30.

# PRIN. K.P. MANGALVEDHEKAR INSTITUTE OF MANAGEMENT CAREER DEVELOPMENT AND RESEARCH

Approved by AICTE, Govt. of India, Govt. of Maharashtra

156-B, Railway Lines, Solapur - 413 001. Ph.: 0217-2317964 • www.mangalvedhekar.org

\*Affiliated to Punyashlok Ahilyadevi Holkar Solapur University, Solapur\*.

Date 22/1/2020 Oct:-173

To

Poncipal

DHB Soni

50121248

Subject - About event Posticipation

Respected madein,

we ese sending following students

for contege event.

Event Name

1) APTI

Actorned to

संचालक (प्र.) तो क. या. मगळवंडेबार इन्टिट्यूट ऑफ प्रनेजगंद, फरिअर डेक्टलपमेंट, जेन्द्र रिशन्त, सोलापूर

Received John (Ohondare HS)

Student Harme

1) Shouti Jimie

2) Blakti shah

3) Chetna Guellani

4) Komal more

5) onkar Dodmani

6) Akan Kalkani

7) Prayti muchande

8) snehel Desnmikh

9) Valstravi Bandgar

10) Shaceshil khampin

11) Fusheen Jamkbani







Maheshwari Vidya Pracharak Mandal, Pune's Deshbhakt Harinarayan Bankatlal

# SONI COLLEGE SOLAPUR

(Hindi Linguistic Minority Institute)

# CERTIFICATE OF APPRECIATION

This is to certify that,

Ashish Tiwari

of MIM College is awarded First

Prize / Partifipated in Technical Test during SONI ICC 2020

Principal

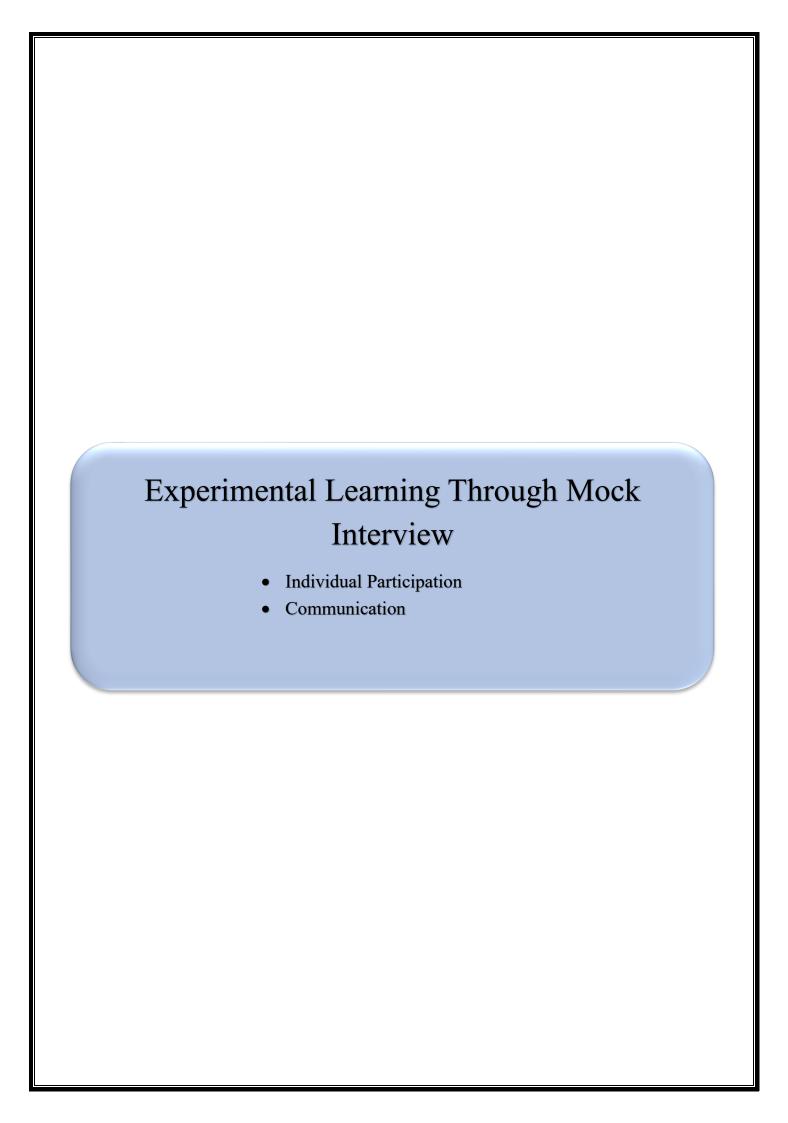






Department of Management and Computer Science

Dr.Mrs. S. V. Rajmanya
Principal



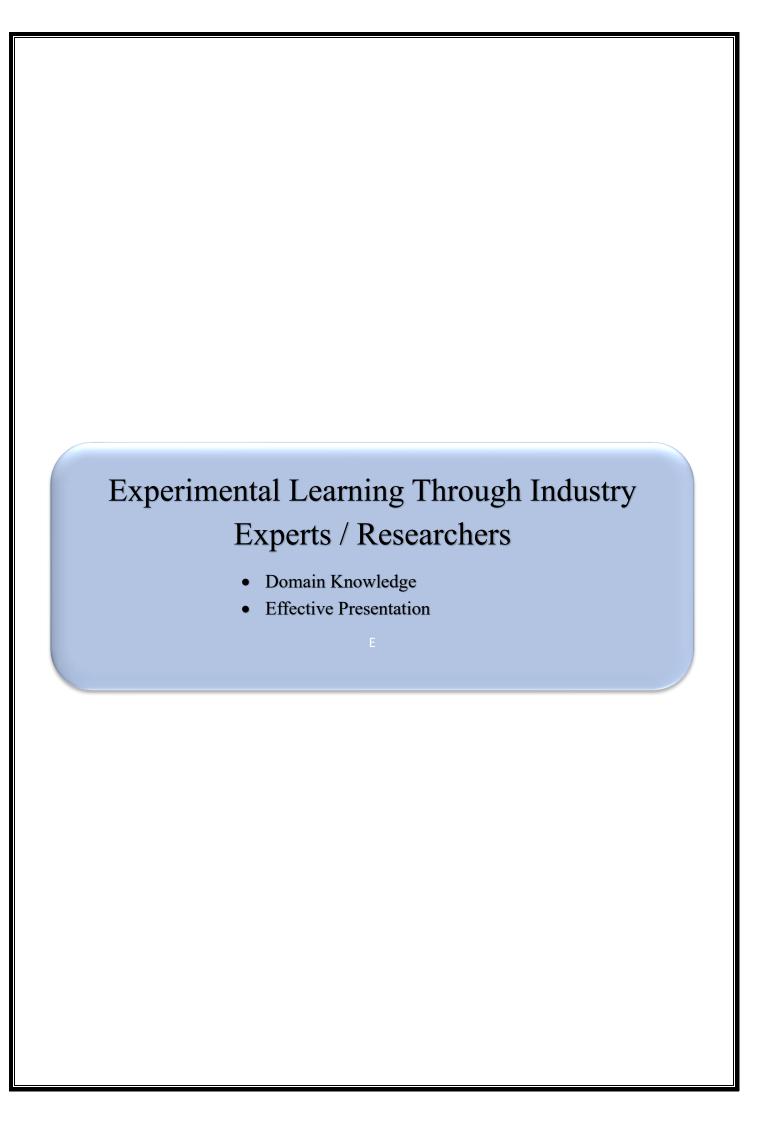












## Prin.K.P.Mangalvehdekar Institute of Management Career Development and Research Activity Report on

## Training on Linked IN

Event Organized By: Equal Opportunity Cell and MBA dept. of Prin. K .P. Mangalvedhekar Institute of Mgt. Career Development and

Objective of event- To make student awareness about Linkdin as a social tool to get Jobs

Category of Participant: MBA

Date of Event: 6<sup>th</sup> & 7<sup>th</sup> June 2022

Nature of activity – Training and Interaction Time: 12.30 pm to 2.30pm

Mode- Offline Number of Participant: 20 students

Activity Coordinator- Mrs. Savita P. Vaidya & Mrs. Neetta Kulkarni

#### **Activity Report**

Founded in 2003, LinkedIn connects the world's professionals to make them more productive and successful. With more than 830 million members worldwide, including executives from every Fortune 500 company, LinkedIn is the world's largest professional network.

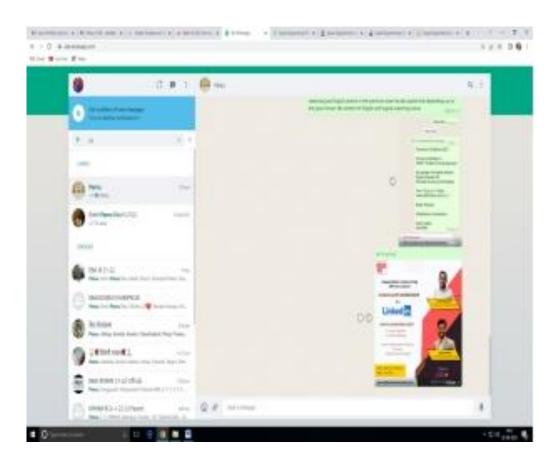
On the 6<sup>th</sup> June Mr. Sachin Kodmur has given insight how to use LinkedIn effectively to get job. He spoke about how LinkedIn can be used to create effective profile on LinkedIn how to get connected with various professionals on the LinkedIn learning LinkedIn recruiter how one can advertise on LinkedIn how to be associated with various groups on LinkedIn how to search with appropriate even LinkedIn can be used for B2B marketing how to get and give the recommendations these all tools related to linked ins are very important which make the student tax saving and offer variety of job opportunities on the online platform

On 7<sup>th</sup> June 2022 Mr. Kathwate Pratik spoke about 14 ways to use LinkedIn to get a job

1. Keep your profile up to date	8. Use the Advanced Search.
---------------------------------	-----------------------------

2. Be comprehensive about current skills and objectives.	9. Ask for an introduction.
3. Highlight recent experience.	10. Look for alumni associated with your college or university
4. Update your headline.	11. Be more than a wallflower.
5. Let people know you're available.	12. Get involved in LinkedIn Professional Groups.
6. Build your network to the 1st degree.	13. Research your future boss and executive team.
7. Research the companies you're interested in and follow them.	14. Network after business hours.

Outcome- around 45 students have opened account and updated their profile on Linked In





## 6/06/2022





## 7/06/2022







## Prin.K.P.Mangalvehdekar Institute of Management Career Development and Research

#### **Activity Report on**

## Workshop on Career

Event Organized By: Centre for Startup and Entrepreneurship cell of KPMIM

**Category of Participant: MBA** 

Name of Speaker- Mr. Sandeep Kapase, Propriter at RASAYANA OIL, Madha

**Date of Event**: 4th June 2022 **Nature of activity** – A talk and discussion

Time: 2.30pm to 3.30pm) Mode- Offline

Mrs. Neetta Kulkarni

### **Activity Report**

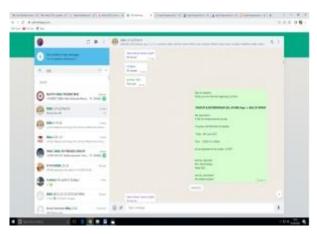
Mr. Sandeep Kapse is basically completed his engineering in Mechanical at Talegaon Pune after his education he joined sells department of Maruti Suzuki and lighter he shifted to Nexus cells department after 2 years of it survey he has not to continue a job and instead to start his own business lot of innovative ideas came to his mind and finally he found a gap in the food industry that cold press edible oil is not available in the market at compare to branded one he did lot of market research and traveled for 12000 km he spoke to various people manufacturing from traditional cold press method.

With the family support he started cold press edible oil unit at Vairag Road Mada in the initial stage he worked on Packaging of edible oil and also on the branding to widen the consumer base he continuously council and communicated importance of cold press oil. Currently he has peanut coconut sunflower Sesame and mustard oil at his unit. He branded is cold press oil as a Rahasya. He is very loyal to his business he assured customer that he will offer only 100% Palm free Lakdi Ghana oil he is also selling on the bulk to the hotels and restaurants she also spoke about a

tough and challenging time of Kuwait 19 as shelf life of this oil is only 3 months. He travel to Gujarat to buy the peanuts as a raw material. Near future he is going to adapt contract farm to ensure continuous quality raw material to manufacturer oil. To make business successful he

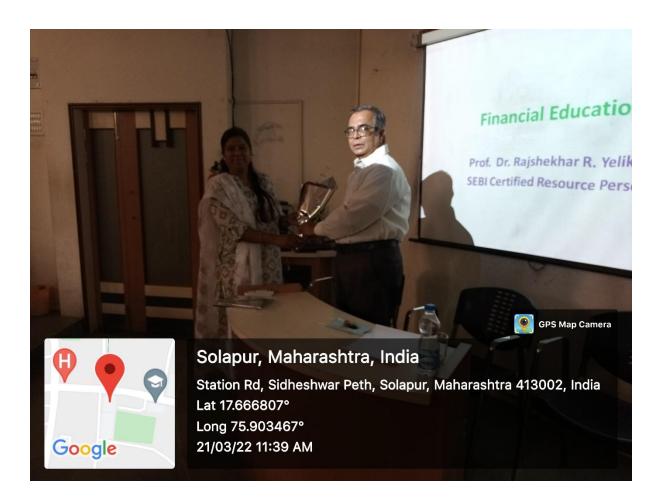
always worked on working capital and he always maintained balance of two months of working capital in the form of cash. Student enjoy this session by asking questions related to Oil Mill.

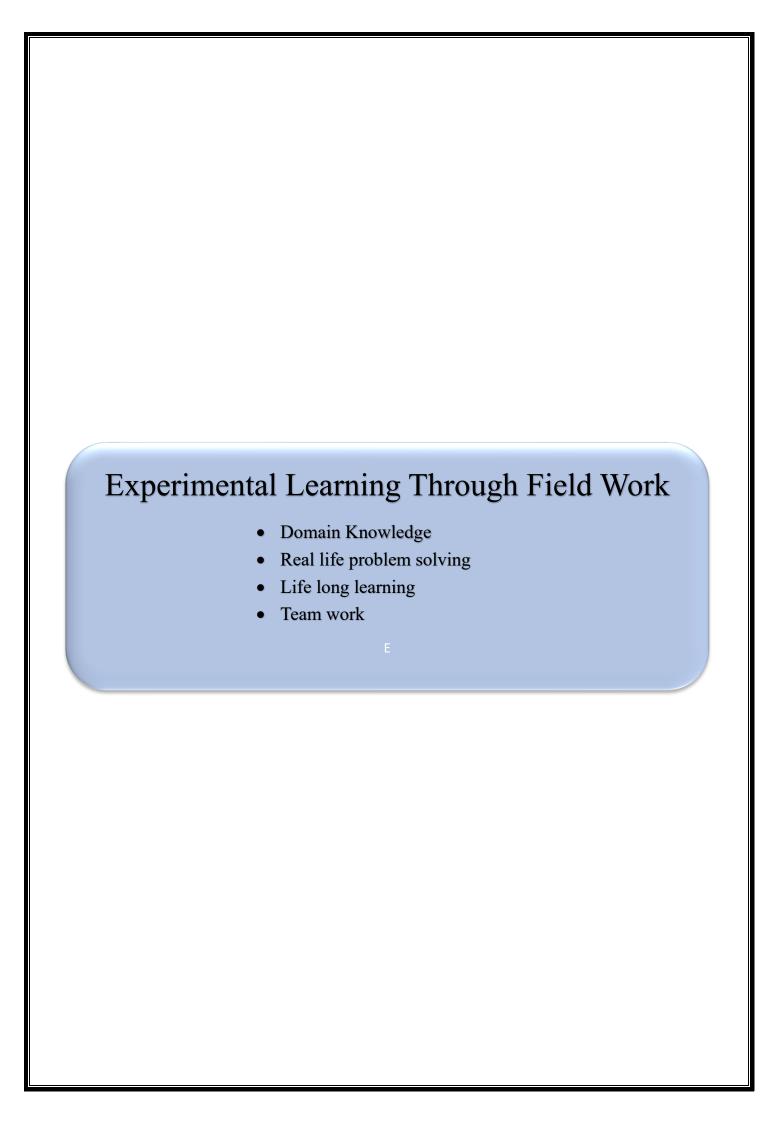
The vote of thanks is proposed by Miss .Sonali Mandwad.











# Prin.K.P.Mangalvehdekar Institute of Management Career Development and Research Activity Report on

Student PArticepation in Garment Exhibition (B2B Exhibition at Hotel Sarover)

Event Organized By: BBA dept. of KPMIM & Placement Cell of Prin. K .P. Mangalvedhekar Institute of Mgt. Career Development and Research

Objective- To make students aware about on Job skill and practical approach required for sales Job

Category of Participant: BBA & BCA

**Date of Event**: 26<sup>th</sup> & 27<sup>th</sup> July2022 **Nature of activity** – Live Participation in

Exhibition by 18 students

Time: 8.30am to 8.30pm Number of Participant: 18 students Activity

**Coordinator-** Mrs. Savita P. Vaidya

Amit corporation is one of the leading distributors of hosiery and non hojery items in Solapur city .Amit Corporation has organised today garment exhibition at Hotel Sarovar for their vendor spread in Solapur and across India. The concept behind this exhibition was Diwali pre booking of orders for different variety of clothes ranging from formal to bridal , including men and kids wear. The students of MIM where participated and have been allotted a job of showing catalogue of the garments& convincing the vendor and taking the order from the vendor in all there were 80 stalls. Mr Yash Panjwani and Nitin Punjabi trained our student on  $20^{th}$  &  $25^{th}$  July .

Amit Corporation has given participation certificate and cash of 500 per day to the students students have enjoyed this 2 days and learn many practical aspects of business

Outcome- In this 2 days student have learnt importance of time management importance of time management communication skill and patience.

## 26<sup>th</sup> July

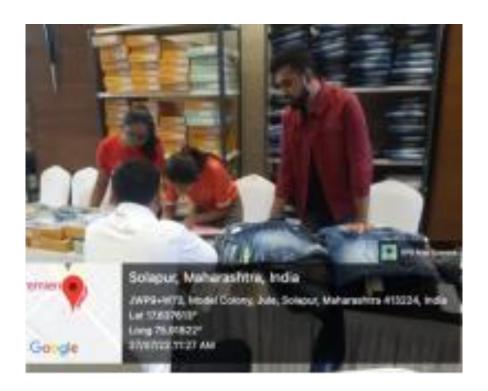








27<sup>th</sup> July







## Prin.K.P. Mangalvedhekar Institute of Management, Career Development and Research Solapur

## Electro Exhibition Organised by SEDA

## Electro Exhibition Payment List

No	Name of Student	Name of Account Holder	Name of Bank	ACCOUNT NO	IFSC code	AMOUNT
1	YANGANTI SHRIKAMAL	SHRIKAMAL RAMCHANDRA YANGANTI	BANK OF INDIA	`07061051001 3077	BKID0000706	2200.00
2	PATANE ABHISHEK APPASAHEB	PATANE ABHISHEK APPASAHEB	KOTAK MAHINDRA BANK	`7345787368	KKBK0000811	2200.00
3	VEDPATHAK SAMARTH SATISH	VEDPATHAK SAMARTH SATISH	BANK OF INDIA	`07011821000 8441	BKID0000701	2200.00
4	SANGEPAG VAIBHAV SHANKAR	SANGEPAG VAIBHAV SHANKAR	BANK OF INDIA	`07041821000 2617	BKID000070V	2200.00
5	NANDAL ABHISHEK NARESH	NANDAL ABHISHEK NARESH	BANK OF INDIA	`07061011001 2255	BKID0000706	2200.00
6	KARAMPURI VINAYAK SHANKAR	KARAMPURI VINAYAK SHANKAR	STATE BANK O INDIA	`31295758921	SBIN0004762	2200.00
7	ANKAM ARCHANA RAJESH	ANKAM ARCHANA RAJESH	BANK OF INDIA	`07061011001 0424	BKID0000706	2200.00
8	KATTA AMRUTA GOVARDHAN	KATTA AMRUTA GOVARDHAN	PUNJAB NATIONAL BANK	`48070001000 50539	PUNB0480700	2200.00
9	TIGALPALLI ARATI KIRAN	TIGALPALLI ARATI KIRAN	BANK OF MAHARASHTRA	`60255977090	MAHB0000163	2200.00
10	ITTAM AISHWARYA SHRINIWAS	ITTAM AISHWARYA SHRINIWAS	INDIA POST PAYMENT BANK	`03471024569 4	IPOS0000001	2200.00
11	MHANTA SHRADDHA NAGESH	MHANTA SHRADDHA NAGESH	BANK OF MAHARASHTRA	`68033120767	MAHB0000930	2200.00
12	DEVSANI SUPRIYA YALLESH	DEVSANI SUPRIYA YALLESH	BANK OF INDIA	`07011011000 9402	BKID0000709	2200.00

13	KATKAM	KATKAM	BANK OF INDIA	`07011051000	BKID0000701	2200.00
	SHUBHADA PUNDALIK	SHUBHADA PUNDALIK		3757		
14	GOSKI SAKSHI VASANT	GOSKI SAKSHI VASANT	STATE BANK O INDIA	`38730843483	SBIN0040210	2200.00
15	BANDAGI KAVERI VITTHAL	BANDAGI KAVERI VITTHAL	EQUITAS BANK	`10001168845 1	ESFB0009036	2200.00
16	SHALGAR KOMAL KIRAN	SHALGAR KOMAL KIRAN	BANK OF INDIA	`07061011002 2381	BKID0000706	2200.00
17	GAYDHANKA R YOGESH SHARNAPPA	GAYDHANKAR YOGESH SHARNAPPA	BANK OF INDIA	`07101821000 0828	BKID0000710	2200.00
18	POBATTI RAJU SHRINIWAS	POBATTI RAJU SHRINIWAS	BANK OF BARODA	`04258100003 730	BARBOULHAS N	2200.00
19	PADAL UDAY AMBADAS	PADAL UDAY AMBADAS	BANK OF BARODA	`80140100004 822	BARBOUJSH0 L	2200.00
20	ANNALDAS RAJESH PRAKASH	ANNALDAS RAJESH PRAKASH	STATE BANK O INDIA	64146067666	SBIN0040210	2200.00
21	NAVGIRE AASHUTOSH SACHIN	NAVGIRE AASHUTOSH SACHIN	I.D.B.I. BANK	`04781040002 08291	IBKL0000478	2200.00
22	BOOKWALE MUDDASSAR GAFFAR	MAHEK JAMAL JAMADAR	STATE BANK O INDIA	`40656166326	SBIN0017529	2200.00
23	PAWAR SIDDHESHWA R BALU	PAWAR SIDDHESHWAR BALU	ICICI BANK	`64710150497 5	ICIC0001392	2200.00
24	SHAIKH SOHEL ISMAIL	SHAIKH SOHEL ISMAIL	BANK OF MAHARASHTRA	25028530612	MAHB0000464	2200.00
25	DANDADE YASHRAJ DNYANESHW AR	YASHRAJ INDIA		`40713081449	SBIN0012485	2200.00
26	YADGIRI RUSHIKESH GIRISH	GIRISH DATTATRAYA YADGIRI	STATE BANK O INDIA	54026346971	SBIN0040210	2200.00

27	CHODHARI ONKAR DNYANESHW AR	CHODHARI ONKAR DNYANESHWA R	KOTAK MAHINDA BANK	8947213002	KKBK0000811	2200.00
28	PRATIK BHAIRGOND	PRATIK BHAIRGOND	BANK OF INDIA	`07101821001 0078	BKID0000710	2200.00
29	DIKONDA VINOD MALLESHAM	DIKONDA VINOD MALLESHAM	BANK OF INDIA	`07091051000 4500	BKID0000709	2200.00
30	BHAIRI RUSHIKESH SUDARSHAN	BHAIRI RUSHIKESH SUDARSHAN	STATE BANK O INDIA	`39197030532	SBIN0003145	2200.00
31	SABBAN AKASH LAXMAN	SABBAN AKASH LAXMAN	CENTRAL BANK OF INDIA	3756593930	CBIN0281375	2200.00
32	JAYESH PRAVIN PATEL	JAYESH STATE BANK O INDIA		38506924461	SBIN0000483	2200.00
33	GAJUL VAIBHAV KRUSHNAHRI	GAJUL VAIBHAV KRUSHNAHRI	BANK OF MAHARASHTRA	60078581941	MAHB0001127	2200.00
34	KAMBALI PRAVIN C	KAMBALI PRAVIN C	BANK OF INDIA	`07091051000 1897	BKID0000709	2200.00
35	KURAPATI ADITYA BALRAJ	KURAPATI ADITYA BALRAJ	STATE BANK O INDIA	31929147980	SBIN0003145	2200.00
36	BALLA VIDYA RAJU	BALLA VIDYA RAJU	BANK OF INDIA	`07101051000 4447	BKID0000710	2200.00
37	NICHALKAR AB.RAHIMAN SHOUKAT	NICHALKAR AB.RAHIMAN SHOUKAT	STATE BANK O INDIA	38011712051	SBIN0003072	2200.00
38	RAVIRAJ K.ADAM	RAVIRAJ K.ADAM	STATE BANK O INDIA	34530981815	SBIN0003145	2200.00
39	JAMADAR MAHEK MUKTAR	JAMADAR MAHEK MUKTAR	STATE BANK O INDIA	40656166326	SBIN0017529	2200.00
40	AGARWAL SHRADDHA NARAYAN	KAMALA S.AGARWAL	BANK OF MAHARASHTRA	60318155607	MAHB0000518	2200.00
41	KURAPATI VYANKAT GOVIND	KURAPATI VYANKAT GOVIND	STATE BANK O INDIA	36036343826	SBIN0003072	2200.00

42	BOGA PAVANKUMA R PRABHAKR	BOGA PAVANKUMAR PRABHAKR	INDIA POST PAYMENT BANK	`03471025019 1	IPOS0000001	2200.00
43	JADAGE ABHISHEK SHIVANAND	JADAGE ABHISHEK SHIVANAND	BANK OF INDIA	`07001821001 3150	BKID0000706	2200.00
44	ZUNJUR RAMAN VITTHAL	ZUNJUR RAMAN VITTHAL	STATE BANK O INDIA	39025163902	SBIN0004762	2200.00
45	KOMPELLI AKASH AMBADAS	KOMPELLI AKASH AMBADAS	BANK OF INDIA	`07091821000 2573	BKID0000709	2200.00
46	YERGUNTALA AMIT NAGNATH	YERGUNTALA AMIT NAGNATH	BANK OF INDIA	`07041810010 595	BKID0000704	2200.00
47	KONDI KARTIK SHRIDHAR	KONDI KARTIK SHRIDHAR	PAYTM PAYMENTS BANK	`91866834633 6	PYTM0123456	2200.00
48	VALLAKATI AMAR NARENDRA	VALLAKATI AMAR NARENDRA	STATE BANK O INDIA	40098607592	SBIN40210	2200.00
49	DHAGE ABHISHEK JAGANNATH	DHAGE ABHISHEK JAGANNATH	UNION BNAK OF INDIA	`32160201003 2765	UBIN0532169	2200.00
50	YALDANDI MITHALI ASHOK	YALDANDI MITHALI ASHOK	INDIA POST PAYMENT BANK	`03471024382 8	IPOS0000001	2200.00
51	KOLI RUTUJA SITARAM	KOLI RUTUJA SITARAM	STATE BANK O INDIA	`64146245575	SBIN0040210	2200.00
52	GONJARI POOJA SUNIL	GONJARI POOJA SUNIL	SAMARTH SAH.BANK LTD	`01400410100 01942	SBLS0000001	2200.00
53	TAMBAKE SHRUTI SUNIL	TAMBAKE SHRUTI SUNIL	BANK OF MAHARASHTRA	`60380191526	MAHB0000930	2200.00
54	ZIPARE AISHWARYA BHAGWAT	ZIPARE AISHWARYA BHAGWAT	BANK OF INDIA	`07051821000 1500	BKID0000705	2200.00
55	BHIMANPALLI ARCHANA S	BHIMANPALLI ARCHANA S	BANK OF INDIA	`07061011000 4663	BKID0000706	2200.00
56	KAMALAPURE KIRTI R	KAMALAPURE KIRTI R	BANK OF INDIA	`07101821001 2850	BKID0000710	2200.00

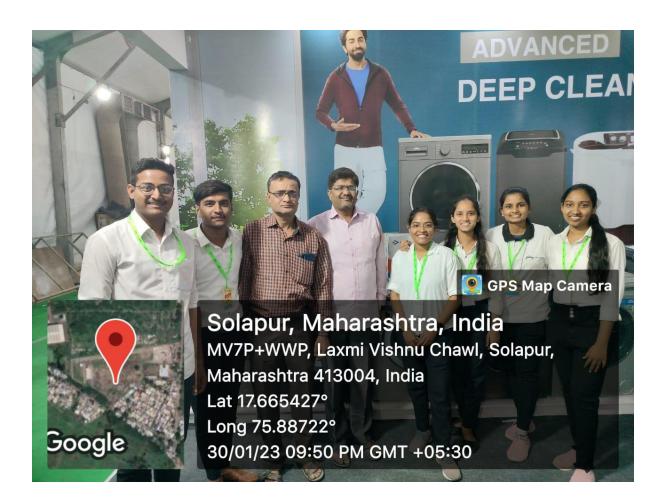
57	GAJUL PAVANKUMA R BALAJI	GAJUL PAVANKUMAR BALAJI	KOTAK MAHINDA BANK	8145841564	KKBK0002039	2200.00
58	PATANGRAO NITIN ANIL Death Case	SACHIN PATANGRAO	BANK OF INDIA	`71018210001 119	BKID0000710	2200.00
59	OM KATEWAL	OM KATEWAL	BANK OF INDIA	`07041821000 7268	BKID0000704	2200.00
60	MAHESHWARI ULLE	MAHESHWARI ULLE	KOTAK MAHINDA BANK	`0947636072	KKBK0002039	2200.00
61	GARDAS UMA NAGESH	GARDAS UMA NAGESH	INDIA POST PAYMENT BANK	`03471001842 0	IPOS0000001	2200.00
62	KATKAM MAHESHWARI GOVARDHAN	KATKAM MAHESHWARI GOVARDHAN	BANK OF INDIA	`07061011001 0399	BKID0000706	2200.00
63	BAGALE ASHWINI SATTAPPA	BAGALE ASHWINI SATTAPPA	STATE BANK O INDIA	`40413324338	SBIN0017530	2200.00
64	PATIL BHAGYASHRE E NAVANATH	PATIL BHAGYASHRE E NAVANATH	BANK OF INDIA	`07011821000 7188	BKID0000701	2200.00
65	MULLA JULEKHA AYUB	MULLA JULEKHA AYUB	CANARA BANK	`11003886376 8	CNRB0008658	2200.00
66	HOMKAR SAMRUDDHI NARENDRA	HOMKAR SAMRUDDHI NARENDRA	UNION BNAK OF INDIA	`01882201000 0079	UBIN0901881	2200.00
67	GAIKWAD VAISHNAVI RAM	GAIKWAD VAISHNAVI RAM	BANK OF INDIA	`07041051000 3625	BKID0000704	2200.00
68	KAMURTI KIRTI NARSAPPA	KAMURTI KIRTI NARSAPPA	CENTRAL BANK OF INDIA	5310272727	CBIN0281375	2200.00
69	GADAGI LAVANYA LAXMINARAY AN	GADAGI LAVANYA LAXMINARAY AN	INDIA POST PAYMENT BANK	`03471014242 0	IPOS0000001	2200.00
70	SHAHAPURKA R DISHA RAMCHANDR A	NAMRATA R.SHAHAPURK AR	ICICI BANK	`13920100114 8	ICIC0001392	2200.00

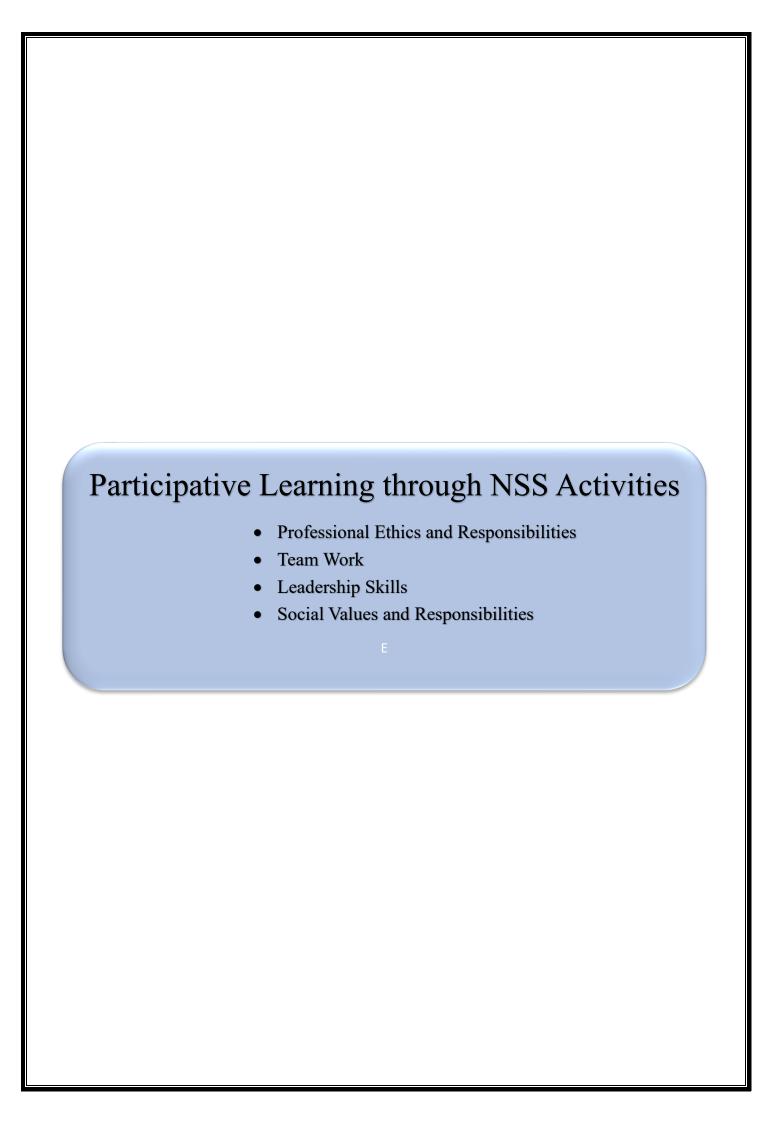
71	BHAIRI RUSHIKESH SUDARSHAN	BHAIRI RUSHIKESH SUDARSHAN	STATE BANK O INDIA	39197030532	SBIN0003145	2200.00
72	SABBAN AKASH LAXMAN	SABBAN AKASH LAXMAN	CENTRAL BANK OF INDIA	3756593930	CBIN0281375	2200.00
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Prin. K. P. Mangalvedhekar Institute of Management Career Development and Research

## **NSS Unit Activities**

## Academic Year 2022-23

Sr.No.	Name of The Activity	Date	Number of
			Students/Participents
			Involved
1	International Day for	16/09/2022	84
	preservation of the OZONE		
	Layer		
2	Swachata Mohim and Rally	17/9/2022	130
3	NSS Day	24/9/2022	75
4	<b>Blood Donation Camp</b>	1/10/2022	19
5	Jeshth Nagarik Sangh	5/11/2022	25
6	Guru Nanak Jayanti	9/11/2022	15
7	Yashwantrao Chavan Punyatithi	25/11/2022	30
8	Sardar Vallabhbhai Patel Jayanti	31/11/2022	15
9	Savitribai Phule Jayanti	3/1/2023	35
10	Swami Vivekanand Jayanti and	12/1/2023	30
	Hutatma Diwas		
11	Netaji Subhashchandra Bose	23/1/2023	30
	Jayanti		
12	National Voters Day	25/1/2023	16
13	Fire Alert System Workshop For	13/2/2023	20
	Employees		
14	Shradhanjali on Pulvama Attack	15/2/2023	50
15	Shiv Jayanti	19/2/2023	30
16	Vinayak Damodar Savarkar	27/2/2023	30
	Punyatithi		
17	Visit to Science Centre at Solapur	28/2/2023	30

## Prin.K.P.Mangalvehdekar Institute of Management Career Development and Research

## Activity Report on preservation of the OZONE Layer

Event Organized By: NSS Unit and BCA Department

Activity objectives- To make students aware about preservation of the OZONE Layer

Category of Participant: BCA Date of Event: 016/09/2022

**Nature of activity** – Workshop

Name of the Speaker:Mr.Das Rahul M

**Time**: 11 am to 12 pm **Mode**- Offline

**Number of Participant**: 84 students

Activity Coordinator- Mr Pramod D. Vaidya

The session started with the welcome guest by Mr. Santosh Kulkarni

About OZONE Layer.

The **ozone layer** or **ozone shield** is a region of Earth's stratosphere that absorbs most of the Sun's ultraviolet radiation. It contains a high concentration of ozone  $(O_3)$  in relation to other parts of the atmosphere, although still small in relation to other gases in the stratosphere. The ozone layer contains less than 10 parts per million of ozone, while the average ozone concentration in Earth's atmosphere as a whole is about 0.3 parts per million. The ozone layer is mainly found in the lower portion of the stratosphere, from approximately 15 to 35 kilometres (9 to 22 mi) above Earth, although its thickness varies seasonally and geographically.

The ozone layer was discovered in 1913 by the French physicists Charles Fabry and Henri Buisson. Measurements of the sun showed that the radiation sent out from its surface and reaching the ground on Earth is usually consistent with the spectrum of a black body with a temperature in the range of 5,500–6,000 K (5,230–5,730 °C), except that there was no radiation below a wavelength of about 310 nm at the ultraviolet end of the spectrum. It was deduced that the missing radiation was being absorbed by something in the atmosphere. Eventually the spectrum of the missing radiation was matched to only one known chemical, ozone. Eventually the spectrum of the missing radiation was matched to only one known chemical, ozone. Its properties were explored in detail by the British meteorologist G. M. B. Dobson, who developed a simple spectrophotometer (the Dobsonmeter) that could be used to measure stratospheric ozone from the ground. Between 1928 and 1958, Dobson established a worldwide network of ozone monitoring stations, which continue to operate to this day. The "Dobson unit", a convenient measure of the amount of ozone overhead, is named in his honour.

The ozone layer absorbs 97 to 99 percent of the Sun's medium-frequency ultraviolet light (from about 200 nm to 315 nm wavelength), which otherwise would potentially damage exposed life forms near the surface

In 1976, atmospheric research revealed that the ozone layer was being depleted by chemicals released by industry, mainly chlorofluorocarbons (CFCs). Concerns that increased UV radiation due to ozone depletion threatened life on Earth, including increased skin cancer in humans and other ecological problems, [4] led to bans on the chemicals, and the latest evidence is that ozone depletion has slowed or stopped. The United Nations General Assembly has designated September 16 as the International Day for the Preservation of the Ozone Layer.

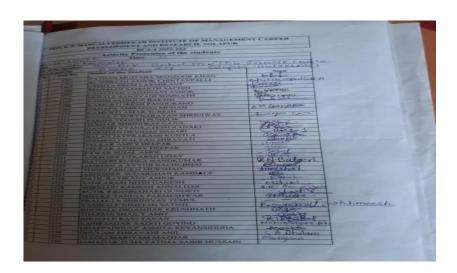
Mr Das Rahul guide our student about Preservation of Ozone layer

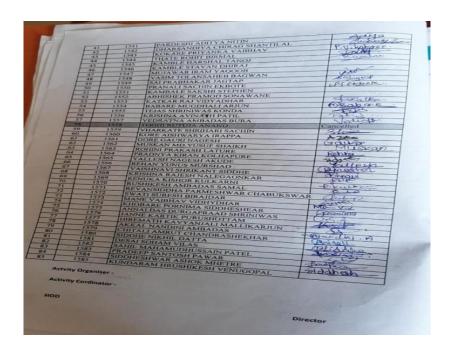
It absorbs most of the sun's ultraviolet radiation (UV-B), limiting the amount of this radiation that reaches the surface of the Earth. Because this radiation causes skin cancer and cataracts, the ozone layer plays an important role in protecting human health.

After this question answer session was conducted and students asked many questions regarding the Ozone layer and their work Mrs. Das Rahul M has answered all the questions satisfactorily and the programme was concluded with Vote of Thanks



#### **Attendance List**





## Prin.K.P.Mangalvehdekar Institute of Management Career Development and Research

## **Activity Report on Swachata Mohim and Rally**

Event Organized By: Solapur University and Solapur Carporation

Activity objectives- To make students / People aware about Swachata

Nature of activity - Rally and Mohim

**Number of Participant**: 130 students

Activity Coordinator- Mr Santosh Kulkarni

The rally and Mohim starts from 9:15 to 12 In this activity different parts of solapur city

Were cleaned Historic Solapur Fort and Dr.Dwarkanath Kotnis Home

After Mohim they gave refreshment to our Students



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## **Attendance List**

PRIN K. P. N	TANGAL VEDHEKAR INSTITUTE OF MANAGEME DEVELOPMENT AND RESEARCH, SOLAPUR BCA-1 2023 AND CO.	Nt Camera							Aarya CM Bac,	
-	BCA-L2022 222	AT CARGER						PARDESHI ADITYA NITIN	CMBag	
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	The District				-	42	1542	DHARSANDIYA CHIRAG SHANYI DHARSANDIYA CHIRAG SHANYI KOKARE PRIYANKA VAIBHAV	- GOLL-	100
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the Speaker-	Section Co. Law Co.					44	1545			
Roll No.	Name of the Student		- A			46	1546		WANT!	- 17
1501	PATHAN MUJTABA MANZOOR KHAN	Sign				47	1547	WASIM TOLANSAHEB BAGWAIN	-satistap.	- 1
1502	RUSHIKESH ASHOK CHINTANPALLI	holds.	-			48	1549	CALPRABHAKAR JAGTAP	deapok.	- 7
1503	ICHINTA PREM LAXMIKANT	ALSO MIROS ENC. A				50	1550	PRANALI SACHIN EKBOTE  KAMBALE SAKSHI STEPHEN		
1504	MAHAJAN SAMARTH SACHIN	L'yemo	11	-		51	1551	ABHISHEK PRAMOD SONAWANE		
1505 1506	UDACHAN VAISHNAVI ASHOK	WiShryaux-	1 -	-		-	552	KATKAR RAJ VIDYADHAR	Skarkan	
1507	HOSALE SANJIVANI SOMNATH FAHIM SADIQUE BAKSHI	Sayini					553 554	BABARE MUGDHALI ARJUN	Beneze.	
1508	KAMURTI IRESH PANDURANG			3	55	-	555	TEJAS SHRINIWAS KONDA	Typs	
1509	GANAPA AMBADAS MOHAN	Kambril .	1	-	56		556	KRISHNA AVINATH PATIL	100	
1510	KAMURTI AMAR SUPERU	19.19 Garages	13		57		557	VEDRATNA AMBADAS BURA	Jedist .	
1511	GUNDLA SURYNARAYAN SHRINIWAS				1000	E . E . S		TOGGLRUTUJA ANAND	Cancelled	
1512	IPARSHI YOGESH PUNDLIK	Youester			59		59	VHARKATE SHRIHARI SACHIN	Shi	
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1514	GANESH VYANKATESH KANAKI	(fair)			61	15		GORE GAURI NAGESH	Muskan	
1515 1516	HARSHAD DEVIDAS DASARI BALAJI JAYPRAKASH KUNTLA	HOSSWS			62	150		MUSKAN MD. YUSUF SHAIKH	(Stristen)	
1517	SHIMPALI KALYAN SHRAVATI	Originally.	4	-	63	156		ROHINI PRAKASH LATURE	water.	
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	TELKAR ATHERV DEEPAK	(CHINE)	1		66	156		REHAN YUNUS MURSHAD	(Mars)	
	PAWAR SUJAL AMOL	borh	Beck		67	156		VAISHNAVI SHRIKANT SIDDHE	Umrs >	
1521	SAKHARE UTKARSH UDAY	1	A		68	1561		KRISHNA RAJESH NALEGAONKAR	. Vouto	
	BATGERI RUTIKA NANDKUMAR	K. N. Butger	7	1	69	1569		RENUKA KISHOR KULKARNI	P. Kulkor	
1523	AMREEN A AYYUB BACHUBHAI	(Inzien			70	1570		RUSHIKESH AMBADAS SAMAL	Date	
1524	TOHID FARUKH MURSHAD	myegren		-	71	1571		REVANSIDDHA PARMESHWAR CHABUKSW	AR OLD	
1525	ABHISHEK SUDARSHAN KAMBALE	(del)			72	1572		SWATI SURESH BIRAJDAR	1. Zwith	
1526	PATIL RATIKANT ASHOK	1 Dect 1		1	73	1573		MANE VAIBHAV VIDHYDHAR	Mary	
1527	SANKARAM NITIN GANESH	S. P. Amadaa			74	1574	B	CHOBARE PORNIMA SIDDHESHEAR	1	
1528	SHRIHARI RAMESH ANNALDAS	My Mary		1000	75	1575	A	NNALDAS DURGAPRAAD SHRINIWAS	10.7.1	
1529	RUTIK KRISHNAHARI GUNDETI	orghelly	+		76	1576	I.	ANNE KARTIK PURUSHOTTAM	D:5.A	
1000	CHELKE TANIHA PARMESHWAR	P.S. Hemyl.	Toronto and	-	77	1577	H	IREMATH KAVYANJALI MALLIKARJUN	ALC: NO.	
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536	KSHIRSAGAR AADITI GOVIND	Asmita	1	1	83	1583	SA	HIL MAHAMUDHUSSAIN PATEL	8 1NM	
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539	DHULAM SHIO YALI ALLOLI MARIYAM MAZHAR AMADAR ZUHA FATIMA SABIR HUSSAIN	1		A Renne	02	1585	KU	NDARAM HRUSHIKESH VENUGOPAL	Sidaheshi	
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RUIKAR MRUNALI UWESH VENUGOPAL	Cancelled		43	1143	VISHAKHA SANDIP AHLWAR	
KUNDARAM BASTTAR SHAIKH SANIYA ABDUL SATTAR SHAIKH KANKI SHRIDHAR KRISHNMURTI	Alexa.		44	1144	MAHESH NAGESH MERGU	Shuelin
			45	1145	SHUBHAM DINESH MAHINDRAKAR	Pronalt .
	Ja Agri-		46	1146	MONALI SANTOSH DHAS	Cancelled
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THE PUTE SHE ANAND	Prove-		48	1148	VENUGOPAL GANESH KAMTAM	
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12 SHART OF THE ASAVARI BALASAHEB	(Deuman)			1152	AJAYBABU SHRINIWAS PALLI	- Herotada
4 BASUDE TARUN HANMANTASA	-				KALBURGI AKASH SHIVAPPA	1100
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# Prin.K.P.Mangalvehdekar Institute of Management Career Development and Research Activity Report on NSS Day

Event Organized By: NSS Department

Activity objectives- To make students aware about NSS

Nature of activity – Speech and YouTube Video

**Date:-24/09/2022** Time: 10 to 11am

**Number of Participant**: 75 students

Activity Coordinator- Mr Santosh Kulkarni

This activity starts from 10 to 11 am

In this activity Mr Santosh Kulkarni NSS Coordinator Introduces NSS Day

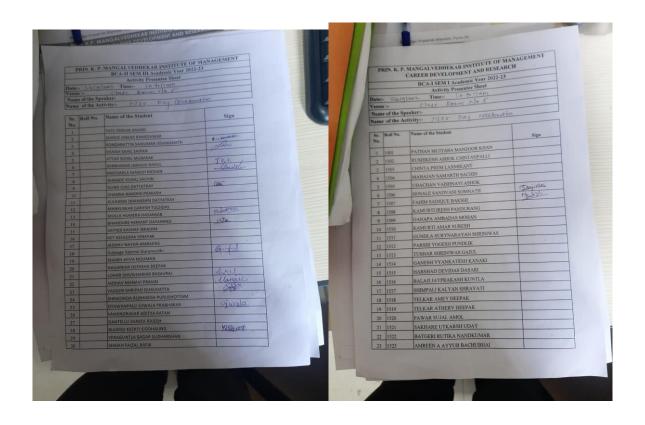
Director P. Vaidya sir Guided students about importance of NSS in our personal as well as professional life

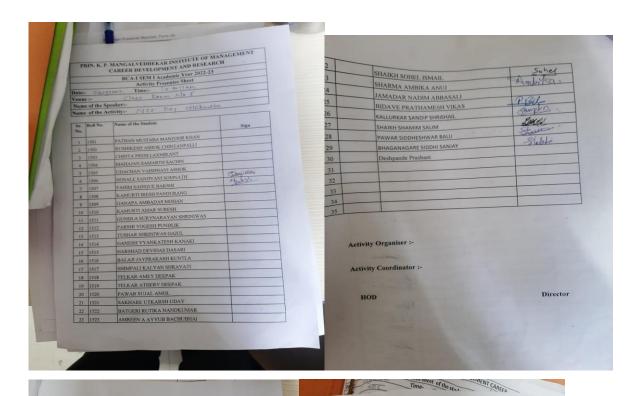












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Activity Coordinator :-

HOD Director

Activity Organiser :-

Activity Coordinator :-

HOD

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# Prin.K.P.Mangalvehdekar Institute of Management Career Development and Research Activity Report on Blood Donation Camp

Event Organized By: NSS Department of Mangalvedhekar Institute of Management career Development and Research

Activity objectives- To make students aware about Blood Donation

Nature of activity – Blood Donation Camp

**Date :-1/10/2022** Time: 10 am to 1pm

**Number of Participant**: 19 students

Activity Coordinator- Mr Santosh Kulkarni

The Inaguration began with at 10 am After Inauguration BBA BCA and MBA Students were participating for Blood donation

After Blood Donation of each Student gave Biscuits for Refreshment

# PRIN. K.P. MANGALVEDHEKAR INSTITUTE OF MANAGEMENT CAREER DEVELOPMENT AND RESEARCH

Approved by AICTE, Govt. of India, Govt. of Maharashtra

"Affiliated to Punyashlok Ahilyadevi Holker Solapur University, Solapur"

दिनांक १/१०/२०२२

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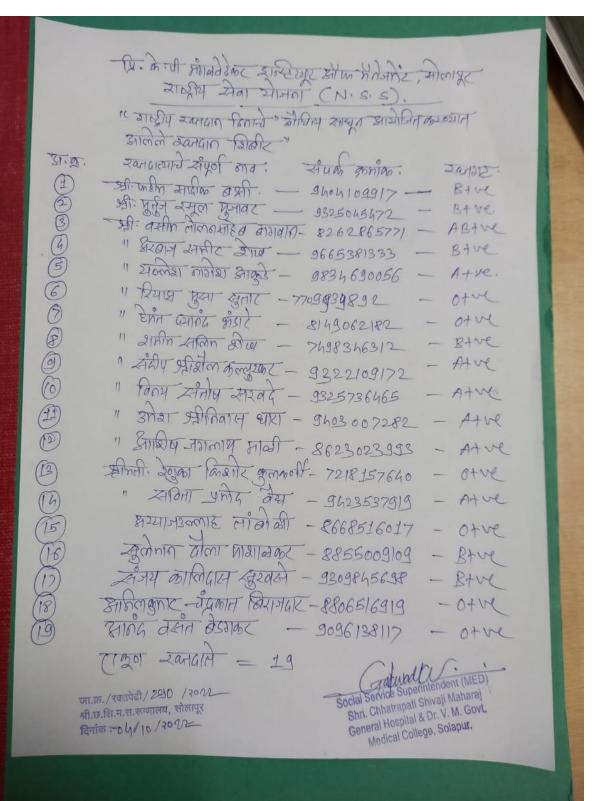
NSS Program Officer Mangalvedhekar Inst. of Management

156-B, Railway Lines, Solapur - 413 001 (C): 0217-2317964

An Associated Member of MVIRDC - World Trade Centre, Mumbai.







## Prin.K.P.Mangalvehdekar Institute of Management Career Development and Research

### **Activity Report on Jeshth Nagrik Sangh**

Event Organized By: NSS Department

**Activity objectives**- it engages in heath related activities for senior citizens, and organises lectures by specialist doctors with slide shows presentation

**Date:-5/11/2022** Time: 4 pm to 5 pm

Venue :-Cafeteria

**Number of Participant: 25** 

**Activity Coordinator-** Mr Santosh Kulkarni

Jeshth Nagrik Sangh

It engages in heath related activities for senior citizens, and organises lectures by specialist doctors with slide shows presentation

In this Program NSS Coordinator MR Santosh Kulkarni Introduces about Importance of Senior Citizen The Inguration starts with Sarasawati Poojan and Light of Lamp

The Program Concludes with Vote of Thanks



#### Prin.K.P.Mangalvehdekar Institute of Management Career Development and Research

#### Activity Report on Gurunanak Jayanti

Event Organized By: NSS Department

Activity objectives- To follow the thoughts of great leader

Date:-09/11/2022

**Time**: 5pm to 5:30 pm Venue :-Class Room No 7

**Number of Participant**: 15 **Activity Coordinator-** Mr Santosh Kulkarni

As you are aware, the 9/11/2023 is celebrated as Gurunank Jayanti the birth of the first Sikh guru, Guru Nanak. One of the most celebrated and important Sikh gurus and the founder of Sikhism, Guru Nanak Dev is highly revered by the Sikh community. This is one of the most sacred festivals in Sikhism, or Sikhi The festivities in the Sikh religion revolve around the anniversaries of the 10 Sikh Gurus. These Gurus were responsible for shaping the beliefs of the Sikhs. Their birthdays, known as Gurpurab, are occasions for celebration and prayer among the Sikhs.

#### All staff were present



## Prin.K.P.Mangalvehdekar Institute of Management Career Development and Research

## Activity Report on Yashwantrao chavan Punyatithi

Event Organized By: NSS Department

**Activity objectives-** To follow the thoughts of Great Leader

Date:-25/11/2022

**Time**: 1pm to 1:30 Pm

Venue :-Class Room No 7

**Number of Participant**: 30

Activity Coordinator- Mr Santosh Kulkarni





## Prin.K.P.Mangalvehdekar Institute of Management Career Development and Research

### Activity Report on Sardar Vallabhbhai Patel Jayanti

Event Organized By: NSS Department

Activity objectives- To follow the thoughts of great leader

**Date:-31/11/2022** Time: 5pm to 5:30 pm

Venue:-MDP

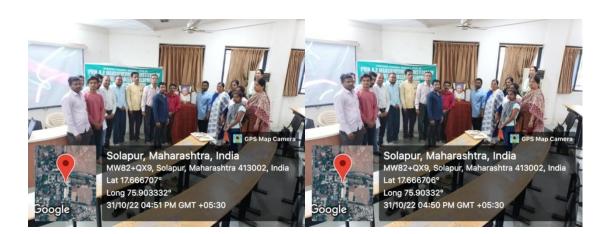
**Number of Participant: 15** 

Activity Coordinator- Mr Santosh Kulkarni

As you are aware, the 31st October is celebrated as 'Unity Day' to mark the birth anniversary of Sardar Vallabhbhai Patel, known for his supreme patriotism, iron will, and courage of conviction. His vital role in the Indian freedom struggle and unification of States earned him the title of 'Iron Man of India'. Unity, as a theme, forms part of the "Paanch Pran', as declared by the Hon'ble Prime Minister on Independence Day, 2022. There will be a weeklong celebration from 25th to 31st October, 2022 under the aegis of Azadi Ka Amrit Mahotsav with the active participation of all to honor the patriotism of Sardar Vallabhbhai Patel and to reinforce his teachings and values.

All staff were present





### Prin.K.P.Mangalvehdekar Institute of Management Career Development and Research

Activity Report on Swami Vivekanand Jayanti and Hutatma Diwas

Event Organized By: NSS Department

Activity objectives- To follow the thoughts of Great Leader

Date:-12/01/2023

Time: 1pm to 1:30 Pm

Venue :-Class Room No 7

Number of Participant: 30

Activity Coordinator- Mr Santosh Kulkarni

National Youth Day is celebrated every year on January 12 to mark the birth anniversary of Swami Vivekananda..

All staff were present

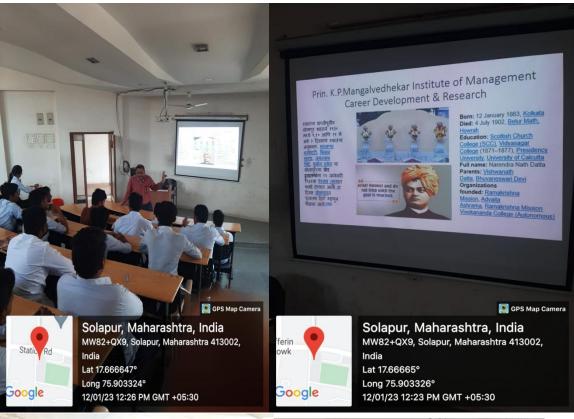
He was a key figure in the introduction of Vedanta and Yoga to the Western world; [6][7][8] and is credited with raising interfaith awareness, and bringing Hinduism to the status of a major world religion. [9] Vivekananda became a popular figure after the 1893 Parliament of Religions in Chicago, where he began his famous speech with the words, "Sisters and brothers of America...," before introducing Hinduism to Americans. [10][11] He was so impactful at the Parliament that an American newspaper described him as: "an orator by divine right and undoubtedly the greatest figure at the Parliament". [12] After great success at the Parliament, in the subsequent years, Vivekananda delivered hundreds of lectures across the United States, England and Europe, disseminating the core tenets of Hindu philosophy, and founded the Vedanta Society of New York and the Vedanta Society of San Francisco (now Vedanta Society of Northern California), [13] both of which became the foundations for Vedanta Societies in the West.

Born into an aristocratic Bengali Kayastha family in Calcutta, Vivekananda was inclined from a young age towards religion and spirituality. He later found his guru, Ramakrishna, and became a monk. After the death of Ramakrishna, Vivekananda extensively toured the Indian subcontinent, acquiring first-hand knowledge of the living conditions of Indian people in then British India. Moved by their plight, he resolved to help his country men, and found a way to travel to the United States where he was highly successful. In India, Vivekananda founded the Ramakrishna Math, which provides spiritual training for monastics and householder devotees, and the Ramakrishna Mission, to provide charity, social work and education Vivekananda was also a major force in contemporary Hindu reform movements, and contributed to the concept of nationalism in colonial India He is regarded as a patriotic saint, and his birthday in India is celebrated as National Youth Day

Hutatma Din

# पार्श्वभुमी

१९१४ ते १९१८ सलग चार वर्ष चाललेल्या पहिल्या महायुद्धानंतर भारतात कामगारांनी मोठा संप पुकारला होता. त्यावेळी सोलापूरातही पाच कापड गिरण्या होत्या त्यात जवळपास १५ ते २० हजार कामगार काम करत असत. सोलापूरमध्येही जानेवारी, १९२० मध्ये कामगारांनी देखील विरोधात संप पुकारला होता. १९३० मध्ये महात्मा गांधींनी गुजरात मधून सिवनय कायदेभंग चळवळीची सुरुवात केली होती, त्याचाच एक भाग म्हणून मीठावर लादण्यात आलेल्या कराविरुद्ध महात्मा गांधी यांनी १२ मार्च १९३० रोजी दांडी यात्रेस सुरुवात केली. ५ एप्रिल १९३० रोजी दांडी .येथे मीठाचा सत्याग्रह करण्यात आला. समुद्र किनारा नसलेल्या ठिकाणी लोकांनी दारुबंदीचा प्रचार करावा, ताडीची झाडे काढून टाकावीत, असं आवाहन महात्मा गांधींनी केलं होतं. त्यामुळे, सोलापुरातील रूपाभवानी मंदिर परिसरात असलेल्या शिंदीच्या झाडांनाही लोकांनी लक्ष्य केलं. मिरवणुकी दरम्यान पोलीस आणि लोकांमध्ये संघर्षचे वातावरण निर्माण झाले. होते.





### Prin.K.P.Mangalvehdekar Institute of Management Career Development and Research

### Activity Report on Netaji Subhashchandra Bose Jayanti

Event Organized By: NSS Department

**Activity objectives-** To follow the thoughts of Great Leader

Date:-23/01/2023

**Time**: 1pm to 1:30 Pm

Venue:-Class Room No 7

**Number of Participant: 30** 

**Activity Coordinator-** Mr Santosh Kulkarni

Introduction

Netaji Subhash Chandra Bose was an Indian Nationalist whose patriotism towards India has left a mark in the hearts of many Indians. He is famously known as the founder of 'Azad Hind Fauj' and his famous slogan is 'Tum Mujhe Khoon Do, Main Tumhe Aazadi Dunga'. Today we are celebrating his 126th Birth Anniversary as Parakram Diwas.

Netaji Subhas Chandra Bose was born on 23 January,1897 in Cuttack, Orissa and he died on 18 August,1945, in a hospital in Taiwan after suffering from burn injuries sustained in a plane crash.

Subhas Chandra Bose is considered the most influential freedom fighter with extraordinary leadership skills and a charismatic orator. His famous slogans are 'tum mujhe khoon do, main tumhe aazadi dunga', 'Jai Hind', and 'Delhi Chalo'. He formed Azad Hind Fauj and made several contributions to India's freedom struggle. He is known for his militant approach that he used to gain independence and for his socialist policies.

A film on Netaji subhash Chandra bose was shown on the occasion of Netaji Subhashchandra bose

All staff were present





## Prin.K.P.Mangalvehdekar Institute of Management Career Development and Research

#### **Activity Report on National Voters Day**

Event Organized By: NSS Department

**Activity objectives-** Awareness about Voting to the Students

Date:-25/01/2023

**Time**: 11:30 to 12 pm

Venue:-Class Room No 7

**Number of Participant**: 16

**Activity Coordinator-** Mr Santosh Kulkarni

National Voters day

Introduction

In order to encourage more young voters to take part in the political process, <u>Government of India</u> has decided to celebrate January 25 every year as "National Voters' Day". It has been started from 25 January 2011 to mark the foundation day of <u>Election Commission of India</u>.

A meeting of the <u>Union Cabinet</u>, chaired by <u>Prime Minister Manmohan Singh</u>, approved a Law Ministry proposal to this effect, <u>Information and Broadcasting Minister Ambika Soni</u> told reporters. In this day rallies in government campus were going on.

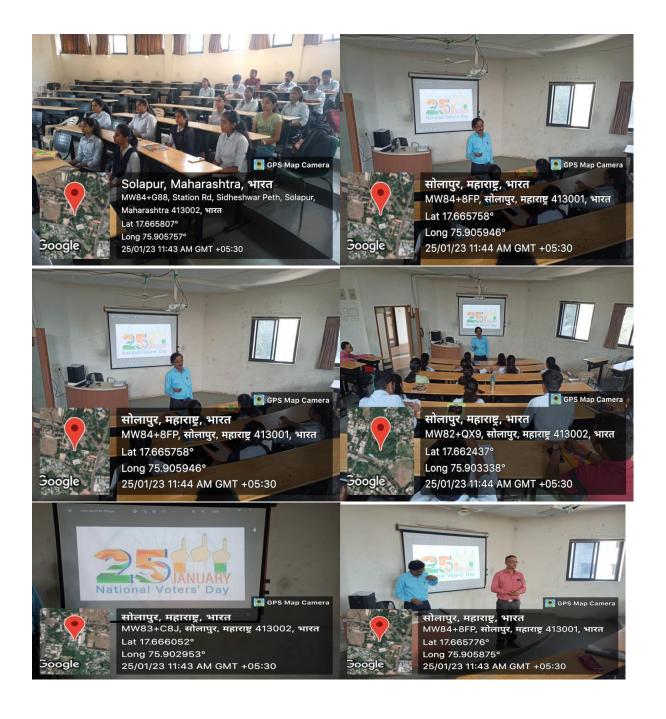
By Observing the new voters, who have attained the age of 18 years, were showing less interest in getting enrolled in the electoral rolls, she said the level of their enrolment was as low as 20 to 25 per cent in certain cases.

"In order to effectively deal with this problem, the <u>Election Commission</u> has decided to take up a vigorous exercise to identify all eligible voters attaining the age of 18 years as of January 1 every year in each of the 8.5 lakh polling stations across the country." she said.

Such eligible voters would be enrolled on time and handed over their Electoral Photo Identity Card (EPIC) on January 25 every year, <u>Soni</u> said, adding this initiative is expected to give the youth a sense of empowerment, pride and inspire them to exercise their franchise.

The new voters would be provided with a badge with its logo "Proud to be a voter - Ready to vote", she said. The theme of NVD 2016 is 'Inclusive and qualitative participation' reiterating the commitment towards reaching out to the last voter and promoting informed and ethical voting. The slogan 'No Voter to be left behind' has been coined to further emphasis the focus on inclusiveness. The National Awards are being conferred for excellence, proficiency and innovation in election processes and procedures. These awards recognize contribution by election machinery, government department/ agency/ PSU, CSO and media said. The greatest joy is seen in young voters of India.

On the Occasion of Voters Day Prof R. Khirsagar gave a speech on Importance of Voting



## Prin.K.P.Mangalvehdekar Institute of Management Career Development and Research

## **Activity Report on Fire Alert System Workshop**

Event Organized By: NSS Unit

Activity objectives- To make faculties aware about Fire Alert System

Category of Participant: Date of Event: 13/02/2023

**Nature of activity** – Workshop

Name of the Speaker:

**Time**: 1 pm to 2 pm

**Number of Participant**: 20

Activity Coordinator- Mr Pramod D. Vaidya





संभाजीनगर, सातारा, सोलापुर, अहमदनगर, धाराशिव, लातुर, नांदेड, परभणी, हिंगोली, जालना व बीड येथून प्रकाशित

epaper.dainiktarunbharat.com 14 Feb 2023 - Page 2



# मंगळवेढेकर इन्स्टिट्युटमध्ये आपत्ती व्यवस्थापन कार्यशाळा

तभा वृत्तसेवा सोलापुर, दि. १३ फेब्रुवारी-

मंगळवेढा इन्स्टिट्यूट ऑफ मॅनेजमेंट कॉलेजमध्ये अधुनिक अग्निशामक यंत्रणा बसविण्यात आली. ही यंत्रणा सोमवारी सकाळी कार्यान्वित करण्यात आली.

याप्रसंगी महाविद्यालयात शिक्षण प्रसारक मंडळ पुणे संस्थेचे सोलापुर शाखेचे अध्यक्ष राजेश पटवर्धन यांच्या मार्गदर्शनाखाली आपत्ती व्यवस्थापन या विषयावर एका कार्यशाळेचे आयोजन करण्यात आले होते. कामत फायर कंपनीचे संचालक रामप्रसाद काम यांनी विद्यार्थ्यांना आपत्ती व्यवस्थापन कसे करावे. या म हाविद्यालयात अग्निशामक यंत्रणा का बसवावी यांचे महत्व त्यांनी पटवून दिले. याप्रसंगी प्राचार्य प्रमोद वैद्य यांची प्रमुख उपस्थिती होती. प्रास्ताविक आनंद बेडकर यांनी केले. यावेळी प्रा.सविता वैद्य, प्रा.स्नेहल पाठक, प्रा.दिपा बक्षी, प्रा.सुहास कुलकर्णी, प्रा. संतोष कुलकर्णी, लिपीक संजय सुरवसे यांच्यासह शिक्षक इतर कर्मचारी उपस्थित होते. सूत्रसंचालन प्रा.स्नेहल पाठक यांनी केले तर अभार प्रा.दिपा बक्षी यांनी मानले. यावेळी महाविद्यालयातील विद्यार्थी उपस्थित होते.





#### Prin.K.P.Mangalvehdekar Institute of Management Career Development and Research

#### Activity Report on Shradhanjali on Pulvama Attack

Event Organized By: BCA Department

Activity objectives- Tribute to our brave solders

Category of Participant: Date of Event: 15/02/2023

Nature of activity:-Tribute to our brave solders

Name of the Speaker:

Time: 12 to 1 pm

Number of Participant: 50

Activity Coordinator- Mr Pramod D. Vaidya

# Background

The 2019 Pulwama attack occurred on 14 February 2019, when a convoy of vehicles carrying Indian security personnel on the Jammu–Srinagar National Highway was attacked by a vehicle-borne suicide bomber at Lethapora in the Pulwama district of the erstwhile state of Jammu and Kashmir. The attack killed 40 Indian Central Reserve Police Force (CRPF)<sup>1</sup> personnel as well as the perpetrator—Adil Ahmad Dar—who was a local Kashmiri youth from the Pulwama district. The responsibility for the attack was claimed by the Pakistan-based Islamist terrorist group, Jaish-e-Mohammed. India blamed neighbouring Pakistan for the attack, while the latter condemned the attack and denied having any connections to it. The attack dealt a severe blow to India—Pakistan relations, consequently resulting in the 2019 India—Pakistan military standoff. Subsequently, Indian investigations identified 19 accused. By August 2021, the main accused along with six others had been killed, and seven had been arrested.











अज़मदनगर, धाराशिख, लातुर, बांदेड, परमणी, हिंगोली, जालना व बांड येथून प्रकारि

epaper.dainiktarunbharat.com 16 Feb 2023 - Page 10

# मंगळवेढेकरमध्ये वीर जवानांना अभिवादन



## तभा वृत्तसेवा सोलापूर दि. १५ फेब्रुवारी

मंगळवेढा इन्स्टिट्यूट ऑफ मॅनेजमेंट कॉलेजमध्ये मंगळवारी प्लवामा हल्ल्यात हौतात्म्य झालेल्या जवानांना श्रध्दांजली अपर्ण करून अभिवादन करण्यात आले.

शि.प्र.मंडळी सोलापूर शाखेचे अध्यक्ष राजेश पटवर्धन यांच्या मार्गदर्शनाखाली वीर जवानांना श्रध्दाजंली अर्पण करण्यात आली. याप्रसंगी प्रमुख पाहणे ह.दे.चे पर्यवेक्षक हणमंतू मोतीबने म्हणाले की, १४ फेब्रुवारी २०१९ रोजी

पुलवामा येथे झालेल्या दहशतवादी हस्र्यात ४० जवानांना हौतात्म्य आले होते. या घटनेला ४ वर्षे उलटली तरी जखमा अजुनही ताज्या आहेत. प्राचार्य प्रमोद वैद्य यांची प्रमुख उपस्थिती होती. प्रास्ताविक स्नेहल पाठक यांनी केले यावेळी प्रा.सविता वैद्य, प्रा.स्नेहल पाठक, प्रा.दिपा बक्षी, प्रा.सुहास कुलकर्णी, प्रा. संतोष कुलकर्णी, लिपीक संजय स्रवसे, आनंद बेडगकर, शिक्षक व कर्मचारी उपस्थित होते. सूत्रसंचालन प्रा.सुहास कुलकर्णी, आभार संजय सुरवसे यांनी मानले.

# मंगळवेढेकर मध्ये शहिदांना अभिवादन

सोलापूर । मंगळवेढा इन्स्टिट्यूट ऑफ मॅनेजमेंट कॉलेजमध्ये पुलवामा हल्ल्यात शहीद झालेल्या जवानांना अभिवादन करण्यात आले. संस्था अध्यक्ष राजेश पटवर्धन यांच्या मार्गदर्शनाखाली कार्यक्रम झाला. प्रमुख पाहुणे म्हणून र्प्रा मो देवकरण प्रशालेचे हरिभाऊ पर्यवेक्षक हणमंत मोतीबने उपस्थित होते. १४ फेब्रुवारी २०१९ रोजी पुलवामा जेथे झालेल्या दहशतवादी दर ज हल्ल्यात ४० जवान शहीद झाले उ होते. प्राचार्य प्रमोद वैद्य यांची प्रमुख 37 उपस्थिती होती. प्रास्ताविक स्नेहल पाठक यांनी केले यावेळी प्रा. सविता स व वैद्य, प्रा. स्नेहल पाठक, प्रा. दीपा बक्षी, प्रा. सुहास कुलकर्णी, प्रा. ख शि के ह संतोष कुलकर्णी, संजय सुरवसे, ांदे आनंद बेडेकर आदी उपस्थित होते. श प्रा. सुहास कुलकर्णी यांनी गण सूत्रसंचालन केले. संजय सुरवसे यांनी आभार मानले.

ल

# Prin.K.P.Mangalvehdekar Institute of Management Career Development and Research Activity Report on Shiv Jayanti

Event Organized By: NSS Department

Activity objectives- To follow the thoughts of great leader

Date:-19/02/2023

Time: 11am to 1 pm

Venue:-Board Room

Number of Participant: 30

Activity Coordinator- Mr Santosh Kulkarni

Introduction

Chhatrapati Shivaji Maharaj Jayanti, also known simply as Shiv Jayanti, is a festival and public holiday of the Indian state of Maharashtra. This festival is celebrated on February 19, celebrating the birth anniversary of Chhatrapati Shivaji Maharaj, the first Chhatrapati and founder of the Maratha Empire. He restablished Hindavi Swarajya [Hindavī Svarājya; "Self-Rule of the hindavi people"]. Some people celebrate this day as per Hindu Calendar in Maharashtra.





संभाजीनगर, सातारा, सोलापूर, अहमदनगर, धाराशिव, लातूर, नांदेड, परभणी, हिंगोली, जालना व बीड येथून प्रकाशित

epaper.dainiktarunbharat.com 21 Feb 2023 - Page 9



# मंगळवेढेकरमध्ये शिवजयंती साजरी

तभा वृत्तसेवा, सोलापूर दि. २० फेब्रुवारी -

मंगळवेढा इन्स्टिट्यूट ऑफ मॅनेजमेंट कॉलेजमध्ये छत्रपती शिवाजी महाराज जयंती साजरी झाली. संघाचे जिल्हा कार्यवाह संतोष कुलकर्णी यांच्या हस्ते प्रतिम चे पूजन करण्यात आले. शाळा समितीचे अध्यक्ष राजेश पटवर्धन उपस्थित होते.

याप्रसंगी बोलताना संतोष

कुलकर्णी म्हणाले की, 'छत्रपती शिवाजी महाराजांच्या कार्यात उत्तम अभियंता, उत्तम आर्किटेक्ट, फायनान्शियल एक्स्पर्ट, मॅनेंजमेंट गुरु अशा विविध अष्टपैलू गुणांचा संगम दिसत होता. यश-अपयश हे सर्वस्व नसते हे महाराजांनी आपल्या कार्यातून दाखवून दिले. म्हणून समाजात स्वतःचे स्थान निर्माण करायचे झाल्यास सकारात्म क दृष्टीकोन ठेवला पाहिजे आणि आत्मविश्वासाने पुढे गेले पाहिजे. प्रास्ताविक प्रा.सविता वैद्य यांनी केले. याप्रसंगी प्राचार्य प्रमोद वैद्य, स्नेहल पाठक, प्रा.दिपा बक्षी, प्रा.सुहास कुलकर्णी, प्रा. संतोष कुलकर्णी, लिपीक संजय सुखसे, आनंद बेडगकर, लहू गायकवाड, शिक्षक व कर्मचारी उपस्थित होते. सूत्रसंचालन प्रा.स्नेहल पाठक यांनी केले. आभार प्रा.सुहास कुलकर्णी यांनी मानले.

## Prin.K.P.Mangalvehdekar Institute of Management Career Development and Research

### Activity Report on Vinayak Damodar Savarkar Punyatithi

Event Organized By: NSS Department

Activity objectives- To follow the thoughts of great leader

Date:-27/02/2023

Time: 12am to 1 pm

Venue :-Class Room No 1 (MDP)

Number of Participant: 30

Activity Coordinator- Mr Santosh Kulkarni

Introduction

Veer Savarkar (28 May 1883 – 26 February 1966), was an Indian politician, activist, and writer.

Savarkar developed the Hindu nationalist political ideology of Hindutva while imprisoned at Ratnagiri in 1922. [3][4] He was a leading figure in the Hindu Mahasabha He started using the honorific prefix *Veer* meaning "brave" since he wrote his autobiography. [6]

Savarkar ioined the Hindu Mahasabha popularized and the term Hindutva (Hinduness),[7] previously coined by Chandranath Basu,[8] to create a collective "Hindu" identity as an essence of Bharat (India).[9][10] Savarkar was an atheist[11] but a pragmatic practitioner of Hindu philosophySavarkar began his political activities as a high school student and continued to do so at Fergusson College in Pune.[12] He and his brother founded a secret society called Abhinav Bharat Society. When he went to the United Kingdom for his law studies, he involved himself with organizations such as India House and the Free India Society. He also published books advocating complete Indian independence by revolutionary means. One of the books he published called The Indian War of Independence about the Indian Rebellion of 1857 was banned by the British colonial authorities.[14]

In 1910, Savarkar was arrested and ordered to be extradited to India for his connections with the revolutionary group India House. On the voyage back to India, Savarkar staged an attempt to escape jumping from steamship SS Morea and seek asylum in France while the ship was docked in the port of Marseilles. The French port officials however handed him back to the British government. On return to India, Savarkar was sentenced to life terms of imprisonment totaling fifty years and was moved to the Cellular Jail in the Andaman and Nicobar Islands.

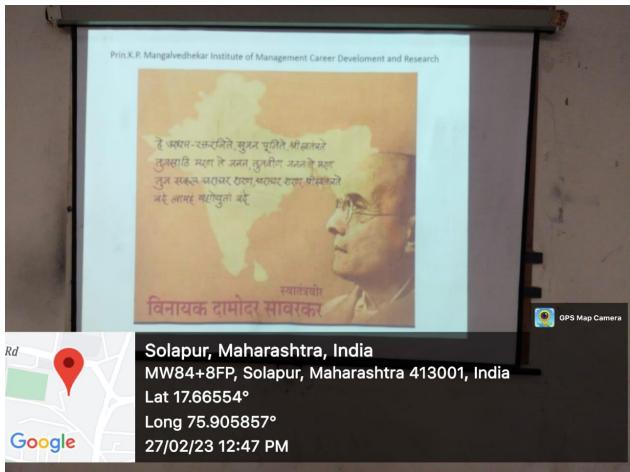
He was released in 1924 by the British officials after he wrote a series of mercy petitions to the British.<sup>[15]</sup> He virtually stopped any criticism of the British regime after he was released from jail.

After 1937, he started traveling widely, becoming a forceful orator and writer, advocating Hindu political and social unity. In 1938, he was a president of Marathi Sahitya Sammelan in Mumbai. Serving as the president of the Hindu Mahasabha, Savarkar endorsed the idea of India as a *Hindu Rashtra* (*Hindu Nation*). Savarkar assured the Sikhs that "when the Muslims woke from their daydreams of Pakistan, they would see established instead a Sikhistan in the Punjab." Savarkar not only talked of Hindudom, Hindu Nation and Hindu Raj, but he wanted to depend upon the Sikhs in the Punjab to establish a Sikhistan.

By 1939, Savarkar committed an alliance with the Muslim League in 1939 after both were decimated by the Indian National Congress. He also supported the two-nation theory. He was openly critical of the decision taken by the Congress working committee in its Wardha session of 1942 to a resolution which said to the British colonial government: "Quit India but keep your armies here", which was intended to defend India against a possible Japanese invasion. In July 1942, as he felt extremely stressed carrying out his duties as the president of Hindu Mahasabha, and as he needed some rest, he resigned from the post, the timing of which coincided with Gandhi's Quit India Movement

In 1948, Savarkar was charged as a co-conspirator in the assassination of Mahatma Gandhi; however, he was acquitted by the court for lack of evidence. Principal Pramod Vaidya sir has given history, thought about Veer Savarkar









#### S.P. Mandali Pune -30

# Prin.K.P.Mangalvehdekar Institute of Management Career Development and Research Activity Report on Educational Visit to Science Center at Solapur

Event Organized By: NSS Department

Activity objectives- Educational Trip

Date:-28/02/2023

**Time**: 11am to 4 pm

Venue:-Science Center Solapur

**Number of Participant: 30** 

**Activity Coordinator-** Mr Santosh Kulkarni

Introduction

The **Solapur Science Center** is situated behind Solapur University on the National Highway 9 (NH 9) which is about 10 kms from the main city of Solapur.

Prin .K.P.Mangalvedhekar Institute of Management Career Development and Research organized an Educational visit on 28 February , 2022 to Science Center Solapur for the students of BBA ,BCA Pro.Santosh Kulkarni were the co-coordinator Faculty for the Educational visit. We started travelling from the college campus at 10:30 am. Totally 30 students along with 1 coordinators faculty were there in the Educational Visit .Science Center organized a Science Exhibition on the Occasion of the Science Day .The inauguration were by Hon Collector Shambharkar and V.C PAH Solapur University Mrs Fadanvis

Shikshan Prasarak Mandall, Pune-30

#### PRIN. K.P. MANGALVEDHEKAR INSTITUTE OF MANAGEMENT CAREER DEVELOPMENT AND RESEARCH

Approved by AICTE, Govt. Of India, Govt. of Maharashtra "Affiliated to Punyashlok Ahilyadevi Holkar Solapur University, Solapur"

Date: 23/02/2023 KPM/ 215

To.

Mr. Das Rahul M.

CEO

Solapur Science Centre,

Solapur

Subject: Educational Visit on the Occasion of Science Day on 28 February 2023

We are Affiliated to Punyashlok Ahilyadevi Holkar Solapur University, Solapur for BBA, BCA and MBA programs & managed by 125 years old educational institute the S.P.Mandali, Pune.

With Reference to our Telephonic discussion held on 23/02/2023, on the Occasion of Science Day, We are planning to arrange a visit of our UG and PG students to your center. It will be an educational tour and will help us to gain a better understanding of the things we study theoretically. It will also give the students and the teachers a chance for interaction with experts from your Center.

Kindly allow us to visit Science Center.

institute O

3.P.Mandal Pune

Thanking you.

Regards,

\* So!3pur : 0217-2317964 156-B, Railway Lines, Solapur - 413 001

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#### Azadi ka Amrut Mahotsav Activities

S.P. Mandali Pune-30

## Prin. K. P. Mangalvedhekar Institute of Management, Career Development and Research, Solapur

(Approved by AICTE and affiliated to Punyashlok Ahilyadevi Holkar Solapur University, Solapur)

NSS Cell, Prin. KPMIM Solapur

### Notice

Date: 24/01/2022

All students are hereby informed that the NSS Unit of institute in association with IQAC has organized an activity to take the "Pledge on Voting" on occasion of National Voter's Day on 25<sup>th</sup> January 2022 through online platform Microsoft Teams. Hence the students of BBA, BCA and MBA are hereby strictly instructed to join the provided channel on Microsoft Teams app at 11am holding with given oath statement in hand. The programme will be scheduled on Teams app and its link also will be shared in whatsapp group. All students need to read the pledge as it is provided.

Key Resource Person

Advocate Amit Alange,

Solapur

NSS Program Officer

Prin. KPMIM, Solapur

NSS Program Officer Mangalvedhekar Inst. of Management IDAC

IQAC

Co-Ordinator IQAC Mangalvedhekar Inst. of Management

Director (i/c)

Prin. KPIMIM, Solapur



## Rangoli Drawn By Students







## **Essay Writing by Students**

Name	Salome Gulpage
Roll: no -	Bea 1st year.
	Noting awareness among Youth in India
	, voing accurrency arriving roots are
	Voting is the most important part of our Democratic government. Nowadays, the latest youth is not at all active in voting. Everyones thinking is different about voting. It depends on their state of mind. If we think about the nowadays youth their state of mind says that we don't know anything about the candidates and even about the process of voting. If every voter will think like this then there is number of votes lost. That could decide the fate of a candidate.
	The other way to know what the youngsters think is to held debet among schools, colleges or at a public place where all 18+ can come and share their veiws regarding voting knowledge, process and what a canditate should do for country and people. When debets are shown on television then people are not interested to listen so instead we can have a live debet.
	Registering to vote should be made more easy and available. If they will maintain the maximum number of papers then they will not be able to fill it. Voter registeration should be ab available at all high school and college campuses. Because registering doesn't need to select a political party and the form is easy to fill out, if they know where to get it. We can even hold the programs at schools, colleges to encourage the youth for voting. OR we can show the demo for youth how to note a candidate. The internet is another issue to consider in increasing voter turnout, Because internet is the place where we can do almost anything. Even voting can made through internet. As knowadays youth is more advance in using every electronic device. But if we think the solution internet for

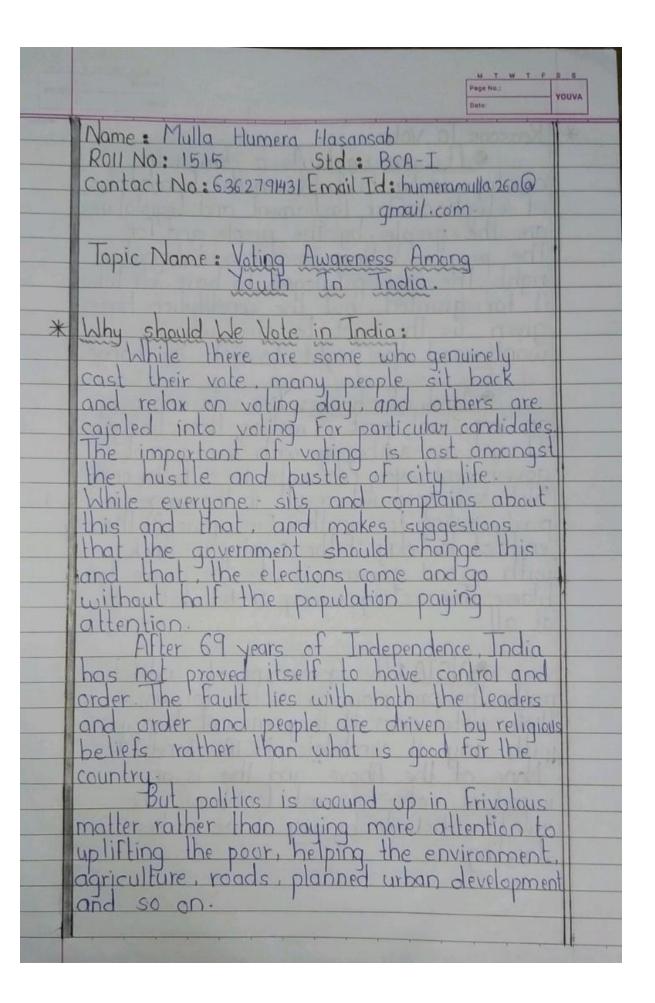
Page No.		
	1	-
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every question or we can think about voting then at otherside it will suffer lose of votes because poor people may or may not have technologies, mabiles, etc.

Voting is very important for everyone because we live in a country where almost anyone can vote and anyone is allowed to become an elected official. We have right to vote for the candidate we want But according to me voting is not only to go and vote for our favorite candidate but instead voting means to vote the candidate who is right to handle our situation, who can make our country improve in every part of area, who knows to act according to the current situation, etc. So vote the right candidate who can make our country the best.

Covid is taking a country to different level. Do to covid there is possibility of election to move further (andidate should not make covid as their advantage Because many poor people are their in country who cannot afford this situation so they should think about it and then make the right decision for every single person.

We can use the social medicy to make awareness about symbols of independent condidates. "Your vote is your voice" remember this and vote. We should vote for our better tomorrow because we are independent and have right to vote. According to "Article 326" of the Inclian Constitution we have right to vote.



\* Reasons To Vote • It's our right: As a democratic country. India is built on the foundations of election. Our Parliament and Legislatures are the people, by the people and for the people Voting is a constitutional right the are privileged to have We take it for granted, but the constitution has given us the right to elect who we want, and the right to make the change. Agent of change: Your vote can play an important part in making, the change It you are unhappy with the current government, you can vote for a better one. Not voting could result in the same party ruling for another Five years. At the end of the day, if the country, is stuck with a bad government, it's the people to blame for voting wrong or for hot NOTA: The Sprenment of made the provision for voters to exercise their vote even if they are not happy with any of condidates NOTA stands "None of the Above," and this is an important vote to cast for those who aren't satisfied by any of the parties standing.

India's History: Indians, struggled to win our Freedom them. Exercising, our right to vote upholds what our freedom lighters, envisioned for India We can honor and respect our Freedom fighters and the struggle of our past generations by voting for a better India. We Indian people have a right to vote. In India girls have right to vote in Age 18 years and For boys is also some 18 years. · The right to vote is one of tew pillars of democracy. Therefore it is important that one must vote if he is able to and contribute to the country. citizen shouldn't as to not yoke as it must compulsive duty and must come From itizens of the country constantly complain about how our political climate is bad and worsening day by day and the honest truth is we have a chace to change it for the better. The Ballot is stronger than then Bullet" Nome - Gayatri Anand Gaikwad.

Class - BCA 3

Roll no - 1703

Email Id - gaytrigaikwad 1@gmail.com

contact no - 9325121142

Language - English.

## Voting Awareness Among Youth In India.

Voting is the most valuable right of every citizen ". One's vote is their way of expressing themselves voice. it is commitment to ourselves, each other, this nation and this world . voting is not only a right but also a responsibility, but many of voters do not carry this responsibility properly, thereby not understanding the gravity of the power given to them by the constitution. This is particularly true in the case of the urban population where election day is considered another holiday. since voting is not compulsory, people just choose to relax instead of participating in the election. India, with the world's largest youth population, is soon to become the youngest country in the world. There has been increased efforts from innumerable political parties and organization ns in mobilising youth votes, as their vote matters most. Tet, even with all the encouragement from external parties, the question remains - " do the youth of India actually Value their Vote ?"

Page No.:

Date:

One of the first active initiatives that the government took to increase the participation of youth voters was the establishment of National Voters Day, which is celebrated every 25th of January since 2011. The aim is to enrol eligible youth and motivate them to participate in the voting process. Indians struggled to win our freedom and we have the right to vote because of them. We can honor and respect our past generations by voting for a better India.

The most obvious way to encourage youth vote is by education and spreading awareness. In democracy, every vote counts and it is important for the youth to know the value of their Vote The youth must vote to protect their fundamental rights, to celebrate democracy and to make their concerns heard. Many organizations, Such as Bangalore Political Action Committee (B.PAC), have encouraged the youth to vote, by mobilising first - time Voters. The recent election had around 15 million first - time voters (aged 18 to 19) that were added to the nearly goo million electromates.

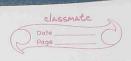


Secondly, online voting systems could considerably boost the young voter turnout as it provides the opportunity for Indian citizens to vote regardless of their internal migration, i.e migration with the country. This has already been identified as a key issue stopping people from voting, as more than half of the youth today, works and lives in cities in which they are not registered to vote.

The Election commission of India, redesigned its website, to make it more user friendly. The new interface of the website has many features which include voter registration, applying for voter I-cords, information regarding the elections, different political parties, etc. It also has a facility for NRIs who want to register themselves. They also launched their internet channel - Voter Education Channel. The channel has a repository of video dips of eminent personalities from all walks of life encouraging the electorates to "go for the most important right of an Indian Citizen - that of the vote .11.

	Date: Youvi
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	If government/organisations are providing us so many facilities, then every of Indian youth must exercise their oright to vote. Every youth needs to study politics in order to choose the right political leader.
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मतदान करा, लीकशाही जामवा !

सतदान करा व थोम्थ मताला विजयी करा , आपलं देश, आपलं राज्य, आपलं माव आठि यासंदर्भातल्या सुत्यवस्था समाजातल्या प्रत्येक मावसानी जबाबदारीने पार पाउायला हरे. क्षेत्रटी काय तर मतदान जरा प्रमांकारी जेत्याला निवडून आठायचं हे ही तितंकंच महत्त्वाचं आहे.

प्रत्येक एक मत हा बहुमुल्य आहे आठी प्रत्येक जबाबदार जागरिकाने मतदानाचे थोगदान वयायलाच् हरे. अमयल्या देशाची धारी थे ही तर्वणांको आतिशय प्रगतीशील असते असे महत्वे जाते आहे ती पिढी वेद्या ही जवीन पिढी तक्कांकर जास्त विचारश्चे कीने बाहीतले जाते.

पुर्वीची जुनी पिढी आठी भविवयात नवानिभाग होगारी भावी पिढी खाठी सहथे जी असते ती असते ती 'खुवा पिढी' ज्यांना पुर्वीच्या पिढी बद्दूल ही माहिती असत आठी थेगा-था युव्च्या पिढीचा ही त्यांना अंवाज थेती. हथा युवा पिढी करें नवानिभीतीची प्रचंड अक्ती असते.

नत्था वहदतीने विचार करेंगे व त्यावर आचरणान आणां , नवं काही त्री वेशळं तथार करून वद्यों. जुन्या भीव्टीं मुळे जर काही गाठीत विस्कटत असेल तर त्था विचारांना दूर करेंगे शंस्त्राळ्या बाबत तरुणांना अंदाअ असती - गांधीवाय अर्थशास्त्र ,राज्यशास्त्र ,सामाजिक भीगो।लेक व इतर ही समाजशील विषयांवर असागरे प्रभुत्व प्रत्येक तक्कांकरे जरी नसलं तरी काही तरूठा मंडकी या आस विषयांवरच सखील अभ्यास करतात. करव्यात थेवारे अवस्थाचव्या , परिक्षवा , समाज माष्ट्रयमावद्वलच् ववनि , विस्तार्ग याबर्पल बारकाईने जरी लक्ष विलं व समान वय अस्ना-था आगासी लोकांसी चर्चा केली तर बहुदा कित्येक प्रथन मार्शी लागतात. मतदान करणं है तर महत्त्वाचं आहेच व त्याही वेहना अस्ना-या ख्वायिदीने सतदान करणं तितकंच महत्त्वाचं व धेशाऱ्या भवतत्थासाधी हितकारक असाठाार आहे. शेवटी काय तर देशाचं भविषय किती उज्जवल आहे हे तक्कांच्याचा ( श्वा पिढी च्याच) हातात अस्त अस् लोक म्हणतान. प्रत्थेक त्रक्या मुलाने, त्रक्य मुलीने जर पुढे थेवन आपला मतदानाचा बहुमोल दिला नाही तर आज हा चांगला असनारा देश उद्या अभगतिशीलते कडे निषायला वेळ लागणार नाही.

सत्वान केल्याने आपने व आपल्या शमाजांचे सने होनार आहे. आपल्या आज्ञ बाजूचे सार्वजानिक काम उचाहणार्थः रस्त्याचे काम, पानीपुरवठा , वीजपुरवठा , स्वन्छता आश्विद्यान जागी जागी असी काही कामे असतात ज्यात स्थानिक नागारिक जारत सहकार्य करू क्षकत नाहीत परंतु या भारकथा भीवटींना त्यांना सामीरे जावे त्यागते. जर अशा वेळीश महानगरपानिका, आपत्था संस्थेजी संखंखीत असागरे समाग पक्षकार, नगरमेवक, ाजिल्स्था संबंग्हीन काही तकारी असतील तर ाजिल्हा आहीकारींना सूचित करतो. आपल्या स्वासिनाचा पूरेपूर वापर करून होगे. आपत्थाला थेगा-था अड्यळांना ,स्थानिक नागरींकांनी एकत्र थेवून चर्चा करठी त्यावर विचारवि। निमय करठी व प्रभाशीय नगरसेवकांना कळवठी ट्यांन्यी सदत होठी व आपला प्रश्न सीडवठी है महत्त्वांचे आहे. या सर्व टप्पांना सामीरे जाठी हे केवळ सत्तवान केल्यामुळेच शक्त होने. कार्यकर्तेच्यी पारुख करेंगे त्यांना शमाजसेवा, नागिरिकांचे यक्न सीडवव्यात किती एस आहे हे जावून धेवी त्यांच्या पद्माची माहिती धेवी , त्यांचे वथ, जामावीरी , श्रिक्व यां वद्दल तत्पूर्वी जाग्रन होने त्यांना सामाजिक बांहितकी किती महत्त्वाची आहे ते न्यान्यपडून पाहणे.

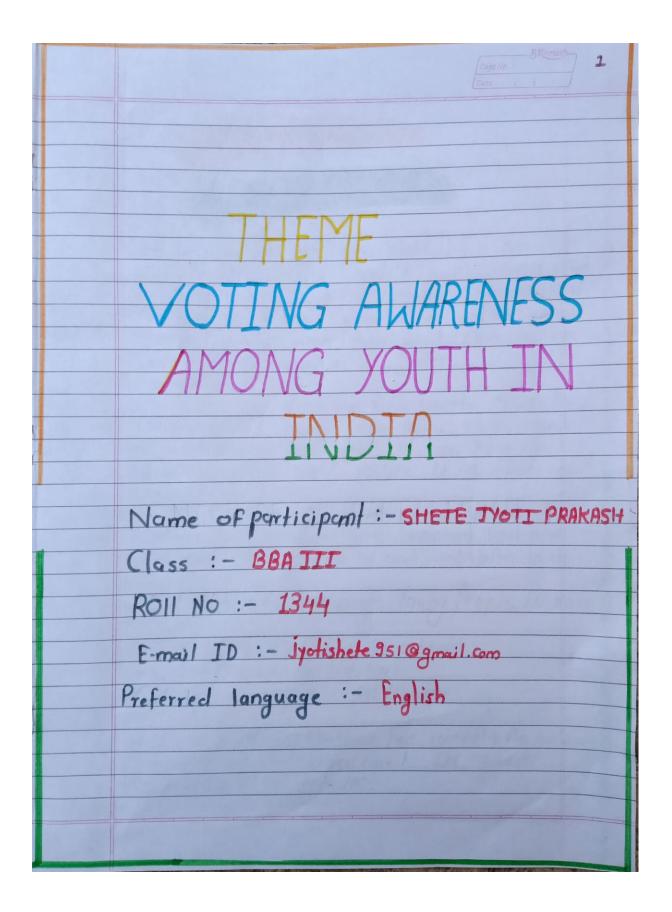
अपाण एकावया प्रसाला वा त्यांच्या प्रसाला का सत देनीय है ही विचार करने. यांना सत देवन आपले सत वाद्या तर जानार नाही ना यांची काळजी होने. सतवान करने हे तर सहत्त्वाचे आहेन्य व आपना कीनात्या प्रमाला बहुसत वेवन किवडून आनानार आहोत त्यांचाही विचार करने. सामान्य मोकांची प्रत्येक प्रक्षन सीडवन्यात हाने हीच स्मामान्य जनतेची अपेक्षा असते. आणि यांच गोवटीं स्माप्ठी ते प्रक्षाला बहुमताने किवडून देतात. हा आपला त्योंकशाहीने समूद्य असनारा हा माझा देश कहीही विराधाजनक नसायला हवा. स्वच्छता प्रभाग, आरोग्य प्रभाग, व्यवहारी संवादीत तरत्वे, बाजारपेठा, मार्केट, सावजानिक ठिकाने, पानिपुरवन, वीजपुरवन, मालवाहतूक, रेलने वाहत्तक, बस वाहत्क, रस्ते सुशो।भिकरन उत्यादी नानाविविद्या गोव्यीत नागरिकांना रोज प्रथन नाहीन ना है ही समजून होने गरजेचे आहे. युवा पिढीला पुढे सरसावने, त्यांचाही अमस्या विचारना करावी. तरनांना संघाटित करावे.

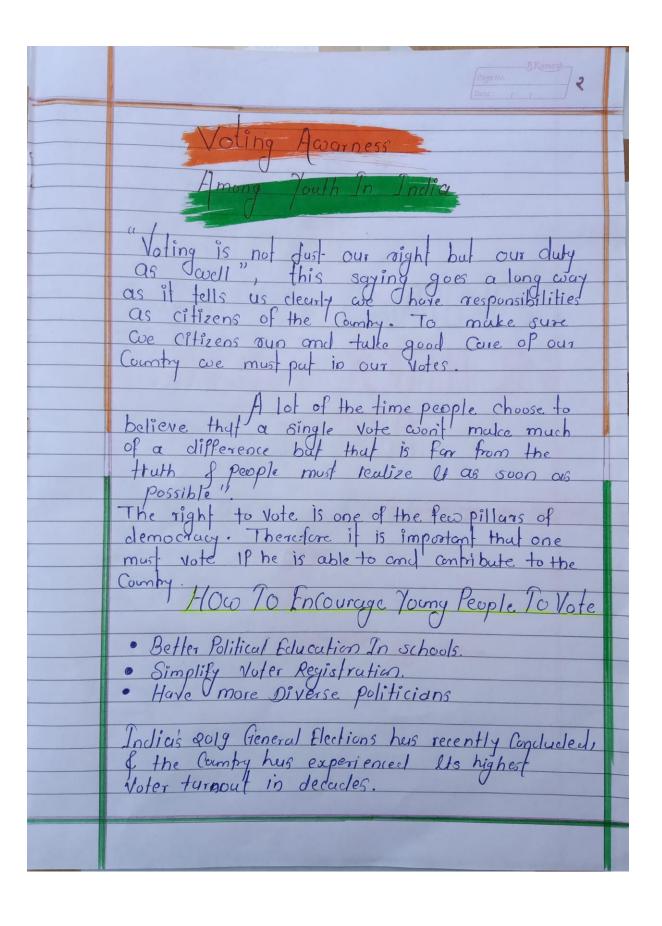


मतदान करा, मतदानांबद्दल हकक बजावनं, श्रमाजान्द्या दृष्टीने प्रमायता पाहिजेन या वद्दलची प्रविकल्पना व असनारी जानिव असायता पाहिजेन या वद्दलची प्रविकल्पना व असनारी जानिव मतदानकारकाला असने ही तितकंच महत्वांच आहे. असनारी श्रुवापिढी उज्जवल भविवयाच्या दिश्चेने वाह चालेल तर हा मासा सुंदर देश, इतर देशापेश्वाही छुप पुढे असीन सत्तान करा, आद्यकार जागवा आानि देशाचं भविष्य समृद्द करा.

वंदे मातरम् ॥।

- शंस्कृती ।श्रीवाजी उपरे . BCA-III .





900 million eligible voters, 45 million Noters under the age of 25, 15 million first time Voters. This is the pool of Indian Citizens electing the next generation of leaders. auth such a large number of young Noters, they could potentially be game changers in future eletions. India, auth the world's lengest youth population, is soon to become the youngest cumpy in the world with an average age of 29, telong with on ever increasing workforce, set to be 64%, of the population by 2020. Not only does this Indicate the specific demographic which is going to be most impacted by economic turbulence, but If also highlights the population which Should Care the most about their Yote



Go And Vote

In 1824, Andrewfackson won the Presidential Population Yoke but & lost by one Note in the House of Representatives to John Quincy Adams after an electroral college dead - lock. # THE POWER OF ONE YOTE

We the citizens of India, having abiding faith in democracy, hereby pledge to uphold the democratic traditions of our compy f the clignity of free, fair and penceful elections, and to vote in every election fearlessly of without being influenced by Considerations of Religion, race, caste, Community, language or any Includement" Just becouse you do not take an Interest in politics doen't mecon politics won't take on Interest # Your Vote Matters

S.P. Mandali Pune-30,

Prin. K P Mangalvedhekar Institute of Management, Career Development and Research,

Solapur

Date 29/10/2021

Report on Mission Yuva Swasthya – Covid Vaccination Drive

**Activity: Covid Vaccination Drive** 

Coordinator: Jijamata Health Centre, NSS and IQAC

Venue: Classroom 1, Prin, KPMIM, Solapur

No of Participants: 26

Time: 10am to 4pm

The NSS Unit of institute in association with Jijamata Medical Center has organized a Covid Vaccination Drive in the name of "Mission Yuva Swasthya" on 28<sup>th</sup> October 2021 at College Premises under the guidance of Punyashlok Ahilyadevi Holkar Solapur University Solapur during 10am to 5pm. All students in the college were appealed to take 1<sup>st</sup> or 2<sup>nd</sup> dose of Covid vaccination as applicable. Also all are instructed to circulate this message among their family, friends and other people to take a due advantage of this

programme.

The programme has been inaugurated in the presence of Mr. Pramod Vaidya, i/c Directors of Prin. KPMIM, Dr. Kalyani Kale, Medical Officer, Jijamata UPHC along with nursing staff, Mrs Savita Vaidya IQAC Head and Mr. Vighnesh Nadargi, NSS PO, Prin.

KPMIM, and teaching and non teaching staff.







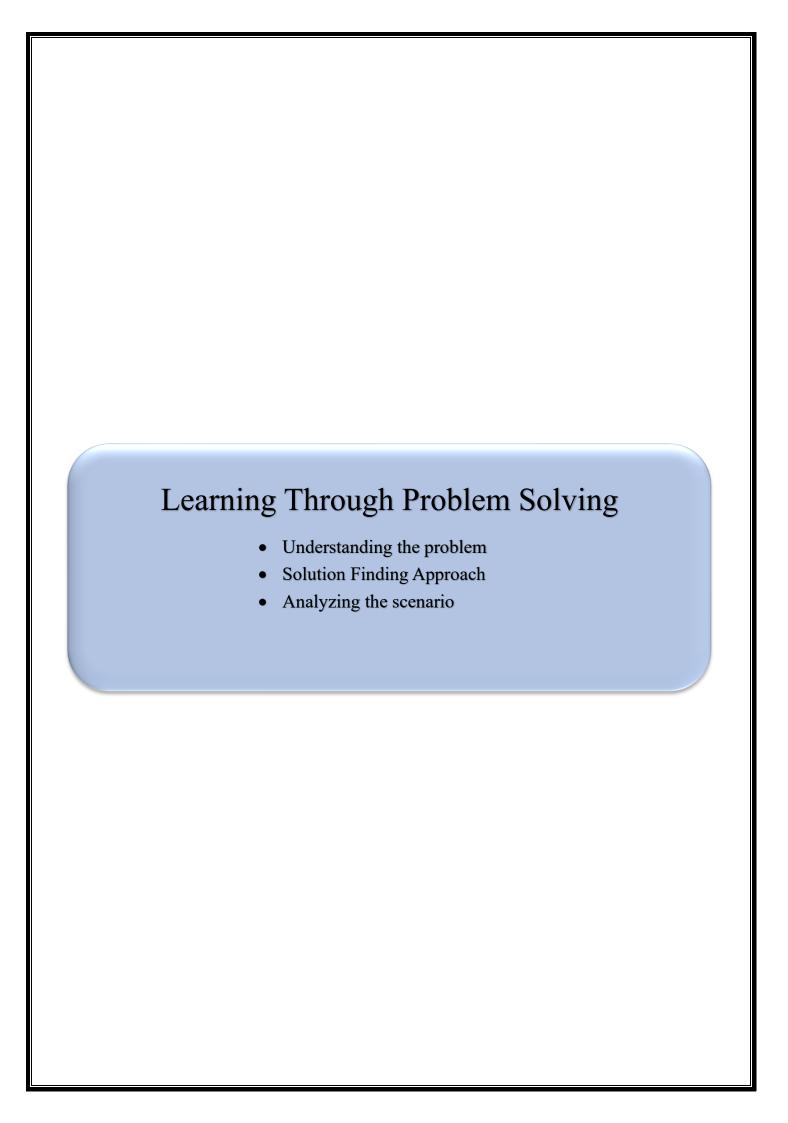


A total 26 people including parents have been vaccinated in this drive. The report of this programme has been forwarded to the Medical Officer PAH Solapur University Solapur by NSS PO of College Mr. Nadargi according to the instructions from University. The summery of the vaccination drive is as follows-

Name of Vaccine	1 <sup>st</sup> dose	2 <sup>nd</sup> dose	Total
Covishield	16	09	15
Covaxin	00	01	01

A team of NSS and Medical staff of Punyshlok Ahulyadevi Holkar Solapur university, Solapur has visited the programme and appreciated the efforts taken.

Activity Coordinator Prin. KPMIM, Solapur



#### **Problem Solving Approach**

Event Organized By: MBA dept. & Prin. K.P. Mangalvedhekar Institute Of Management, Career Development and Research Solapur.

Topic: "Problem Solving Approach" Category of Participant: MBA I

Name of Speaker-Mr. Hrishikesh Kulkarni (Deputy Manager at Kirloskar)

Nature of Activity- Workshop Date of Event:2/03/2022

Time: 10am to 4pm Number of Participant: 29 Corroborator-Mrs. Savita P.

Vaidya

**Activity Report** 

Today's workshop started with guest introduction by Mrs. Savita Vaidya.In first half speaker hasgiven insight to the organisation structure of a companies in general.

He discussed various methods of problem solving like

Define the Problem, Determine the Root Cause(s) of the Problem, Develop Alternative Solutions,

Select a Solution, Implement the Solution, Evaluate the Outcome

He also spoke about advantages of problem solving

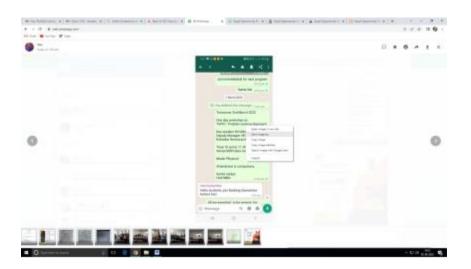
It ensures consistency, as everyone understands the approach to be used. By using data, it helps eliminate bias and preconceptions, leading to greater objectivity. It helps to remove divisions and encourages collaborative working. It stops PS groups diverging into different problems. It also helps PS groups reach consensus. It eliminates the confusion caused when people use different problem solving techniques on the same issue. It makes the decision-making process easier. It provides a justifiable solution.

In 2<sup>nd</sup> half he spoke about skills required for problem solving like active listening analysis, research, creativity, communication, dependability, decision making, team-building

And he illustrated many live problems. He also discussed many aspects of live problems and what approach he has used. He also discussed legal problems related to human resource management.

He also spoke about positive attitude about accepting how the situation came into play and how you will implement the solutions.Good problem-solving abilities need excellent analytical skills. And to enhance analytical skills, you need to be more patient and observant about everything going around in the organization. With time and practice, the analytical skills can be sharpened so that you can tackle problems with much more authority and proper facts.

, ott of that is proposed of 1/115.	Vote of thanks is proposed by Mrs. of MBA I	student
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## **Listt of Case studies**

Sr.No.	Title of the Case Study
1	Nandi Meets Truth
2	Lonely At The Top
3	Your Next IT Strategy – Case Study of Dell
4	An Inside- Out World
5	There's More Than One Kind of Team
6	Dealing with Reality and "Superficial Congeniality"
7	Idea Power, People Power (Building Brands, Building People the Lowe way)
8	Offshoring Software Product Development to India
9	Riding the Hype Cycle
10	Business Process Reengineering: Its Past, Present, and Possible Future
11	The Guiding Principles of Change Management
12	An Overall Approach to Change Management
13	From cognition to cool
14	Ab Aayi Baat Samajh Mein!
15	Galaxy Sleepcare Limited
16	Retailing in China
17	NTUC FairPrice The Singapore Retailer's Strategies
18	Guerilla Advertisements (Big Firms Going Guerilla?)
19	Taguchi Method (Measuring Advertising Effectiveness)
20	Bharti-Wal-Mart Tie-up Opportunities and Cahallenges
21	Smirnoff's Reunion with Bond
22	The fast vanishing past
23	Know Your Strengths
24	Is HR straddling two stools?
25	Soft lies, Hard results
26	On the fence with HR
27	When drink takes the man
28	The Leader's fifth P
29	Yudhisthir's dharmic dilemma
30	The protest of Abhimanyu
31	The noise of stolen thunder
32	Ethics & Agency Pitches
33	From functional to holistic
34	Lost in translation
35	Lack of design
36	Acts of God and Man
37	Men in all fairness
38	And what about Sachin?
39	Adopt A Service Mindset
40	HLL vs. P&G: Price Wars An effective Business Stragegy?

#### **Billing Information:**

Pramod Vaidya

Mangalvedhekar Institute of Management 156 B , Railway Lines , Duffrin Chowk SOLAPUR, Maharashtra, 413001 India

T: 217-2317964

## Payment Method:

**Online Payment** 

Item	Sku	Qty	Subtotal
Potato Chips and Vodka Institution  Mangalvedhekar Institute of Management Programme PG Course Name MBA Instructor Name PRAMOD D VAIDYA Course Start Date Aug 8, 2013 Course End Date Apr 30, 2015 No. of participants 20 Download Case PDF for use (download)	CMA0680	20	Rs1,335.00
	G	Subtotal Tax rand Total	Rs1,335.00 Rs165.01 <b>Rs1,500.00</b>

Thank you, IIM-A Cases

## गुजरात डेयरी उद्योग अमूल डेयरी : आय विवरण एवं बैलेंस सीट

अमूल डेयरी के खाते सहकारी सिमितियों के बारे में भारतीय कानून की आवश्यकताओं की अनुपालना में रखे गये हैं। अमूल जैसी सहकारी सिमिति की इकाई को विशेष सहकारी सिमितियों के उद्देश्यों में निवेश के लिए अपने मुनाफे के कुछ हिस्से को अलग अथवा अलग से निर्धारित करना पड़ता है। ऐसे फंडों "सहकारी सिमिति शिक्षा एवं प्रचार फंड" जैसे नाम के लेबल लगे हैं। एक्ज़िबट 0 में, इनको पूंजी रिज़र्व में (एक्स.0, भाग क, लाइन 9) जोड़ा गया है।

एक्ज़िबट 0 के भाग क में, पिछले चार वर्षों के अमूल के बैलेंस सीट कॉलम संख्या. 2, 4, 6 एवं 8 में सरल रूप में दर्शाये गये हैं। वर्ष के दौरान पूछे जाने पर बैलेंस सीट में हुए बदलावों को कॉलम संख्या.3, 5 एवं 7 में, दर्शाया गया है। ये बदलाव या तो स्रोतों के हैं या फिर फंडों के उपयोग के हैं। इस तरह, 31 मार्च 1960 को, अमूल ने 18.47 लाख रूपयों की कामकाजी पूंजी का उपयोग किया था। 31 मार्च, 1961 तक यह पूंजी 6.29 लाख रूपये घटकर 12.18 लाख रूपये हो गई, इस प्रकार 12.18 लाख रूपये जारी किये गये : इस अर्थ में, 31 मार्च, 1960 से 31 मार्च, 1961 तक की अवधि में फंडों का स्रोत कामकाजी पूंजी था। उसी समय 32.41 लाख रूपये की अतिरिक्त अचल सम्पत्ति प्राप्त की गई थी, और इस फंड का उपयोग किया गया। एक्ज़िबट 0 के भाग क में, वर्ष 1960-61, 1961-62 एवं 1962-63 के दौरान के अमूल के सभी फंडों के स्रोत दर्शाये गये हैं। यह इनके उपयोगों को भी दर्शाता है जिसमें इन सभी धनराशियों को डाला गया था।

अमूल पारम्परिक स्रोतों से (आपूर्तिकर्ता, स्थानीय बैंक, मूल्यहास, मालिकों का निवेश, एवं विक्रय) निधियाँ प्राप्त करता है, परन्तु जो सहकारी समितियों (सरकार, "विदेशी सहायता" एजेन्सियाँ एवं जो सहकारी समिति आंदोलन और भारत के आर्थिक विकास में रुचि रखते हैं ऐसे अन्य संगठन – इन स्रोतों से प्राप्त फंडों की गिनती एक्जिबिट 0, भाग क, लाइन 5 में की गई है और उसका निरूपण दान की हुई पूंजी के रूप में किया गया है) के लिए विशिष्ट हैं ऐसे स्रोतों से भी वह निधियाँ प्राप्त करता है। इसी तरह से, अमूल के फंडों का उपयोग मुख्यतया पारम्परिक है (कामकाजी पूंजी, अचल सम्पत्तियाँ, एवं संचालन व्यय), परन्तु धनराशियों का ऐसा भी एक उपयोग है जिसमें भले ही वह तुलनात्मक रूप से छोटी मात्रा में हैं, फिर भी अमूल के निरंतर विकास में काफी महत्त्वपूर्ण हैं : इसका सबसे अच्छी तरह से व्यय के रूप में निरूपण "डेयरी विकास" के बारे में (एक्जिबिट 0, भाग क, लाइन 14) किया गया है।

एक्जिबिट 0, भाग ख, कुदरती तौर से दूध की मात्रा है जो एक्जिबिट के भाग क में सोतों एवं उपयोगों के रूप में दर्शाया गया है जो प्रत्येक वर्ष की धनराशि की मात्रा से संबंधित है। भाग ख में, कॉलम संख्या 2 में 31-3-60 से 31-3-61 तक का उल्लेख है, कॉलम संख्या 3 में 31-3-61 से 31-3-62 तक का उल्लेख है, और कॉलम संख्या 4 में 31-3-62 से 31-3-63 तक का उल्लेख है। दो संबंध दर्शाये गये हैं :संभाले गये दूध की कुल मात्रा तथा उपयोग में ली गयी कुल धनराशि के बीच और उपयोग में ली गई धनराशि में वृद्धि तथा पिछले वर्ष में संभाले गये दूध की मात्रा में वृद्धि के बीच। उदाहरण के तौर पर, एक्जिबिट 0, भाग 3 के कॉलम 3 में लाइन 6 में पहला आंकड़ा 224 दर्शाया गया है, जो सूचित करता है कि 22,400/- रू. का अमूल द्वारा वर्ष दौरान

भारतीय प्रबंध संस्थान, अहमदाबाद के प्रोफ़ेसर हल्से एवं माइकल दवारा तैयार किया गया।

भारतीय प्रबंध संस्थान - अहमदाबाद की केस सामग्री वर्ग चर्चा के लिए एक आधार के रूप में तैयार की गई है। ये केस प्रशासनिक समस्याओं के गलत या सही संचालन के उदाहरण के रूप में प्रस्तुत करने के लिए डिजाइन नहीं किये गये हैं।

भारतीय प्रबंध संस्थान - अहमदाबाद द्वारा ©1964 सुरक्षित।

संचालन व्यय किया गया जो प्रत्येक 100 हजार किलोग्राम दूध के लिए खर्च किया गया था; तो उसी कॉलम में उसी लाइन में दाई तरफ के आंकड़े,.345, सूचित करते हैं कि 60/61 से अधिक 61/62 में संभाले गये दूध की मात्रा में वृद्धि द्वारा विभाजित 60/61 के लिए किये गये व्ययों के उपर 61/62 के लिए संचालन व्ययों में वृद्धि हुई है, और इसीलिए इसमें ऐसा दर्शाया जा सकता है कि, 60/61 में संभाली गई दूध की अधिकता में प्रत्येक अतिरिक्त 100,000 किलोग्राम दूध के लिए अमूल ने अतिरिक्त संचालन व्ययों में 34,500/- रु. का खर्च उठाया है।

हालांकि एक्जिबिट 0 के भाग ख में आंकड़े काफी कच्चे हैं, उसके बावजूद भी, वे उपयोगी हो सकते हैं। उदाहरण के तौर पर, भले ही लाइन 3, भाग ख में संभाले गये दूध के प्रति 100,000 किलोग्राम पर उपयोग में ली गई कुल पूंजी अपेक्षाकृत रूप से तीन वर्षों तक स्थिर बनी हुई है, फिर भी, ऐसा लगता है कि कामकाजी पूंजी के उपयोगों पर लाभ क्षमता अंत पर है और इसलिए अमूल को अब खुद ही अधिक कामकाजी पूंजी उपलब्ध करानी होगी। लाइन 7 में 1962/63 के दौरान संभाले गये दूध के प्रति 100,000 किलोग्राम पर डेयरी विकास व्ययों में तेजी से गिरावट दर्शायी गयी है, परन्तु ऐसा इसलिए है कि वह बजट-नियंत्रित आइटम है जबिक दूध संग्रह नहीं है।

लाइन 10 प्रति 100,000 किलोग्राम संभाले गये दूध का बिकी मूल्य है, जो लाइन 9 में, लागत को 1963 में निर्णायक रूप से पीछे छोड़ देती है। डेयरी विकास व्ययों को "लागत" में शामिल करना चाहिए या नहीं, एक बहस के योग्य विषय है, यह किसी भी मामले में, 1963 में बिक्री मूल्य डेयरी विकास व्यय सहित लागत से अधिक था।

#### एक्जिबिट 1 अमूल डेयरी

क : फंडों के उपयोग एवं स्रोत

			बैलेंस	सीट	31-3-	60-61	बैलेंस	सीट	31-3-	61-62
	(100,000 ₹.)		31-3	3-60			31-3	-61		
			नामे रू.	जमा रू.	उपयोग रू.	स्रोत रू.	नामे रू.	जमा रू.	उपयोग रू.	स्रोत रू.
1	काम	काजी पूंजी शुद्ध	18.47			12.18	6.29			5.31
2	कुल	अचल सम्पत्ति	80.60		32.41		113.01		11.67	
3	डेयर्र निवे	ो विकास अनुसूची श	0.99				1.08			
4		ष्य निधि अमूल फ़. आर्थिक दायित्व श	0.46		6.38	1	6.84			0.64
5	दान	कृत पूंजी		38.15		25.95		60.66		1.84
6	सरव	नारी ऋण		6.20	0.68			5.52	0.94	
7	मूल्य	पहास		25.23		3.72		28.65		7.71
8	सदर	म्यों के शेयर		5.67		1.74		7.41		0.08
9	पूंजी अथ	एवं अन्य रिज़र्व वा		25.26				24.97		
10	प्रति	धारित आय				0.93			1.13	
11	आय	Γ:								
	क	(यूनिसेफ़/ एमडीसी)				(2.02)				(1.98)
	ख	विक्रय				198.54				318.23
	ग	अन्य				0.58				0.58
12	सदर	स्यों को भुगतान :								
	क	दूध के लिए			156.44				232.96	
	ख	बोनस के रूप में			0.18				•	
13		लन व्यय (मूल्यहास छोड़कर)	Y		40.88				79.67	
14	डेयर्र	ो विकास			4.64				6.01	
4	कुल		100.5	100.5	241.6	241.6	127.2	127.2	332.4	332.4

अमूल डेयरी ख : संभाले गये दूध से संबंधित आय, व्यय एवं निवेश

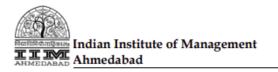
			-			
			31-3-60	31-3-61	31-3-61	31-3-62
क्रमांक	संभाला गया 100,000 किलोग्राम दूध		कुल किलोग्राम	बढ़ा हुआ किलोग्राम	कुल किलोग्राम	बढ़ा हुआ किलोग्राम
1	वर्षः	का कुल	239.15		353.76	
2	पिछले वर्ष की तुलना में संभाले गये प्रति 100,000 किलोग्राम दूध पर 100,000 रू. की वृद्धि			9.88		114.61
			₹.	₹.	₹.	₹.
3	काम	काजी पूंजी				
	क	शुद्ध (वर्ष के अंत में)	0.0285	-	0.0028	-
	ख	कुल उपयोग किया	0.225		0.178	0.008
4	अचर	न परिसम्पत्तियाँ	0.475	3.2	0.35	0.105
5	सदस	यों को भुगतान	0.655		0.655	0.67
6	संचा	लन व्यय	0.18		0.224	0.345
7	डेयरी	विकास परामर्श	0.0195		0.017	0.012
8	वर्षः	का मूल्यहास	0.0157		0.026	0.035
9	क	5+6+7+8	0.87		0.92	1.06
	ख	5+6+8	0.85		0.91	1.05
10	विक्रय + टीडीजी स्टॉक में वृद्धि (-टीडीजी स्टॉक में कमी)		0.85	-	0.89	1.06
11	संग्रहित तरल दूध के रूप में बेचा गया लगभग प्रतिशत		50% अनुमानित		45 % अनुमानित	

## अमूल डेयरी

					31-3-62-63		N.Y. O.	
			बैलेंस सीट		31-3-	02-03		सीट
		(100,000 ₹.)	31-3-62				31-3	3-63
			नामे रू.	जमा रू.	उपयोग	स्रोत रू.	नामे रू.	जमा रू.
					₹.			
1	काम	काजी पूंजी शुद्ध	0.98		8.43		9.41	
2	कल	अचल सम्पत्ति	124.68		7.44		<b>132</b> .12	
3	डेयरी	विकास अनुसूची निवेश	1.08				1.08	
4		न्य निधि अमूल पी.एफ़. आर्थिक त्व निवेश	6.20			4.8	1.4	
5	दानवृ	ृत पूंजी		59.76		0.07		56.83
6	सरक	ारी ऋण		4.58	0.62			3.96
7	मूल्य	हास		36.00		9.04		45.04
8	सदस्	यों के शेयर		7.49		0.70		8.19
9	पूंजी अथव	एवं अन्य रिज़र्व ा		25.10				29.98
10	प्रतिध	गरित आय				10.31		
11	आय							
	क	(यूनिसेफ़ / एमडीसी)				(2.57)		
	ख	विक्रय				455.43		
	ग	अन्य				-		
12	सदस्	यों को भुगतान						
	क	दूध के लिए			340.70			
	ख	बोनस के रूप में			-			
13		नन व्यय ग्रह्मस को छोड़कर)			113.54			
14	डेयरी	विकास			7.05			
	कुल		132.9	132.9	477.8	477.8	144.0	144.0

अमूल डेयरी ख : संभाले गये दूध से संबंधित आय, व्यय एवं निवेश

			31-3-62	31-3-63
संभाल	ा गया <b>10</b> 0	0,000 किलोग्राम दूध	कुल किलोग्राम	वृद्धिशील किलोग्राम
1	वर्ष का	कुल	503.63	
2				149.87
			₹.	₹.
3	कामका	जी पूंजी		
	क	शुद्ध (वर्ष के अंत में)	0.0187	
	ख	कुल उपयोग किया	0.223	0.332
4	अचल	परिसम्पत्तियाँ	अचल परिसम्पत्तियाँ	0.05
5	सदस्यॉ	को भुगतान	0.676	0.72
6	संचालन	न व्यय	0.225	0.226
7	डेयरी वि	वेकास परामर्श	0.014	0.007
8	वर्ष का	मूल्यहास	0.018	0.008
9	क	5+6+7+8	0.933	0.963
	ख	5+6+8	0.919	0.956
10	विक्रय कमी)	+ टीडीजी स्टॉक में वृद्धि (- टीडीजी स्टॉक में	0.95	1.032
11	संग्रहित प्रतिशत	ा तरल दूध के रूप में बेचा गया लगभग ा	47 % अनुमानित	



## Potato Chips and Vodka

Potato production in India has been steadily increasing from 17 lakhs tonnes in 1950-51 to 92.5 lakhs tonnes in 1986-87. Punjab is the major producer with a production share of 11.2 lakhs tonnes in 1986-87. Moreover, average yield of potato is about 22 MT/hectare is much higher than the national average of 13 MT. However, the demand for use of potato is not increasing in relation to the stress on cultivation of potato in view of limited ways of consumption. As the crop production is elastic to the processing requirement, the cultivation of the same can be increased if assured off take is there in view of profitability of the crop. The prices generally tend to fall during the post harvest glut season which results in unremunerative prices and uncertain income to the potato grower. In view of this need, a project for potato processing in the form of chips and Vodka production is proposed by MARKFED, Punjab.

#### Objectives of the Projects

- To ensure remunerative prices to grower members for their products.
- Ensuring value addition to quality rated and damaged produce by undertaking processing of potatoes.

#### Location

Jullunder is the major potato growing district with annual production of 3.8 lakhs MT during 86-87. It possesses suitable weather and soil conditions and irrigation facilities and has an average yield of 20 MT/hectare. Since 70% of the potato production is coming to the regulated market around Jullunder for sale, MARKFED will not confront any problem with regard to raw material availability. High specific gravity potato tuber is important for making potato chips and these varieties are largely grown in the district. Four cold storage units with a total capacity of 10,800 MT are located in the district which facilitates for storage during peak season. Jullunder is an industrially developed area and possesses all infrastructural facilities like electricity, water, transportation, etc. Availability of land is not a problem in Jullunder. Considering all these factors, Jullunder has been selected as the location for the factory producing vodka and potato chips.

#### Manufacturing Process

Superior processing technology for Vodka production is very much essential for ensuring quality standards for surviving in the international market. Batches of potatoes are boiled at pressure and then starch liquefaction and saccharification processes are carried out by means of enzymatic preparations. Saccharified mash is forced to the fermenting vats to which the suitably prepared yeast is added. This alcoholic fermentation lasts about 70 hours.

Prepared by Professor Ramesh Gupta. Abstracted from project report for Manufacture of Potato chips and Vodka from Potatoes prepared for NCDC sponsored training programme conducted at Indian Institute of Management, Ahmedabad

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This document is authorized for use only in MBA course, by Pramod Vaidya from 8th August, 2013 to 30th April, 2015

The fermented mash containing about 8% of ethanol is continuously fed to the stripping apparatus. The spirit is directed to the storage bins from the apparatus. The capacity of plant is for processing 16,500 tonnes of potatoes per annum. The plant also has the capability to process other raw material such as wheat, molasses, fruits, etc. Stillage amounting to 110% of potatoes processed is obtained as a byproduct of the process. This can be utilized as cattle feed. It is also observed that 930 litres of 100% rectified spirit, 60 litres of 100% post rectified spirit and 3.4 litres of fuel oils can be obtained out of 1000 litres of 100% converted spirit. The rectified spirit in turn is converted in to Vodka.

It is proposed to set up the potato chips plant with automated machinery covering both aspects of production of chips as well as packaging. The automated machinery would enable production of chips of uniform texture of high quality free from any contamination. The oil content in the chips will be reduced leading to reduction in cost of production. The integrated packaging system envisaged would reduce the amount of bacterial count and also reduce the development of rancidity in the product to ensure increased shelf life. The process of chip production involves sorting out the medium and large sized potatoes and removal of skin by abrasive peelers. Then they are washed and passed through slicer to make slices of uniform thickness. The slices are blanched in boiling water, cooled and then dipped in to a solution of Potassium metabisulphate. They will then be passed through a hot air chamber on a conveyor through drain of water and deep fried at a particular temperature. The wafers are then drained of excess oil and packed in polypropylene bags.

#### Market Analysis

The growth of potato wafer market has been estimated between 15-20% per year. Most of the units manufacturing potato chips are sweet shops and are in cottage scale sector. The production in organized sector has gone up from 44 tonnes in 1982-83 to 12000 tonnes in 1986-87. Four large scale units with a total capacity of 15000 tonnes are established in UP, MP and Maharashtra. These units have captured a good amount of market in metropolitan cities and have established their brand names. No unit in organized sector is operating in the states of Himachal Pradesh, Haryana, Punjab and J & K. The proposed unit can therefore concentrate its efforts in the northern states, particularly in Punjab. The unit shall supply the product in 100 grams and 200 grams packs in attractive colours. The society is required to adopt an aggressive marketing strategy to capture and sustain in the market. Initially the unit will not face any problem in marketing because of the distribution arrangements with the ITDC chain of hotels. Sales effort should be carried through the marketing network of MARKFED and NAFED.

Vodka is a 100% export oriented product and cannot be marketed locally. The technical consultants have assured to make arrangements for export of entire vodka produced to international markets at international prices. The marketing of Vodka, thus, will not pose any problem. Though it is proposed to carry export through agencies, the society plans to gather export market information and to get in contact with the end customers.

#### Organization and Management

Though MARKFED, Punjab would act as the promoter in the initial stages, a potato growers' co-operative society is proposed to be formed to take over control of the project. The society will procure the required quality of potatoes from grower members at remunerative prices. It will establish backward linkages through farm extension services and facilities for transportation of produce of the members. The society will establish

horizontal linkages with Punjab MARKFED, NAFED and others for exploring avenues of marketing its produce. For efficient operation of the project, the society would employ professionally skilled and experienced managerial and technical personnel at various levels depending upon the organizational requirements. An elected body of the society with its chairman would look after the management of the unit while the managing director (who is a professional) would be authorized to look after the day to day management of the unit. The estimated manpower requirement and their salaries are as follows.

Post	Nos	Gross salary/month/Head
Administrative staff		
Managing Director	1	7000
General Managers	3	5000
Managers	8	4000
Accounts officers	2	3000
Administrative assistants	18	2000
Steno typists	13	2500
Clerical staff	10	1500
Watchmen	6	1200
Factory supervision (for all 3 shifts)		
Senior engineers	6	5000
Junior engineers	9	3000
ITI certificate holders	12	2000
Factory labor for 1 shift		
Skilled workers	50	1600
Semi-skilled workers	30	1200
Unskilled workers	20	800

(Factory works on 3 shift basis)

#### Capital Investment

Total project cost works out to be Rs. 541.55 lakhs as given below:

	Rs. in lakhs
Land & building	42.00
Plant & Machinery	285.00
Misc. fixed assets	10.00
Expenses during construction period	30.20
Pre-operative expenses	4.25
Margin money required for working capital	154.90
Provision for Contingencies	15.20

	541.55
-	

The details are given in the annexure.

#### Means of Financing

As per the financing pattern the project would be financed on the debt equity ratio 70:30. Accordingly the pattern would be as under:

Share capital (30%)	
State Government, MARKFED, and farmer members	Rs. 162.47 lakhs
Loan from NCDC (70%)	Rs. 379.08 lakhs

#### Assumption for Project Cost Calculations

The following assumptions have been made while working out cost of project and operational cash flows:

#### 1. Land and Building

Total land requirement for both Vodka plant and wafers plant is around 20,000 sq.ft. The acquisition of land and development thereof would cost Rs 2 lakhs. Cost of erecting buildings amount to Rs 40 lakhs, (factory buildings 23.75 lakhs, administration buildings 3.75 lakhs, godowns and warehouses 3.75 lakhs, other miscellaneous civil works 8.75 lakhs.)

#### Plant & Machinery

Rs. 285 lakhs would be spent in acquiring and installing machinery for vodka production. This includes transportation and erection of machines and the expenses of foreign technicians and training of Indian technicians. No levy of import duty in respect of plant and machinery for manufacture of rectified spirit for Vodka has been made as the unit is going to be 100% export-oriented.

The estimated cost of an automated plant for potato chips is Rs 160 lakhs which along with other equipments for effluent treatment, power and lighting equipment and boiler, shall be taken on lease. The total cost of the leased equipments is Rs. 250 lakhs. The lease rent payment and other related cost (including taxes) would be around Rs. 100 lakhs per annum.

#### Miscellaneous Fixed assets

The cost of miscellaneous fixed assets has been estimated at Rs 10 lakhs. These items include furniture (4 lakhs), firefighting equipment (1 lakhs), cars, vehicles (2 lakhs) and other equipments (3 lakhs).

#### Expenses during construction period to be capitalized

Expenses during the construction period includes interest on term loan (18 lakhs), commitment charges (1.6 lakhs), mortgage expenses (5 lakhs), insurance (2 lakhs) and charges payable on account of forward exchange contract (3.6 lakhs). Total of these expenses

amount to Rs 30.20 lakhs and has been capitalized.

#### Pre-operative expenses

The total pre-operative expenses to be capitalized have been estimated at Rs. 4.25 lakhs and include consultancy, correspondence, travelling, etc.

#### Margin money for working capital

Margin money for working capital works out to Rs 154.9 lakhs. The details are as follows:

Item	No. of days Consumption Stock held	Stock Held in 1st year Rs. (in lakhs)	% Bank loan available
Raw materials	270	243.32	70
Finished goods stock	5	15.89	70
Stock of goods in process	5	11.56	70
Outstanding debtors	30	120.28	70
		391.05	

On this Rs. 273.75 lakhs would be available as bank loan, the balance Rs. 117.30 lakhs would have to be provided as margin money. Working capital needs would increase in proportion to the production.

In addition, the unit would have to provided equivalent of 20 to 30 days expense as working capital for (Salaries and wages Rs. 3.92 lakhs, cost of fuel, power, rent, insurance Rs.12.68 lakhs, and packing and sales expenses Rs. 21 lakhs). These requirements would not increase even in the subsequent years.

#### Contingencies

Provision for Rs 15.2 lakhs as contingencies has been made keeping in mind the time involved in implementation of the project to take care of inflation.

#### Operational Cost Data

#### Capacity

The capacity of vodka plant is 100 lakh litres of vodka per annum. However, Available capacity for manufacturing vodka has been assumed at 90 lakhs litres per year.

The capacity of wafers plant is 3500 tonnes of potato chips/wafers per annum, but the available capacity for manufacturing programme has been assumed at 2160 tonnes per year.

Taking into account the realities of production and the initial problems, the maximum utilization of the available capacity has been assumed as follows:

Year	% Utilization
1	50
2	60
3	70
4	80
5 onwards	90

#### Raw materials

Raw materials for Vodka are 80% potatoes and 20% cereals like wheat, maize, etc. At full capacity of operation, 16500 tonnes of raw material will be required for vodka production. The cost of raw material has been assumed at Rs 2/Kg though the vodka plant may work with damaged potatoes which is available at much cheaper rate.

Raw material for wafers is good quality of potatoes. For the available capacity of production 10800 tonnes of potatoes will be required. Here also cost of potato is assumed at Rs 2/kg. As the potatoes will have to be stored for 9 months during a year, cold storage charge of Rs 240/ton has to be added to raw material cost.

The requirements and prices of chemicals and consumables while working at available production capacity (assuming 300 working days in a year) are shown below.

Item	Quantity required/ day	Rate/kg
	Kgs	Rs
For Vodka production		
Sulphuric acid	4560	3.50
Diammonium Phosphate	300	6.00
Ammonium sulphate	1680	6.00
Fat for foam reduction	240	40.00
Calcium Chloride	36	4.00
Sodium Carbonate	396	4.00
Flavours/ concentrates	120	120.00
For potato chips production		
Double refined groundnut oil	6000	40.00
Salt	500	1.50

Flavours	6000	3.00

On all the above items, a contingency provision of 10 per cent should be made to account for unknown factors.

#### Labour

Labour costs are computed on the basis of the estimates of labour requirements as discussed earlier. In addition to the stated salaries, fringe benefits equivalent of 20 % would also have to be provided. These salaries would increase by about 10 % every year due to cost of living adjustments.

#### Power, Water and Fuel

On suppliers' recommendations, the power requirement has been estimated to be 512 KW/hour. The unit cost has been assumed at Rs 1.25 per unit against the local prevailing rate of Rs 0.70 per unit to take account of diesel as the partial source of supply. The factory would also keep a 250 KVA generating set which would consume 300 litres of diesel a day. The estimated water consumption in both the plants would be 84, 72,000 dm cube per year. The cost for the first year while operating at 50% of the capacity would be 17.68 lakhs for power and water consumption.

Lowest grade coal or rice husk can be used for a boiler if it is so designed. Therefore, using a fluidized boiler is proposed. Since the stream requirement is 3 to 4 tonnes per hour, the most ideally suited boiler would be of capacity 6 tonnes per hour which can be adjusted both for coal and rice husk. The calorific value of coal is 3000 kilo calories per kg. of husk. The boiler at 150 PSI is reduced to 5 atmospherics. The coal efficiency is 80% whereas that of rice husk is 70%. Coal consumption is 1400 Kg per hour at peak consumption and rice husk consumption is 1800 Kg per hour at peak consumption. The market price of coal is Rs 1000/ton whereas the market price of husk is Rs. 600 per ton. Considering that if we use coal, the peak consumption shall be 1400 kg per hour or at 80% efficiency (i.e., at 1120 kgs. per hour) would cost about Rs 1120 per hour. The actual requirement is 3 times the above and hence the cost per hour would be Rs.3360. The cost for the first year while operating at 50% of the capacity would be Rs. 122.58 lakhs on fuel.

In addition, Contingencies at 10% of the cost of power, water and fuel is also provided in operating expenses. All these expenses varies with the level of production. All of the above equipments would be taken on lease.

#### Development & Extension services

The unit would have to incur expense for development and extension. These expenses would be Rs. 30 lakhs in the first year of operation and varies with the level of production in the subsequent years.

#### Packing

It is proposed to export Vodka directly in 1 litre bottle with printed label of the choice of the customer. The cost of packing has been taken at Rs 4 per bottle. Packing cost of potato chip pouch has been taken at 30 paise/Kg.

The other expenses incurred every year are Selling Expenses Rs. 35 lakhs and Export Market Development Expenses Rs. 24 lakhs, repairs and maintenance Rs. 10 lakhs, insurance Rs. 4

lakhs, miscellaneous factory expenses Rs. 4 lakhs and contingencies Rs. 12 lakhs.

#### Depreciation

The rates of depreciation on 3 shift basis as per existing regulations are 33.3% for plant & machinery and 10% for buildings.

#### Interests

Interest on term loan is 13.5% as per NCDC norms and interest on working capital requirement is taken as 18%.

#### Sales Revenue

Sales for Vodka have been assumed at international wholesale market price of US \$ 2.00 per liter. Sales revenue is to be reduced by 10% for providing for rejections, etc. The exchange value for US dollar is assumed Rs 15 per dollar. The wafers are sold in the internal market at an average price of Rs. 36 per kg.

## Annexure I Detailed Cost of Project

	Item		Cost in lakh	
			Rs.	
1.	Land and Site Development			
a)	Freehold required by private negotiations	acres	2.00	
b)	Freehold acquired under Land "A' Acquisition Act	acres	(This land is being	
c)	Premium payable on leasehold land	acres	purchased from a	
d)	Cost of land leveling/developing of	acres	MARKED company	
e)	Cost of road roads including approach	acres		
f)	Cost of sewers drainage etc.	acres		
g)	Cost of fencing	acres		
	Buildings			
a)	Factory building for the main plant and equipment built area cost	10.375 sq.ft /@ Rs.100 per sq ft	18.50	
b)	Factory buildings for auxiliary services like steam supply, water supply, laboratory workshop, boiler house etc Built up area	3500 sq.ft.	5.25	
c)	Administrative buildings - Built up area	2500 sq.ft.	3.75	
d)	Godowns and warehouses - Built up area	2500 sq.ft.	3.75	
e)	Misc. non-factory buildings like canteen, guest house, excise house etc Built up area	1000 sq.ft.	1.50	
f)	Residential colony for staff and workers - Built up area	At present	not provided	
g)	Open yard facilities for storage handling - Built up area	800 sq.ft. @ Rs.100/- per sq.ft.	0.80	

#### Annexure I Conti...

	Item	Cost in lakh Rs.
h)	Cisterns, chests, tanks, basins, interns, hoppers, bins and other structures which are necessary for installation support and operation of plant and equipment and which may be constructed in RCC and such other structural Civil Engineering material and workmanship	2.00
i)	Civil Engineering works not included above	2.00
j)	Architects fee	0.50
k)	Garages	1.00
I)	Unforeseen expenses	0.95
	Total Building Costs	40.00
3	Plant and Machinery	
)	Imported	
а	F.0.B. value	240.00
b	Provisions for price escalation	16.00
C	Shipping, freight, insurance @ 4% of (a) + (b)	10.00
d	Import duty	Nil
е	Clearing, loading, unloading and transport charges up to factory site	5.00
i)	Indigenous	leased
а	F.O.B. cost	
b	Provision for price escalation	
C	Sales taxes and other taxes if any	
d	Railway freight upto factory site of (a) + (b) + (c)	
ii)	Foundation and installation charges on both imported and indigenous equipments.	8.00
v)	Expenses of foreign technicians and training of Indian technicians if any	
а	Salaries, allowances and travelling expenses payable to foreign technical personnel during erection and initial testing period	3.00
b	Salary, travelling expenses etc. of applicant technical personnel to be trained abroad if any	3.00
		285.00

#### Annexure I Conti...

		Item	Cost in Lakhs
			Rs.
4		Miscellaneous Fixed Assets	
	a)	Furniture	2.00
	b)	Office furniture and equipment	2.00
	c)	Miscellaneous tools and equipment including erection tools	1.00
	d)	Cars, vehicles, trucks	2.00
	e)	Firefighting equipment	1.00
	f)	Equipment (including cost of installation) cabling etc. for distribution of power and lighting of factory and colony	Leased
	g)	Railway siding	Leased
	h)	Equipment for supply and treatment of water (including cost of installation)	Leased
	i)	Laboratory equipment	Leased
	j)	Workshop equipment	Leased
	k)	Effluent collection, treatment and disposal arrangements	Leased
	I)	Equipment and piping for distribution of water, steam, air, vacuum, gas etc.	Leased
	m)	Instructions and means not included above	2.00
			10.00
5.		Preliminary and Capital Issue Expenses	
		Brokerage and commission on capital issues	None
		Other Capital Issue Expenses (legal, advertising, printing, stationary etc.)	None
6.		Expenses during the constructed period to be capitalized	
	а	Interest on term loan	18.00
	b	Interest on deferred payment	
	С	Charges payable on account of forward exchange contract in case of deferred payment to be made in foreign currency in respect of machinery imported or foreign loans	3.60
	d	Guarantee commission payable if any	1.60
	е	Commitment charge if any	
	f	Insurance during construction including erection insurance	2.00
	g	Mortgage expenses (stamp duty, registration charges and other legal expenses, if any )	5.00
		Total	30.20

#### Annexure I Conti...

	Item	Cost in Lakhs
		Rs.
7	Pre-operative Expenses	
	Establishment	0.50
	Rent, rates and taxes	0.50
	Travelling Expenses	0.50
	Legal charges	0.50
	Postage, telegrams, telephones etc	0.50
	Printing, stationery and advertisement	0.50
	Misc. expenses viz. consultancy etc.	1.25
	Total	4.25
8	Margin money for working capital	154.90
9	Contingencies	15.20
	Grand Total (1+2+3+4+5+6+7+8+9)	541.55

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#### Leased out Equipment

		Rs. in lakhs
1	Machinery for Potato Chips/Wafers	160.00
2	Equipment for power, lighting viz.	
	Diesel sets, transformer, H.T.Oil circuit breaker, Automatic Oil Fuse Switches, LT Switch Board, Power Distribution Board, Fuse Distribution Boards, Inter connecting cables, Earthing equipment, light fittings	16.35
3.	Effluent Collection and Treatment including Disposal Arrangements	
-	Flash Mixer	
-	Primary Clarifier	
-	Final Clarifier	
-	D. Generators	
-	Return Sludge Pumps	
-	Blowers	
-	Chlorinator with Booster Pump	
-	Paddle Agitator	
-	Bar Screens	
	Civil works viz. Screen chamber, grit channels, interconnection piping, valves etc.	20.00
4	Water Treatment and Boiler Systems	
	Water treatment equipment, boilers, storage tanks, etc.	25.00
	The boiler is 6 tonne per hour capacity using coal or rice husk	
	Total	221.35
	Contingencies	22.65
	Total	244.00
5	Add: Laboratory equipment	6.00
	Total of (1) to (5)	250.00

#### Assignment

- 1 Financial Analysis:
  - (i) Evaluate the project proposal by computing the following:
    - a. Payback period
    - b. Net Present Value
    - c. Internal Rate of Return
    - d. Benefit : Cost Ratio
  - (ii) Compute the break-even point
  - (iii) If you want to pass on all the benefits to the members what is the maximum price you can pay for their produce?
  - (iv) What is the risk involved in this project?
- Since this is proposed to be a farmers' cooperative society, how would you design its organization and structure with a view to maximize participation, democratic functioning and self-reliance?
- Following integrated approach, besides marketing what other activities/functions cooperative should undertake to increase farmers' income?
- 4. Prepare a detailed operations plan including project scheduling for implementing this project.

## Students Preparing c.







#### 'Employees ready to take instructions from robots' Employees are ready to take instructions from robots at work, but organisations are not doing enough to belp their staff embrace artificial intelligence (AI), says a study conducted by Oracle and Future Workplace From an organisational standpoint, respondents 93% believe embracing Al will have the most positive trust orders from a robot at work, says the study, which covered 1,320 US employees

70%

.

of people said they are using some form of Al in their personal life.

24%

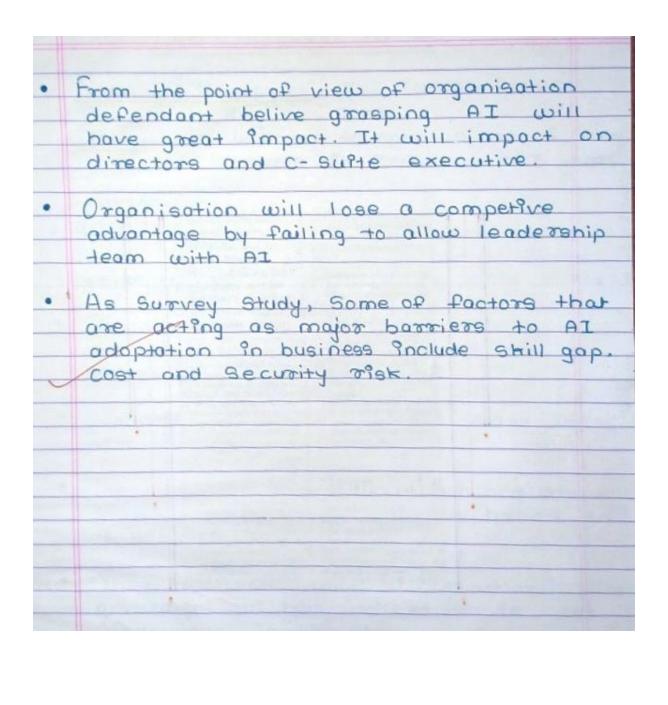
Despite all the talk about people being worried about Al entering the workplace, the study found the opposite to be true with 79% of HR

leaders; 60% of employees believing a failure to adopt AI will have negative consequences on their own careers, colleagues and overall organisation

impact on directors and C-Suite executives. By failing to empower leadership teams with AI, organisations could lose a competitive advantage

#### THEBARRIERS

Some of the factors that are acting as major barriers to Al adoption in the enterprise include skill-gap, cost and security risks



#### Walmart to open 20 cash & carry stores in India over 3 years 'We expect **PRESSTRUST OF INDIA** LUCKNOW, JULY 23 timely nod for Flipkart idea' US RETAIL major Walmart will open 20 wholesale cash-and-New Delhi: Walmart excarry stores in India in the next three years, a top company offipects "timely approval" cial said on Monday. from authorities for its USD Besides, the company, which 16 billion deal to acquire opened its second fulfilment cen-Flipkart, said Walmart India tre here, is also in the process of President and Chief Executive Krish lyer. PTI opening more such centres to cater to online business-to-business (B2B) customers to tap the fast growing e-commerce in India. finalised three sites and six more "We will launch two stores this are in the pipeline" he added. year and eight stores next year and Walmart plans to set up its 'Best 10 stores a year after that," said Price' stores at various locations in Walmart India President and CEO the state, including Kanpur Krish Iyer. Walmart has plans to Muradabad, Varanasi, Gorakhpur, add 50 stores in next five to seven Sharanpur, Lucknow, and years, he added. Ghaziabad, Walmart India, the It has signed MoU with the wholly-owned subsidiary of Uttar Pradesh government to have Walmart Inc on Monday opened 15 stores in next few years in the its second B2B fulfilment centre state, lyer said. "We have already (FC) in Lucknow.

Name of Newspoper: THE INDIAN EXPRESS

Date :- July 24, 2018

Title :- Walmort to open 20 cash & carry

Stores in India over 3 years.

- · Inalmost will open 20 wholesale cash 4 cary stores in India in next three years a top official company said today.
- They will lounch two stores this year and eight stores next year and ten stores a year apter that.
- · Walmart has plan to add so stores in
- The company oprates at cash and carry stores under the best price brand in 9 states across India.
- They has alredy Signed with uttor prodest government to have 15 stores in next few years in the State.
- · Malmort plans to set up 9ts Best price '
  Stores at various location in state.
  Including kanpur, Muradabad, varanasi,
  Garakhpur, Luckhnow.

# Smartphones lift Xiaomi revenue by 68%

Sales of Internet-connected devices, including smart TVs, also grew rapidly

#### REUTERS

Chinese smartphone maker Xiaomi Inc. reported second-quarter revenue surged 68%, as strong smartphone sales complemented a jump in revenue at its smaller, but fast-growing connected devices business.

Xiaomi, whose cheap smartphones have become very popular in price-conscious countries such as India, said on Wednesday its revenue from overseas markets more than doubled from the year-earlier period.

This is the first set of results released by Xiaomi since it raised \$4.72 billion in a high-profile IPO in June, valuing the firm at about \$54 billion, almost half of industry's earlier estimates of \$100 billion. The going has not been smooth for Xiaomi as a listed company, however. Its Hong Kong-listed shares have slumped by



All abroad: Xiaomi's revenue from overseas markets more than doubled from the year-earlier period. \*AFP

about a fifth from their peak a month ago on concerns about Xiaomi's valuation and trading accessibility for mainland Chinese investors.

#### May assuage concerns

The results are likely to assuage concerns about the company's operations.

Revenue for the three months ended June 30 rose to 45.2 billion yuan (\$6.58 billion) from 26.9 billion yuan, the company said in a statement: It posted a net profit of 14.63 billion yuan compared to a net loss of 11.97 billion yuan in the yearearlier period.

International revenue was 16.4 billion yuan, accounting for 36.3% of total revenue. Sales of Internet-connected devices, including smart TVs, also grew rapidly.

## Poco for 'premium' seekers

PRESS TRUST OF INDIA

With its eyes on the premium smartphone market in India, Xiaomi unveiled subbrand Poco that will compete with highend devices from the stables of OnePlus, Apple and Samsung.

Poco – which introduced its maiden smartphone 'F1' priced at ₹20,999 onwards – will use the manufacturing and supply chain as well as the after-sales network of the Chinese parent.

Name of Newspaper: THE HINDU

Date :- August 6, 2018

Title :- Smartphones lift Xiaomi revenu
by 68%.

- · Chinese Smortphone maker xiaomi Inc. reported Second quarter revenue Surged 68%.
- Xiaomi, whose cheap smartphones have become very popular in price concious contries such as India, said on wednesday
- The result are likely to assuage concerns about the company's opration.
- Revenue for three months ended tune 30 rose to 45.2 billion youn from 26.9 billion youn, The company said in Statement
- on the year earlier period.
- International revenue was 16.4 billion your accounting for 36.31. of total revenue.

  Soles of internet conected devices, including smoot Tvs, also grew rapidly.

# Pepsi changed tack under Nooyi, focussed on 'healthy snacks' market

The firm's international operations rely less on beverages and more on snacks

VARGHESE K. GEORGE

indra Nooyi, who on Monday said she would step down as CEO of PepsiCo after I2 years at the helm, attempted to reposition the company's image at a time when consumers are increasingly wary of junk food.

Under her, PepsiCo began focussing on products that include fruits, vegetables, whole grains, nuts, and gave an emphasis on less sugar and fat. She has said this transformation would be a long-drawn one.

PepsiCo's international operations rely less on beverages and more on snacks, an area Ms. Nooyi is largely credited with reshaping and expanding as consumers shifted away from sodas and



Gentle steering: Indra Nooyi wants to delegate authority for others to grow, says Prof. Jeff Sonnenfeld. \*AP

focussed on healthy foods.

The Prito Lay snacks business now contributes 46% in total operating profits, nearly double its beverage business. She has been overseeing 2.6 lakh global employees of the company that also has under its umbrella, Tropicana juices, Gatorade, Quaker foods, and several soft drink brands including Pepsi.

Significantly, the compa-

ny's stock rose after Ms. Nooyi's announcement.

#### 'Not the big boss'

What happens when the C.E.O, especially the female C.E.O, goes home at night, she was asked by an interviewer once. "Don't try to pretend that you're still the big boss, because you're not," she responded.

Jeff Sonnenfeld, professor at Yale School of Management said of her soft manners: "She wants to delegate authority for others to grow and allow them to make some mistakes that she knows she could have prevented. Indra doesn't want to tell you, but she generally is the smartest person in the room."

(With Reuters inputs)

# NEWS ARTICLE No.4

Name of Newspaper :- THE HINDU

Date :- August 7, 2018

Title: Pepsi changed tack under
Nooyi, focussed on Healthy
Snocks' Market.

- Indira Nooy?, Said that the would step down as CEO of pepsico after 12 years at the belm.
- Under her pepsico began focusing on product that include fruits, vegitables, whole gains, nuts and gave an emphasis on less Sugar and fal.
- She shild that transformation would be a long drown one.
- Ms. Nooyi is largely credited with reshaping and expanding as consumers Shifted away from Sodas and focused
   on 'Healthy Food'.
- She has been overseeing 2-6 lakh global employees of componey that also has under 91s umbrella. Tropicano juices.

  Gatorade, Quakerfoods and serval Soft drinks brand including pepsi.

# Samsung targets mid-range smartphones with high tech

New products, irrespective of the range, will be 'differentiated' in features: Koh

YUTHIKA BHARGAVA

Amid intense competition in the mid-range smartphone segment, South Korean major Samsung Electronics has reworked its strategy to incorporate new innovations to its mid-range devices rather than limiting advanced features to just the premium range of products.

"In flagship model, we are quite strong and dominant in the Indian market, but in the mid segment the competition is very hard," said D.J. Koh, president and CEO (IT and mobile communications) at Samsung, "That is the reason, earlier this February, I changed the strate-



High on five: Mr. Koh, who unveiled the Galaxy Note 9, says the company is "excited" about 5G technology. \*PTI

gy," he said . Previously, the company's strategy was to bring in the technology from a flagship model (premium model) to the mid and mass market smartphones (up to \$20,000), he said. "But I have totally changed it-...starting this October-December, we will launch new products that will be differentiated in features and

functions and technologies regardless of whether flagship or not... Last nine months, we worked on this strategy to adopt new technologies in the mid-end smartphones," Mr. Koh said.

#### New version

Mr. Koh said in November, the company would announce the new version of Bixby, its voice-powered assistant, which will come in mid-range phones as well.

Mr. Koh, who was in India to unveil the latest Galaxy Note 9 smartphone priced ₹67,900 onwards, said the company was "excited" about 5G technology and the possibilities it brings.

## NEWS ARTICLE NO. 5 13

Name of Newspoper: THE HINDU

Date :- August 23 . 2018

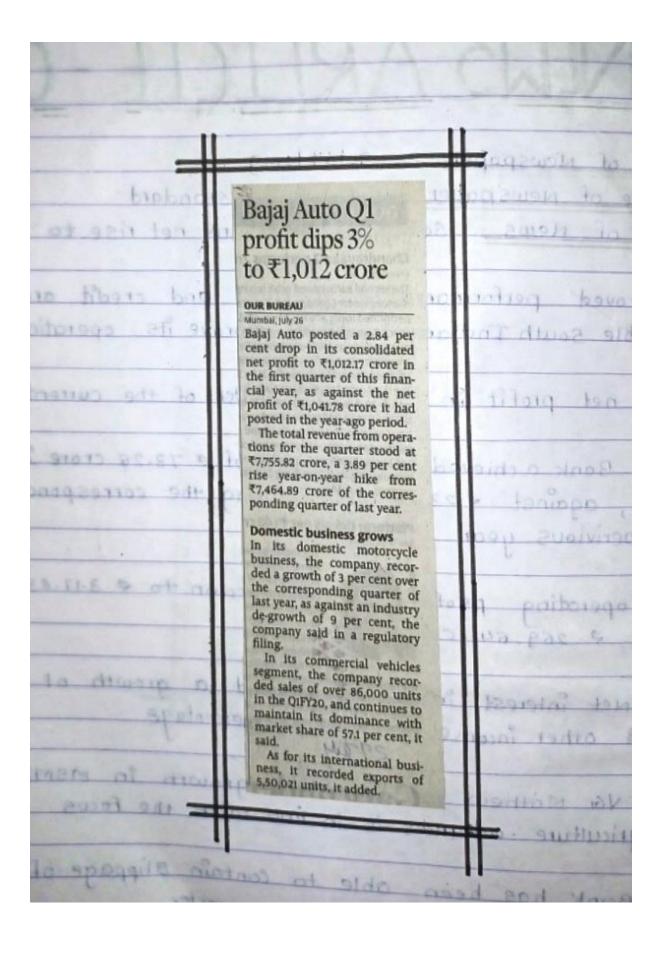
: Samsung targets mid-ronge smortphone Title with high tech.

- · Amid intense competition in mid range Smartphone Segment . South trorean manager Somsung electronics how reworked 949 Blatergy to corporate mid range devises
- · The president and CEO . D.J Kon Said that in fragship model, we are quite Strong and dominant in the indian market but in morket of midrange compitition is hard.
- · Previously , the company's stoategy was to bring in the technology from flagship model to mid and mais market smartphones.
- · Starting this october December they will launch new product that will be defferntiated in feature and function.
- . They are working on these statergy to adopt new technologies in midrange Smartphone" Said Mr. Kon.



Date of Newspaper - 30/07/2019
Name of Newspaper - Business Standard
Title of News - South Indian Bank net rise to 78 cr

- \* Improved performance in treasury and credit areas has enable south Indian Bank to improve its operating profit
- \* The net profit in the first quarter of the current fiscal
- \* The Bank a chieved a net profit of \$78.26 crore in \$1 of fying, against \$23.04 crore during the corresponding period of perivious year
- \* Its operating profit has also grown to \$ 3.17.63 crore from \$ 269.64 crore
- The Net interest income registered a growth of 8.38 per 4 other income is 24.68 percentage
- The No Mathew MD & ceo the growth in MSME retail & agriculture advances is in line with the focus
- + The Bank has been able to contain slippage of \$250 crore accretion in NPA per quarter



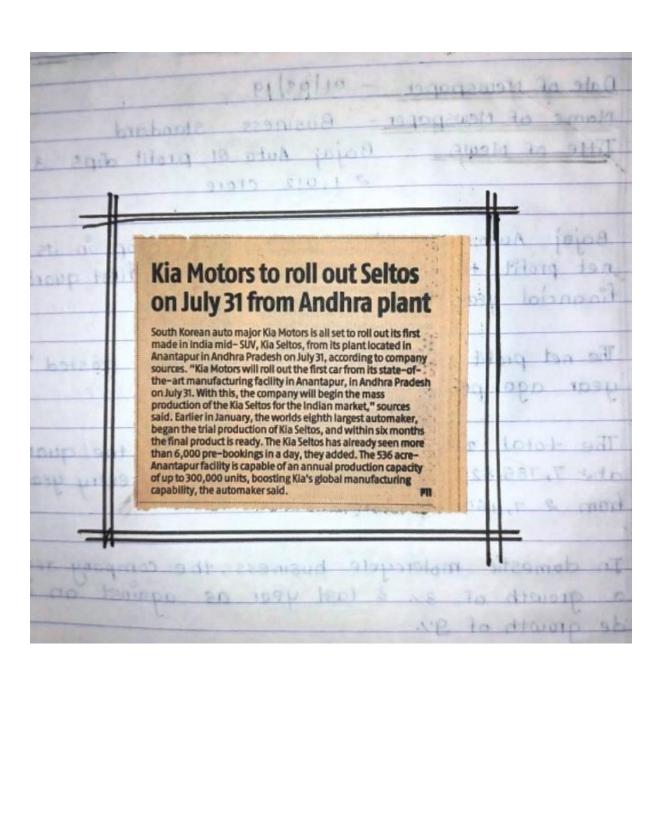
Date of Newspaper - 01/08/19

Name of Newspaper - Business standard

Title of News - Bajaj Auto 81 profit dips 3% to

\$1,012 crore

- \* Bajaj Auto posted a 2.84 percent drop in its consolidat net profit to \$ 1,012.17 crore in the first quarter of this financial year
- \* The net profit of \$ 1,041.78 erore it has posted in the year ago period
- \* The total revenue from operations for the quarter stood at \$ 7,765.82 crore, a 3.89 percent tise every year hike from \$ 7,464.89 crore
- \* In domestic motercycle business, the company recorded a growth of 3% & last year as against an industry de-growth of 9%
- \* As for its international business; it recorded 5,50,21 units it added



Date of Newspaper - 10/08/19

Mame of Newspaper - Business standard

Title of Newspaper - Kia motor to roll out seltors on July
so from Andhra plant

- \* South Korean auto major motor is all set to roll out its first made in India mid sov kia seltors from its plant located in Anantapur in Andhra pradesh on all July
- \* According to Sources the Company will roll out the first car from its state of the art manufacturing
- \* Farlier in January, the world eighth largest automorket began the trial production within 6 months the final product is ready
  - The seltors has already seen more than 8000 pre booking in a day
- \* The annual production up to 800,000 units boosting kia global manufacturing capability the automarket



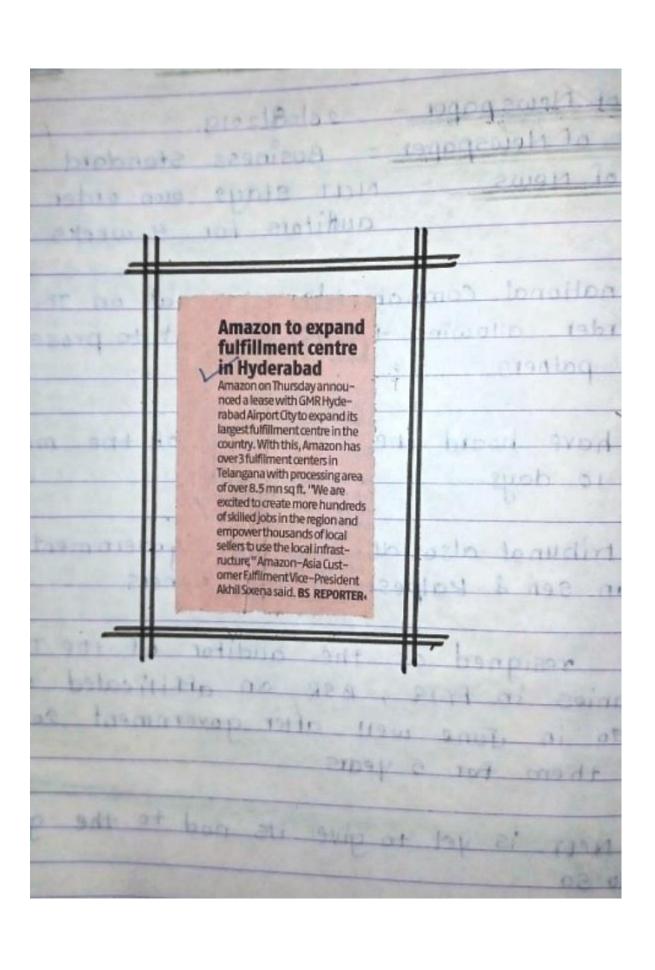
Date of Newspaper - 26/08/2019

Name of Newspaper - Business Standard

Title of News - NCLT Stays own order on TL & FS

auditors for 4 weeks

- \* The national company law tribonal on Thursday Stewed its order allowing the government to prosecute the three patners
- \* They have heard the argument of the mumbai MILT gave 10 days
- The tribunal also allowed the government to implead udayan sen & kalpesh menta pouners
- confile resigned as the auditor of the TL 2FS group Companies in FY18, BSR an affilicated of KPMG did so in June well after government sought to ban them for 5 years
- \* The NCIT is yet to give its nod to the government to do so



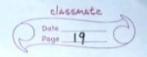
Name of Newspaper - Business standard

Title of News

Amozon to expand fulfillment

Centre in Hyderabad

- \* Amozon announced or lease with orma Hydrabad
  Airport city to expand its largest fulfillment centre in
  the Country
- \* Amozon has over 3 fulfilment centres in Telangana with processing area of over 8.5 mn 59ft
- we are excited to create more hundred of skilled job in the region & empower thousand of local sellers of use the local infracture
- Amozon Asia customer fulfilment vice president



#### NEWS ANALYSIS NO: 1

#### Electric scooters to hit 5% of two-wheeler market in FY2

Greaves Electric Mobility projects sales of two-wheeler EVs will balloon to 700,000 units in FY23

SHARET DAS GUPTA and Dally, 28 August

Electric Mobility GEM), which sells the oters, projects that the inflection point for the conversion of internal moustion engine (ICE) scooters to electric ones will be reached in PV 13, hitting 4-5 per cent of the total two-wheeler market. In FY 22 the penetration of electric twoheelers was less than 2 per cent of the market.

Elaborating on its upbeat view of the industry, Nagesh A Basavanhall, executive vice-chairman of Greaves Comon Ltd. of which Greaves Mobility is a subsidiary, says: "Our projection is that the industry will hit sales of 200,000 electric scooters in this financial year, compared to 250,000 in FY 22. This will be the real inflection point which is needed as penetration of electric scooters will hit 4-5 per cent."

He projects, moreover, that by 2027 as much as 30-35 per cent of ICE scooters, whose current sales are around 6-7 million per annum, will be

savanhall should know. With the any accounting for 14 per cent to 5 per cent share of the electric scooter

as cent share of the electric accounts in the country, it has been togat the top four players in the state since it acquired electric accounter than Ampere in phases from 2019. The confidence, says Basavanhali, see from the fact that while GEM 6 around 65,000 electric accountry in 72, in the first country of EV 23, in Y 22, in the first quarter of FY 23, it

CHARGING UP Sales of electric scooters 25,000 40,000 25,000

FY20

FY21

has managed to sell close to half those numbers - around 29,577. As a result, the company is doubling its capacity so that it can make 25,000 electric scooters a month.

FY19

1,400

FY18

Though he concedes that the incidents of electric scooters catching fire were a dampener, Basavanhali points out that the chip shortage which had hit the industry in the previous two to three quarters, is now easing. However, based on overall registrations (of eight companies, not including incumb

ICE players), the market has seen either stagnant numbers, or falling month on month since May this year. In July, for example, registrations fell by 5 per c over June. And there was a sharp decline of 24 cent in May over April.

250,000

FY22

rce: Greaves Dectric Hobbity, Industry estimatess

700,00

FY23\*

Unlike Ola Electric, which has decided on an initial average selling price (ASP) of ₹1.5 lakh (it has just announced an electric scooter in the 899,000 range), GEM has focused on the sweet spot of the \$80,000-Rs 90,000 market. "We have concentrated

on the heart of the market, which covers around 150 million households. We see the price-volume equation existing in this range, and we can operate here profitably." says Basavanhali.

That said, the company has been pushing up its average selling price after it acquired Ampere, which was priced at just ₹40,000. It is also working on some products with a higher range, speed and features, which will be in the above ti lakh category. GEM expects to announce these in a couple of quarters.

Again, unlike Ola Electric, which has gone with direct delivery to customers, GEM has already got 650 retail distributors and plans to add 20-30 more every month. Also, unlike its rival, the company has avoided getting into advanced chemistry cells for batteries under the government's productionlinked incentive (PLI) scheme.

Basavanhali says that these are capital intensive, and the market is still evolving with alternatives to lithi-um ion like sodium ion. GEM, he adds, has relationships with many compa-nies that will manufacture the batteries in the country and it plans to buy from them.

However, he admits that the com-pany is still in talks with the government to allow it to participate in the PLI scheme for making electric two-wheelers, as Ola Electric, Bajaj Auto and TVS have been eligible for the scheme. Unfortunately, says Basavanhali, the net worth needed to be eligible for the PLI scheme was too high for GEM, as it is neither a start-up nor a very large company.

Page 20

Date : 29 August 2022

Resource : Business standard

Electric Scooters to hit 5%

of two - wheeler market in

FY 23 '

Greaves Electric Mobility (GEM), which markets the ampere band electric scooter. Internal combustion engine (ICE) scooter to electric scooter will be reached in FY-23 reaching 4-5 per cent of the total.

Moreover, by 2027 30-35 percent of ICE scooters with current annuel sales of around 6-7 million will be converted to electric.

That said, the company has been pushing up its average selling price after it acquired Ampère, which was priced at just \$ 40.000/ It is also working on some product with a higher range, speed & features, which will be in the above \$ 1 Lakh category. GIEM expects to announce these in a couple of quarters.

#### NEWS ANALYSIS NO: 2

#### Amazon Seller Services reports ₹3.6K-crore loss

PEERZADA ABRAR

Bengaluru, 12 September

A mazon Seller Services, the Indian marketplace arm of the American e-commerce giant, reported \$21,633 crore as revenue for the financial year 2021-22 (FY22), a 32 per cent jump over the last financial year.

The company reported a net loss of \$3,649 crore in FY22, according to regulatory documents sourced from business intelligence platform Tofler. This is a 23 per cent decrease over the last financial year. The company's total expenses for the financial year stood at \$25,283 crore.

Amazon Pay (India), the e-commerce firm's digital payments arm, reported PY22 revenues of £2,052 crore, a 16 per cent jump over the last financial year. Amazon Pay reported a net loss of £1,741 crore in the same financial, according to Tofler. This is a 15 per cent increase over the last financial year. The company's total expenses for the financial year were £3,793 crore.

Amazon Internet Services (AISPL), which sells AWS (Amazon Web Services) cloud computing services in India, reported revenues of ₹8,982 crore, a 65 per cent jump over the last financial year. The company reported a net loss of ₹2,3 erore. This is a 112 per cent increase over the last financial year. The company's total expense for the financial year was ₹8,905 crore.



Amazon India has slashed selling fee by 50% for new vendors on its platform ahead of festival season sale

Amazon reported the numbers as it prepares to host its one-month-long flagship sale event The Great Indian Festival (TGIF) from September 23 to tap the fes-

Amazon India said on Monday that all new sellers registering with it between August 28 and October 26 and launching within 90 days from the date of registration shall be eligible to avail of a 50 per cent waiver on selling fees across all categories. "This festival season our focus continues to be on sellers potentially maximising their success while endeavouring to provide our customers unmatched value and the convenience of shopping from anywhere, anytime," said Vivek Sonnareddy, director, fulful ment channels at Amazon India.

Date: 13 September 2022 Resource: Business standard Amazon Seller Services reports ₹ 3.6 K- Crore Loss Amazon seller service, the Indian marketplace arm of the report American ecommerce giant, reported F 21.633 crores as revenue for the financial year 2021-22 a 32 per cent Jump over the last finan--cial year. This is a 23 percent decline compared to the pervious thancial year, according to regulatory documents sourced from business intelligence platfrom Tofler. The total expenditure of the company during the financial year was 25,283 crores. Amazon reported these numbers as it prepares to hold its moth - long flagship sale event, The Great Indian Festival (TGIF) from sep. 23. Amazon India on Monday said that all new sellers who register between Aug. 28 oct 26 & Launch within go days from the date of registration will be eligible for a 50% discount on sales charges across categorie

#### NEWS ANALYSIS NO: 3

#### RAJASTHAN

### Solar energy may power agriculture sector needs

ANTE CHADNA

Jaipur, 12 September

The Rajasthan government is toying with the idea of fulfilling electricity demand in the agriculture sector through solar energy, officials said.

Rajasthan Chief Minister Ashok Gehlot — in his Budget speech on February 23 — had said to provide relief to farmers for irrigating fields at night, an arrangement is being made to supply electricity in two shifts during the day in 16 districts.

He said that he was aware of the problems faced by farmers irrigating their fields at night, especially during winters. The CM said he would provide electricity to the remaining 17 districts in a year.

Chief secretary Usha Sharma said that fulfilling the electricity supply in the agri-



culture sector through solar energy would provide relief to the government from the heavy subsidy being given to the sector. It will also reduce the amount spent on electricity by the farmers.

She said that efforts are being taken to make Rejasthan one of the largest suppliers of solar energy. The state has immense potential in solar energy and has emerged as a leading state in this sector.

Sharma said that directions

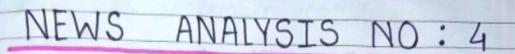
are being given to decentralise solar energy generation by setting up small solar projects, according to the requirements of the districts.

Rajasthan's solar generation potential has been assessed at 142 Gw. The state government plans to harness this potential systematically and has set an ambitious target of 30 Gw capacity by 2024-25.

According to estimates, the state receives the highest amount of solar radiation in the country (5.72 Kwh/m2/day). Also, it has the highest number of clear sunny days in a year.

Discussing the 'PM Kusum Scheme', the chief secretary said that instead of individual farmers, if groups of farmers adopt it with cooperatives, then better results could be obtained.

Date: 13 september 2022 Resource : Business standard Solar energy may power agriculture sector needs Rajasthan Government is thinking of solar implements to meet the demand of electricity in agriculture sector. Rajasthan chief Minister Ashok Gehlot in his speech on Feb. 23 said that arrangements are being made for power supply in two shifts, night of day According to chief secretary Usha sharma, the government will get relief from the huge subsidy given due to electricity supply. Rajaithan's solar Power generation capacity has been assessed at 142 GW. The state Government plans to harness this potential systematically of has set an ambition target of 30 GW by 2024 - 25



#### Tatas kick-start A-I fleet expansion via leasing

Airline to offer premium economy class

**DEEPAK PATEL & ANEESH PHADNIS** New Delhi, 12 September

In its first move to significantly expand the fleet after the Tatas took over, Air India has leased 25 Airbus narrow-body aircraft and five Boeing wide-body planes. These will enter serv ice starting December, the company said on Monday.

A wide-body plane has a bigger fuel tank, allowing it to travel longer distances such as India-US routes.

include 21 Airbus A320neos, four Airbus A321neos and five Boeing B777-200LRs," Air India said. The lessors will deliver the planes by 2023-end, helping the airline increase its fleet size to 143 aircraft.

Changing its business model, Air India has decided to introduce premium economy class in all newly-leased planes. Air India's existing fleet is mostly limited to economy and business class. A few planes in its fleet also have first class.

Vistara, which is a 51:49 joint venture of the Tata Group and Singapore Airlines, is the only other airline in India that offers premium economy class.

To expand its fleet, Air The aircraft being leased India will also purchase planes and has been in discussion with Airbus and Boeing for the last couple of months. Air India decided to go for immediate leasing to prevent a delay in fleet expansion.

#### BATTLE FOR THE SKIES

Air India fleet (Total 256)

NARROW-BODY AIRCRAFT Current:

Expected\*: 95

WIDE-BODY AIRCRAFT

Current: 431 Expected\*: 48

\*By the end of 2023

#### Fleet size of other Indian carriers

IndiGo 276 Spicelet 91

57 Go First Vistara

AirAsia India 28 Akasa Air

Note: Include narrow-and wide-body sircreft

Source: Companie

Date: 13 september 2022 Resource : Business standard Tatas kick - Start A-I fleet expansion via leasing Airline to office premium economy class On monday, the company said, Air India will lease 25 Airbus narrow - body aircraft & five boarding aircraft, which will enter service from December, in its first move to expand its fleet since the tata takeover. wide body aircraft have large fuel tanks so can travel long distances. changing its business model, Air India has decided to introduce premium economy class in all new leased aircraft. Air India current profitability is largely limited to economy & burness class The aircraft being leased include 21 Airbus A 320 Deas, four Airbus A 321 neas & five boeing 8777 -200 L Rs. " Air India said.

#### NEWS ANALYSIS NO: 5

## Govt looks to privatise PSUs in fertiliser sector

NEW Delhi, 6 September

he Centre may look at privatising public sector undertakings (PSUs) in the fertiliser sector. It could be the first non-strategic sector where the government may implement its new Public Sector Enterprises (PSE) Policy, 2021.

The central government is learnt to be considering Rashtriya Chemicals and Fertilizers, National Fertilisers, Fertilizers and Chemicals Travancore (FACT), Fertilizer Corporation of India, and other fertiliser PSUs for privatisation. The process of privatising fertiliser PSU Project & Development India (PDIL) is already underway, and the Centre has received a good response from interested parties.

The Committee of Group of Officers (CGO), chaired by the NITI Aayog chief executive officer, is learnt to have identified these PSUs for privatisation and a sectoral note has been prepared. The CGO is tasked with identifying PSUs in non-strategic sectors for closure or privatisation. The note is said to have been prepared in consultation with the administrative ministry.

Besides the NTH Aayog CEO, the CGO comprises secretaries of the Department



- Rashtriya Chemicals and Fertilizers, National Fertilisers, Fertilizers and Chemicals Travancore, and Fertilizer Corporation of India may be considered for privatisation
- ➤ The Committee of Group of Officers, chaired by NITI Aayog CEO, is learnt to have prepared a sectoral note
- After sectoral and PSU identification, the Department of Public Enterprises will seek in-principle approval from CCEA
- ► Centre intends to exit non-strategic sectors

of Investment and Public Asset Management (DIPAM), the Department of Public Enterprises (DPE), the Department of Economic Affairs, and the secretary of the concerned ministry.

According to the PSE policy, 2021, the government will look at leaving non-strategic sectors, such as fertiliser, steel and tourism, by privatising or closing PSUs.

According to the policy, after sectoral and PSU identification, the DPE will seek in-principle approval from the Cabinet Committee on Economic Affairs (CCEA). Once approved by the CCEA for divestment, DIPAM will initiate the privatisation process. In case of closure of a PSU in a non-strategic sector, the DPE will drive the process, along with the administrative ministry. The closure timeline of PSUs has been revised to about eight months from approval from the CCEA.

Based on the latest Public Enterprises Survey, eight PSUs under the Department of Fertilizers – FCI Aravali Gypsum & Minerals India, FACT, Hindustan Fertilizer Corporation, Madras Fertilizers, National Fertilizers, PDIL, Rashtriya Chemicals and Fertilizers, Pertilizer Corporation of India — collectively reported a net profit of 4,071 crore in FYZI. The ninth PSU under the Department of Fertilizers, Brahmaputra Valley Fertilizer Corporation, reported a

loss of £138 crore in FY21. In FY20, six fertiliser PSUs had reported a profit of £1,298 crore, against eight PSUs reporting a profit of £890 crore in F£13.



#### **Essar Group bets** \$3.6 billion on decarbonisation in India and UK

Will invest \$1.2 bn to develop a global supply hub for low-carbon fuels

DEV CHATTERIEE

Mumbal, 27 February

Essar Group on Monday announced a fresh investment of \$3.6 billion in setting up an Essar Energy Transition (EET) to spearhead green energy transition projects in the UK and India.

The green energy projects will include an investment of \$1.2 billion in green ammonia manufacturing in India.

"We are setting up a green ammonia plant in India which will export products to the UK and other countries," said Prashant Ruia, director, Essar Group. The projects are expected to be commissioned FET Future Energy: A16w of by 2026-27.

The group will develop a range of low-carbon energy transition projects over the next five years, for which \$2.4 billion will be invested across its site at Stanlow, between Liverpool and Manchester.

UK, the company's refining and marketing business in Northwest England; Vertex Hydrogen, which is developing 1 gigawatt (Gw) of blue hydrogen for the UK market, with follow-on capacity set to reach 3.8 Gw; and EET Future Energy, which is developing 1 Gw of green ammonia in India, targeted at UK and international markets.

In a statement, the group said the transition will also include Stanlow Terminals, which is enabling storage and pipeline infrastructure; and EET Biofuels, which is investing in developing 1 million tonne (mt) of low-carbon biofuels.

Ruia said ammonia will be manufactured in India and then shipped to the UK. Europe, and globally to meet expanding market demand for



#### EET DECODED

Essar Energy Trade:

- Essar Oil UK: The company's refining and marketing business in Northwest England
- Vertex Hydrogen: Developing 1 Gw of blue hydrogen plant for the UK market; follow-on capacity expected to reach 3.8 GW
- green ammonia unit in India, targeted at the UK and international markets
- Stanlow Terminals: Developing a storage and pipeline infrastructure in the UK
- EET will include Essar Oil ▶ EET Biofuels: 1 mt of lowcarbon biofuels

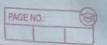
green hydrogen.

"We are in talks with a few state governments to select the site. We will decide on the manufacturing site in India very soon," said Ruia.

EET's investment in India will help deliver on the country's emerging hydrogen ambition. The Indian government's supportive regulatory framework is designed to help position the country as a leading global hub of green hydrogen production and exports, as set out in its National Green Hydrogen Mission, Essar Group said in a statement.

The group is in talks with several banks to fund the project which will be a mix of debt and equity.

#### NEWS ANALYSIS :- 1



Date :- 27, February 2023.

Resource :- BUSINESS STANDERD.

By :- Dev Chatterjee, Mumbai.

Diversified business conglomerate Essar Group has launched an investment programme -Essar Energy Transition [EET] through which it will invest a total of \$ 3.6 billion in developing a range of low-carbon energy transition projects over the next-5 years. The investments would be made in the UK and India. Through its energy transition arm EET, the group plan to raise \$ 2.4 billion across its site at stanlow, between liverpool and Manchester, and \$1.2 billion in India. Essar Group is an Indian multinational conglomerate company, founded by Shashi Ruia in 1969. As Essar Global Fund Ltd [EGFL] the company controls a number of assets across the core sectors of energy loil refining, oil and gas exploration, and production, power], infrastruture and logistics. Essay holds nearly 100%. Stake in all its investments.

# CAUGHT IN BIKE TAXI BAN CROSSFIRE...

# Swiggy, Zomato riders face challans in call of duty

Kew Delhi, 1 March

morning of February 21, when he It was a routine delivery run for Piyush was stopped by Regional Transport Kumar, a delivery partner for Swiggy, on the

unable to work for the next five days. Afterbeingslapped with a 25,500 line and having his motorcycle Office (RTO) officials. impounded, the father of two was

the government on the new bike taxt policy so refund and some more clarity from said, adding. Tam hoping to get a amounts is not realistic for us," he baselessly. Paying off such befty The police are fining us riders unfairly targeted

brought down to \$1,000 after an appeal in Delhi that instances like mine are not repeated." High Court, he ultimately ended up coughing Although Kumar's fine was ultimately

more frequently in the past few days.

The recent ban on bike taxis by the Delhi Cases like Kumar's have begun to surface

gator platforms like Swiggy and government has left delivery parta hard place. Zomato stuck between a rock and ners working for restaurant aggre-

Despite the order

taxi services only, companies chim system. As a result, consumers unfairly targeted and issued chaltheir delivery partners have been fusion in the last-mile delivery ecolans, causing disruptions and con-Although the order pertains to

issued challans, although the notification using these services are also being affected due to the consequent delivery delays. "Our delivery executives are being wrongly

applies only to bike taxi service providers," said

up a total of 74,500 to cover the fine, legal fees, a spokesperson for Swiggy, and other miscellaneous charges.

VIS.000, claimed Swiggy.

"This has understandably created fear and apprehension among our delivery executives," added the spokesperson.

The firm's Gurugram-based rival Zomato

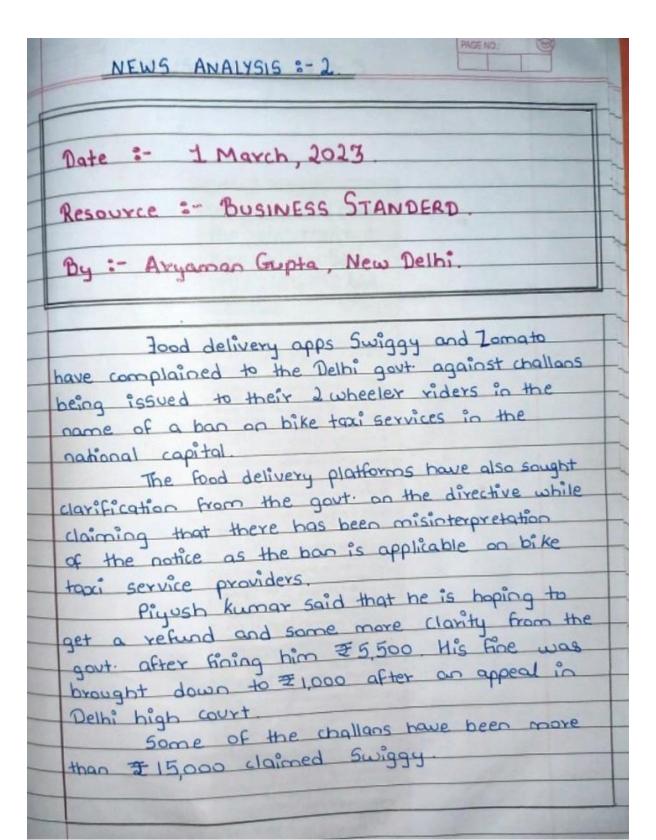
echoed similar thoughts. ground," a company spokesperson told vehicles, there is some misinterpretation on the Business Standard. "While the notice is only for passenger

ing platforms - Ola, Uber, and Rapido - to February 20 issued a public notice to ride-hall-The transport department of Delhi on

wheelers having non-transport (private) regispassengers on hire, which is a purely commer-cial operation and violation of the Motor Vehicles Act, 1988," read the transport depart-"It has been brought to the notice that twotration mark/numbers are being used to carry

attract a penalty of \$5,000, while the second would lead to a fine of \$10,000 and juil time. The order stated that the first violation will

ident, public policy, regulatory and sustainabil-ity, in a letter to the Delhi transport department, misinterpreted by RTO officials, who have started issuing challans to delivery partners," he said vene in the matter. "The directions have been they will be penalised and harassed while on apprehensive of providing service as they fear rusion among delivery partners, who are now has requested the Delhi government to intercontinue to work closely with the authorities to "This has led to disruption of services and conseek clarity on the Government's directive dury," the letter read. Swiggy claims that it will any interruptions is our top intomy," the Swings ate smoothly and serve our customers without Ensuring that our delivery executives can open Dinker Vashisht, Swiggy group vice-pres



#### NEWS ARTICLE :- 3 Ice cream sold over the counter but not prepared in outlet to attract 18% GST: AAR IMPONIAL DHASMANA New Delhi, 7 March Sale of ice cream would draw 5 per cent or 18 per cent goods and services tax (GST), depending on how it is sold. The one sold over the counter and not prepared in the outlet concerned would be treated as ice cream from parlour. It would hence attract 18 per cent GST, ruled the Gujarat-based Authority for Advance Rulings (AAR). The sale of such ice creams would be treated as the supply of goods, it said. On the other hand, an ice cream when ordered and supplied along with cooked or prepared food through the outlets would assume the character of composite supply. It would draw 5 per cent GST without input tax credit. Such a sale would be treated as composite supply with food as the principal one and come under restaurant services, ruled the AAR. The AAR interpreted the GST Council decision and relevant circulars in this regard. Sandeep Sehgal, partner, tax, AKM Global, said, "The AAR has clarified that the applicability of GST on the sale of readily-available ice cream by restaurants and eating joints shall be 18 per cent. However, when served with food in a restaurant, it has been considered naturally bundled. Hence, a composite supply would be taxable at 5 per cent. However, when taxed at 5 per cent, the restaurant owners are not eligible to claim the credit of GST paid on purchase of ice The authority announced the order on an application filed by Ahmedabad-based HRPL Restaurant, which runs a chain of eating joints. The AAR found that ice cream sold by outlets of the applicant is already manufactured. The applicant is already fee cream division way back in 2017. Therefore, we hold that ice cream sold by the applicant's outlet over the counter

would not fall within the ambit of "restaurant service" and is the supply of goods. Hence, it would attract GST at the rate of 18 per cent,"

the AAR ruled.

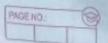
#### NEWS ANALYSIS :- 3

Date :- 7 th March, 2023.

RESOURCE :- BUSINESS STANDARD

By :- Indiviol Dhasmana

The one sold over the counter and not prepared in the outlet concerned would be treated as ice cream from parlowr. It would hence attract 18% GST, ruled the Gujarat-based Authority for Advance Rulings [AAR] The sale of such ice creams would be treated as the supply of goods, it said. on the other hand, an ice cream when ordered and supplied along with cooked or prepared food through the outlets would assume the character of composite suply It would draw 51. GST without input tax credit. Such a sale would be treated as composite supply with food as the principal one and come under restaurant services, ruled the AAR The AAR interpreted the GST Council decision and relevant circulars in this regard



#### Business isn't ringing for sub-₹10,000 smartphones

Strong demand for 5G models and higher component costs among reasons

ARYAMAN GUPTA New Delhi, 15 March

Smartphones costing less than ₹10,000 a segment dominated by Chinese manufacturers - is in dire straits in the Indian market as demand shifts to 5G models, and input costs rise amid low margins.

The segment accounted for 46 per cent of India's smartphone market in 2021 and fell to 31 per cent in 2022, according to IDC India, a market research firm. It suffered despite the Indian telecom market, which includes smartphones, core vearables and TWS mobile headsets, doing better than global markets in 2022.

IDC expects the segment to drop in demand and shipments in 2023, as device costs are unlikely to fall. "Due to lower margins in this price segment, fewer vendors are keen on launching devices in this segment, compromised for key feature sets with low demand," said Upasana Joshi, research manager, client devices, IDC India.

Analysts said the segment is shrinking due to increased average selling price (ASP) of smartphones, rising inflation, higher component costs, currency fluctuations, and the arrival of 5G devices.

The majority segment is dominated by 4G devices, which got hit in terms of supplies during 2020/21 and will continue to remain so going further. There were few telco vendor partnership models launched in previous years in sub-₹10,000 segment, which had middling demand as well," said Joshi.

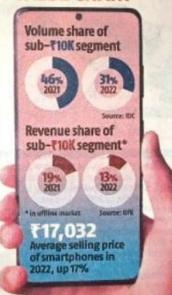
The ASP of smartphones in 2022 stood t17,032, a 17 per cent rise compared to the previous year, according to data from GfK, another market intelligence firm. This increase was due to consumers shifting to a higher price band, fuelled by their changing needs. As many as 37 per cent of smartphones sold in India in 2022 cost \$15,000 or more. This is an increase of 9 basis points in contribution when compared to 2021, GfK data showed.

Demand for premium devices is increasing, with the revenue contribution of 5G models moving to 44 per cent in 2022. At the same time, smartphones with larger storage capacity—of more than 286 GB grew 122 per cent in revenue in 2022.

"The combination of shift in con-

sumer needs, leading to requirement for

#### MOVING UP THE **VALUE CHAIN**



37% Volume share of smartphones priced at ₹15,000 and above

Revenue share of 56 smartphones in 2022

better features like higher memory, 5G, etc., and availability of easier purchase options like EMI, cashbacks, and tradeins have all contributed to the shift to higher price bands. The component shortage and the pandemic also played a part and further impacted this shift," said Kartik Vasudevan, telecom market expert

Revenue from the offline market for sub-₹10,000 smartphones declined from 19 per cent in 2021 to 13 per cent in 2022.

Smartphones in this segment do not offer high margins, which is another challenge for original equipment manufacturers (OEM).

After Covid-19, there has been a re-calibration of the supply chain where it is now

focused on value rather than volume. Due to a shortage of components and raw materials, companies are focused more around safeguarding revenues," said Faisal Kawoosa, founder and chief analyst of technology market research firm Techarc.

We have seen a stagnation in smartphone shipments recently. Hence, OEMs need to sustain growth in terms of revenue. Companies are, therefore, focusing on higher priced segments where they are able to sell less units, albeit at higher revenue growth," he said.

Key players in the segment include Xiaomi, Realme, and Transsion, which cumulatively hold some 70 per cent of the market share.

On the back of rising inflation, coupled with limited demand, smartphone may Xiaomi witnessed a fall in the sub-₹10,000 segment from 40 per cent in 2021 to 30 per cent during 2022.

"Stepping into 2023, we are laying out a streamlined, cleaner portfolio with a very focussed approach for each segment. We will continue to offer a wide range of options in the sub-\$10K segment," said a Xiaomi spokesperson.

The firm recently introduced Redmi Al smartphone, priced at ₹6,499 to cater

We are committed to offering meaningful innovation with a resolute focus on quality and efficiency. With appealing product lineups and a strong growth strategy. we plan to strengthen our position across categories," the spokesperson added.

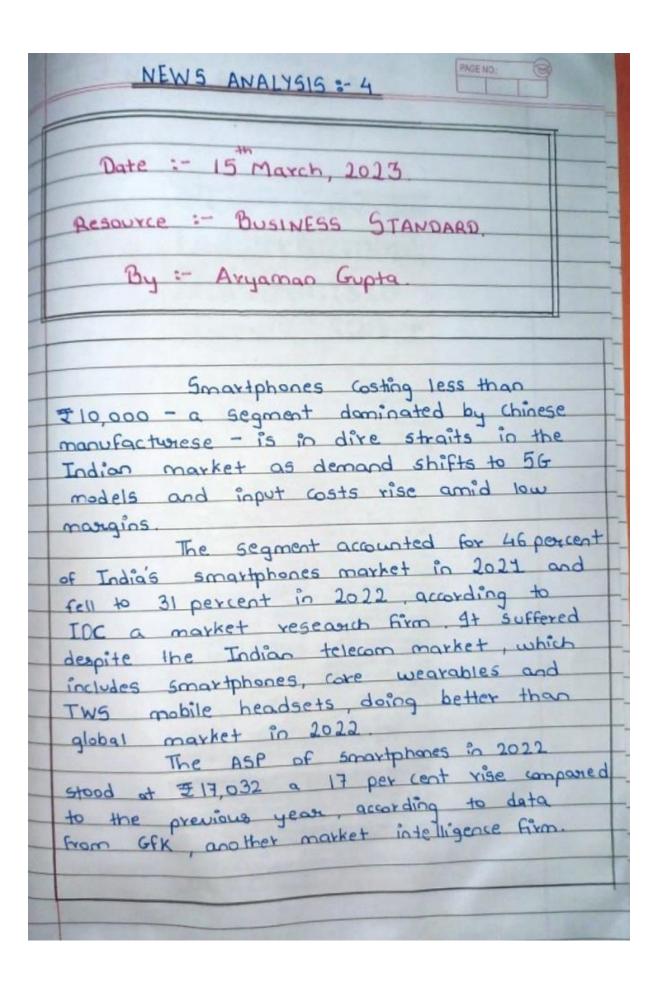
Queries sent to Realme did not elicit any response at the time of going to press.

Industry watchers believe that, with the current focus of OEMs on 5G, higher memory and camera features, the shift in the price band is likely to continue towards handsets above £10,000 in the next few quarters.

"Vendors are also vacating this space eventually," said IDC's Joshi.

Techarc's Kawoosa said the segment's success would depend on getting the 5G feature in the sub-\$10,000 category. There is going to be a re-calibration of market leadership in this category. Brands like Lava and Nokia will likely be better positioned in this segment," he said.

GfK's Vasudevan said that the sub-₹10,000 segment will still be important for first-time smartphone users and its growth will come from the conversion of 2G feature phones to smartphones.



#### **NOIDA, NAGPUR UNITS BEING MERGED**

#### Hungry for more, Haldiram's to spend₹2,500 cr

Mumbai, 28 March

Haldiram Snacks of Nolda and Haldiram Foods International, headquartered in Nagpur (Haldiram's Nagpur), are in the process of merger. Upon merger, the combined entity may also consider raising capital via an initial public offering (IPO).

The merged entity will also invest ₹2,000 crore-₹2,500 crore, after the fundraising exercise, over the next five-six years to expand its capacity.

"We don't have a concrete dialogue going on for listing at this point. We are thinking about an IPO to explore the value

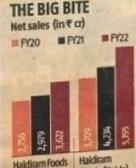
within the organisation. Apart from that, we are open to listening to external investors and we are always welcome to sugges tions," Avin Agarwal, director, Haldiram Foods, told Business Standard. He further said: "We are not looking to raise capital to just get cash. If at all we raise capital, that would be to expand. But right now, whatever we are doing is with internal accruals." About the merger of the two businesses, Agarwal said the move is because of increased competition in the segment and that it will be easier to fight off

competition as a combined entity. He said the merger will be over this year itself. At this point, only the snacks and sweets verticals of both businesses are in the process of merger, the restaurant part of both entities will be merged on a later date.

According to Haldiram's Nagpur, which expects to report
3,500 crore in revenues for FY23, its snacks part of the business is growing at 13 per cent, while the snacking industry is growing at 20 per cent. The sweets segment of Haldiram's Nagpur is growing at a higher pace of 25 per cent. Agarwal said that the revenue is growing at 22 per cent year-on-year.

According to Capitaline data, Haldiram Snacks saw its

consolidated revenue at £5,195 crore in FY22. In the traditional namkeens segment, the combined entity has a market share of 50 per cent and in the organised space, it has a market share of 60 per cent.



Haldiram Foods Snadks (Noida)

# NEWS: ANALYSIS: 5 Date: 28th March, 2023. Resource: Business Standard. By: Sharleen D'Souza.

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Avin Agarwal is the director of

# Reliance close to sealing 5G deal with Samsung

Advanced talks on to rope in South Korean major as third-party tech provider

SUMMET INS GOPTA

Reliance Jio is in advanced talks with South Korean consumer electronics and telecom gear maker Samsung for the latter to be its third party technology provider, complementing its efforts to roll out a 5G network across the country.

Reflance has developed its own indigenous SG technology, including the core and SG radios and plans to launch standalone SG services - unlike its rivals who will start with non-standalone SG in which the case of the network will still be on 4G.

Sumsung and Reliance have taken the crackal steps towards a collaborative effort by starting 5G test trials in Mumbai, a key cay in the 5G susepstakes. Reliance is also testing its 5G solutions on its own in Mumbai and to Jampagar.

Even earlier, the two companies enjoyed a close relationship as it was same and which built Reliance Jio's 4G network after winning the bid despite tough competition from Huawei and Enropean players. Reliance's 5G trial tests with Ericuson in Deibi and Nokia have not yet began, according to sources.

The same sources say Reliance Jio has received approval to use Samsung's equipment after Samsung was recently endorsed as a 'trusted source' by the National Security Council Secretariar.

Under the government's telecore rules, it is mandatory for an OEM player to galin this trusted tag before it can supply any opapeaest to telecor. Telecor wishing to buy equipment for OEMs first need to make an application to the Secretariat saying they would like to buy equipment from a certain company. The next step is for the OEM to apply for the trusted source tag. Also received similar permissions for Ericason, Nokia, Def and Guer.

Owing to the Chinese-India confliction the bonder in Ladakh, the Chinese glant Humes has yet to receive permission to



▶56 trials underway in Mumbal

Reliance and Samsung had a partnership to roll out its 4G network

Reliance has publicly stated it was open to working with "third party" technology providers

Samsung has been cleared as a "trusted source" without which one cannot procure telecom gear from them

The company has built its 5G core and radio indigenously

 Open radio access network provides telcos opportunity to collaborate on 56 technology

participate in the 5G telecom gear sweepstakes in India.

At a recent event, Manhew Oommen, Reflance Jlo president and the company's key technology person, said Reliance was currently focusing on building the various SG planforms and was not shy of collaborating with 'third party' technology providers in addition to its own. Reliance Jlo did not, however, comment on the issue. Nor did Samsung respond to queries.

Reliance is developing not only its own indigenous 5G technology but is also ensuring the back-end manufacturing of telecom gear within India. For instance, it recently announced that it will be setting up a JV with US-based Sanmina Corporation, the shath largest electronics manufacturing services company in the world, and will invest Rs 1,870 crore in its last.

will invest Rs L670 crore in its Indian unit.
The JV plant, which is eligible for the government's Production Linked

Incentive scheme in telecom products, will be used for Reliance Jie's telecom gear needs.

The ambition at Reliance Jio is to become a global player able to take on incumbent telecom gear players such as Ericsson, Huawei and Nokia.

However, open radio network technology, rather than proprietary technology where software and hardware used to be bundled and offered by the same player, less at the core of SG. Telcos now have the upper hand as they can choose to collaborate with a range of technology providers and buy equipment from a whole range of players, as well as marry them with their own indegenous technology.

For Samsung (one of the newest talecorn gear players), Reliance has been is dominant customer for 4G, apart from telcos in its own home market as well as in

#### NEWS ANALYSIS DATE : - 29 MARCH, 2022 SOURCE :- THE ECONOMIC TIMES TITLE 8 - RELIANCE CLOSE TO SEALING 5GI DEALS WITH SAMSUNG. To and Samsung have also worked together during 5G tolals of the Former, which started back in June 2021 Now, according to a Business Standard report, Jio is in advanced talk with the South Karean tech giant for making the latter its there technology partner for rolling out 500 It Samsung gets to work with Ito for 500 on a large scale and then also get a contract from Airtel, it would be in the company's interest to produce locally and enjoy the benefits of PII scheme for the telecom sector. Samsung has Communicated with the Indian Grevernment that it is Interested in being a part of the production linked acheme (PLI) 2.0 for the telecom sector Samsung might partner with Airtel as well, and having two big customers, including To and Aistel, would be very beneficial for the company in the long our. Thus, Setting up manufacturing facilitées for telecom gear coul be a profitable business Samsung

## TCS, Infy and Wipro Join Race for Small IT Deals

Big three giving stiff competition to mid-tier cos in \$20m deals bracket

Romita.Majumdar @timesgroup.com

CAMERICA

Mumbai: Large IT players such as Tata Consultancy Services (TCS), Infosys and Wipro are giving stiff compe-tition to mid tier IT companies as they all fish for smaller deals in the \$20-million range.

Even though mega deals in the \$100-million-plus deals are still available in the market, their frequency and duration is reducing as clients seek to break down their digital needs across vendors to diversify dependencies, say analysts and industry leaders.

According to analysts, deals in the \$20-million range were traditionally the forte of midsized IT providers like Mind-tree, Mphasis, LTI and Hexaware, among others, and are becoming the backbone of the industry and companies will have to dedicate more resources to manage this segment going forward.

Annual contract value for mega deals has gone down

from 20% of mar-ACV to 12% in just the past three years, said consultancy firm ISG. "Today we are pretty much competing with all other organisa

tions including the tier-I or-ganisations. We are seeing that there are not too many large deals, where there is visibility of revenues for around next five years," Debashis Chatterjee, chief executive Mindtree told ET in a recent interview.

continue to report large deals, the companies have stated in recent times that such deals take time to close and are unpredictable. According to ISG, mega deal durations have decreased 40% over the past 20 years. For instance, in the 2000s, mega de-Even as tier I companies als lasted almost eight years

on average which is down to 3-5 years now.

**Chasing Deals** 

20 years, says ISG

x (Oct-Dec quarter)

growth came from

awards under \$20 million in ACV

Mega deal durations have de-creased 40% over the past

2021 man- A lot of that

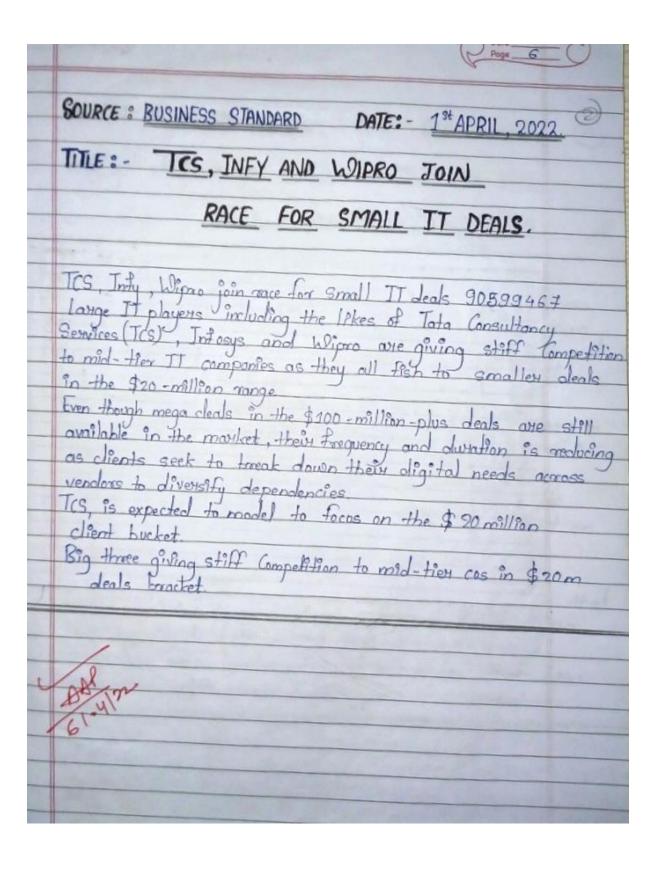
aged services ACV was up 16%

Mrinal Rai, principal analyst, ISG said that while tier-II providers continue to lead in tapping such deals, the competition has become flerce with more tier-I companies entering the fray with "industry speci-fic" solutions and larger marketing budgets. For instance, TCS is expected to restructure its operational model to focus on the \$20 million client bucket.

FOR FULL REPORT, GO TO www.economictimes.com

DEBASHIS CHATTERJEE

We are seeing that there are not too many large deals, where there is visibility of revenues for around next five years



#### Banks miss ₹50K-cr bad loan transfer deadline to NARCI

This is owing to delay in financial due diligence

MANDITT SAHA Mumbai, 6 April

the March 31 deadline, which was set by State Bank of India (SBI) within which banks were to transfer \$50,000 crore of bad loans to the National Asset Reconstruction Co (NARCL), has been missed due to delay in financial due diligence.

A total of 38 non-performing accounts amounting to 882,845 crore - were identified for transfer to NARCL, in a phased manner.

Under Phase I, about 15 accounts, totaling 850,335 crore, were expected to be transferred on or before March 31, State Bank of India (SBI) said in late January.

The financial due diligence for some of the accounts took time, but now it has been completed," said a top official aware of the development. "It is a series of steps and that series of steps involves a huge number of stakeholders. RBI has to give its approval. The goverrament has to clear the guarantees. So, all these things take time. And, if any one of these things gets stuck, then the entire process is delayed and the acquisition of assets gets delayed," the official said. Sources said the due diligence for the 14 accounts are getting over and banks will come up with binding offers in a month.

The process took some time. For the first time, we are doing a structure like this (NARCL-India Debt Resolution Company or IDRCL). There are lots of rules and procedures to be followed. By March 31, all the capitalisation parts had to happen. Private banks needed some approvals to come in. The capital has come in and it (NARCL) is 100 per cent capitalised in accordance with the plan.

Hopefully, we will be completing the first tranche by April end," Union Bank managing director (MD) & chief executive officer (CEO) Rajidran Rai told reporters, on the sidelines of an event on Wednesday.

Rai also said the appointment of a full-time CEO at NARCL is likely to happen soon.

Currently, P M Nair, chief general manager of SBL is on deputation and is managing the

Some of the loans that banks will sell to





For the first time, we are doing a structure like this. There are lots of rules and procedures to be followed. By March 31, all the capitalisation part had to happen. Private banks needed some approvals to come in, and we have got the permissio.1. The capital has come in, and it (NARCL) is 100 per cent capitalised as per the plan

RAJKIRAN RAI G, Union Bank of India MD and CEO



these accounts will boost the profits of the banks. NARCL will acquire the identified assets on. a 15:85 basis - 15 per cent in cash and 85 per cent security receipts (SRs).

These SRs, issued in favour of transferring lenders, will be secured by government guar-

In February, SBI had said all requisite approvals for setting up of NARCL and IDRCL including from RBI, were received and both the

companies are ready to commence busines IDRCL has been set up to resolve NPAs NARCL will acquire and aggregate the identified NPA accounts from banks. IDRCL — under an exclusive arrangement — will handle the debt NARCL have become NPAs over eight years a 'principal-agent' basis. Final approvals and resolution process. This arrangement will be on

DATE :- 7 APRIL , 2022 SOURCE :- BUSINESS STANDARD TITLE 8 - BANKS MISS \$50K-CR BAD LOANS TRANSFER DEADLINE TO NARCL Mumbai: Banks miss the March 31 deadline to transfer the first tranche of toxic assets to bad banks that Union Bank. of India. The loop goest down 50,000 come to National asset Reconstruction Company Utd (NARCL) in late April 50% Rai. Under Phase I, about 15 accounts, totaling Rs 50, 335 more, State Bank of India (SBI) soid in late January Hopefully, we will be completing the first tranche by April end", managing director (MD) & chief executive officer (CEO) Ragkiran Rai told reporters on the sidelines of an event on Wednesday.

